

**GRAND TRAVERSE COUNTY
DEPARTMENT OF HEALTH AND HUMAN SERVICES BOARD**

**REGULAR MEETING
July 31, 2025**

**Open to the public
9:00 AM Garfield Township Hall – Upstairs Main Hall
3848 Veterans Dr, Traverse City, MI 49684**

Persons with disabilities which the foregoing opportunities for participation will not address should contact Darcey Gratton at (231) 932-3010 or dgratton@gt pavilions.org with questions or concerns.

AGENDA

1. CALL TO ORDER

2. ROLL CALL

3. FIRST PUBLIC COMMENT

Any person shall be permitted to address a meeting of the Grand Traverse County Department of Health and Human Services Board which is required to be open to the public under the provisions of the Michigan Open Meetings Act, as amended. (MCLA 15.261, et seq.) Public comment shall be carried out in accordance with the following Board Rules and Procedures:

1. Any person wishing to address the Board shall state his or her name and address.
2. Persons may address the Board on matters which are relevant to Grand Traverse Pavilions issues.
3. No person shall be allowed to speak more than once on the same matter, excluding time needed to answer Board Members questions. The Chairperson shall control the amount of time each person shall be allowed to speak, which shall not exceed three (3) minutes.
 - a) Chairperson may, at his or her discretion, extend the amount of time any person is allowed to speak.
 - b) Whenever a group wishes to address the Board, the Chairperson may require that the group designate a spokesperson; the Chairperson shall control the amount of time the spokesperson shall be allowed to speak, which shall not exceed fifteen (15) minutes.

The Board shall not comment or respond to a person who is addressing the Board. Silence or non-response from the Board should not be interpreted as disinterest or disagreement by the Board.

Please be respectful and refrain from personal or political attacks.

4. COUNTY LIAISON REPORT

5. APPROVAL OF AGENDA

6. CONSENT CALENDAR

The purpose of the consent calendar is to expedite business by grouping items to be dealt with by one Board motion without discussion. Any member of the Board, or staff may ask that any item on the consent calendar be removed and placed elsewhere on the agenda for discussion. Such requests will be automatically respected.

If any item is not removed from the consent calendar, the item on the agenda is approved by a single Board action adopting the consent calendar.

A.	Review and File	<u>HANDOUT#</u>
(1)	Draft Minutes of the 6/29/25 Board Meeting	1
(2)	June Resident Council Minutes	2

7. ITEMS REMOVED FROM CONSENT CALENDAR

8. CHAIRMAN REPORT Verbal

9. SERVICE EXCELLANCE AWARDS 3

10. GRAND TRAVERSE MEDICAL CARE

A.	General Information	
(1)	Presentation - Christian Anderson <i>Forefront's Director of Culinary Services</i>	Verbal
(2)	GT Pavilions Foundation 2024 Financial Audit	4
(3)	Second Quarter Overtime Report	5
(4)	Annual State Survey and Life Safety Inspection Summary	6
B.	Chief Executive Officer Board Report	7
C.	Business	
(1)	Financials	8
(2)	Authorized Bank Signer	Verbal
(3)	PACE North Board Appointment	9
(4)	GTP Foundation Board of Trustees 2025-2026	10
(5)	Purchase Request – Asphalt for Aspen & Birch	11

11. Medical Staff 12

(1) Brian Lishawa, MD – Sound Physicians

G.T.P. Announcements

- (1) Next Regular Board Meeting – August 28, 2025 @ 9:00am
- (2) Rescheduling of September Board Meeting
 - Discussion and selection of a new date due to scheduling conflicts.
- (3) Upcoming Concerts
 - July 31 – Backroom Gang
 - August 7 – Elvis Tribute Artist – Jake Slater
 - August 14 – K. Jones and The Benzie Playboys

12. SECOND PUBLIC COMMENT

Refer to Rules under First Public Comment above.

13. ADJOURNMENT

**GRAND TRAVERSE COUNTY
DEPARTMENT OF HEALTH AND HUMAN SERVICES BOARD**
1000 Pavilions Circle, Traverse City, MI 49684

MINUTES OF THE JUNE 26, 2025 MEETING

PRESENT:	Mary Marois, Carol Crawford Dave Hautamaki, Kory Hansen, Darcey Gratton TJ Andrews	Board Staff Commission
ABESENT:	Karen Griggs	
GUESTS:	None	

The regular meeting of the Grand Traverse County Department of Health and Human Services Board was called to order at 9:00am by Board Chair Mary Marois at Garfield Township Hall.

Roll Call - Marois - yes, Crawford – yes, Griggs – excused

First Public Comment – None.

County Liaison Report – County Liaison Andrews provided an update on recent discussions from the County Board of Commissioners (BOC) meetings. She reported that the BOC has approved the settlement agreement with PACE North. Additionally, Andrews addressed recent media coverage, clarifying that contrary to reports in the local newspaper, there is no support to relocate the county jail to Lafranier Road. She stated that the most likely location remains on the same campus as the Governmental Center.

Approval of Agenda – Marois shared the need to add Closed Session as #12 to the to discuss trial or settlement strategy in connection with pending litigation, specifically DHHS and the Grand Traverse Pavilions Foundation Board v. PACE North.

Motion was made by Crawford to approve the Agenda with additions as presented, seconded by Marois. Motion carried.

The purpose of the Consent Calendar is to expedite business by grouping items to be dealt with by one Board motion without discussion. Any member of the Board or staff may ask that any item on the Consent Calendar be removed and placed elsewhere on the agenda for discussion. Such requests will be automatically respected.

REVIEW AND FILE

- (1) Draft Minutes of the 5/29/25 Board Meeting
- (2) Closed Minutes of the 5/29/25 Board Meeting
- (3) Draft Minutes of the 5/29/25 Special Board Meeting
- (4) Draft Minutes of the 6/3/25 Special Board Meeting
- (5) Draft Minutes of the 6/4/25 Special Board Meeting
- (6) Closed Minutes of the 6/4/25 Board Meeting
- (7) Draft Minutes of the 6/5/25 Special Board Meeting
- (8) Draft Minutes of the 6/11/25 Special Board Meeting
- (9) Draft Minutes of the 6/16/25 Special Board Meeting
- (10) Draft Minutes of the 6/20/25 Special Board Meeting
- (11) Closed Minutes of the 6/20/25 Board Meeting
- (12) May Resident Council Minutes

Motion was made by Crawford to approve the Consent Calendar as presented. Motion seconded by Marois. Motion carried.

Items Removed From Consent Calendar – None.

Chairman Report – Marois provided a detailed overview of the process undertaken to identify and recruit the organization's next Chief Executive Officer. Following a comprehensive search and careful consideration, the board unanimously agreed to appoint Darrell Lavendar as the new CEO. Mr. Lavendar will officially begin his role on July 21, 2025.

Marois also reported that the board is close to finalizing an agreement with PACE North and emphasized the board's continued support for the program and expressed sincere best wishes for its success.

Service Excellence Awards – Marois reviewed May's Service Excellence Awards and also recognized Christina Wagatha the Assistant Director of Nursing, for receiving statewide recognition from Leading Age Michigan with the Emerging Leader Award.

Staff Presentation – Levi Petrone, Human Resources Director – Petrone delivered a presentation outlining the roles and responsibilities of each member of the HR team. He provided updates on current recruitment and retention initiatives, discussed employee recognition efforts, and responded to questions from board members.

Agenda Update – Marois reported that she received notice from legal counsel indicating that a closed session is no longer necessary to discuss the settlement agreement with PACE North. As such, the board will move forward with its original motion to approve the proposed settlement agreement, as presented during the June 20, 2025 special board meeting. Marois noted details of the agreement will be disclosed once it has been signed by all parties.

2024 OPEB Accounting Report – Hansen reviewed the updated year-end 2024 Other Post Employment Benefits (OPEB) report prepared by the actuarial firm, Watkin Ross. Discussed.

Chief Executive Officer Report – Hautamaki presented the May monthly report and responded to questions from board members. Key highlights included the results of the mock survey conducted during the week of June 3. Hautamaki noted that immediately following the mock survey, state surveyors completed their annual survey from June 10–12. Additionally, the Life Safety annual survey was conducted during the same week. Hautamaki also shared updates on facility census, progress at Aspen and the Cottages, and ongoing efforts to strengthen leadership responsibilities. Marois requested that the results of the mock survey be shared with the full Board.

BUSINESS

- (1) **Financial Report** – Hansen presented the financial operations report for May 2025 and answered board members' questions.

Motion made by Marois to accept the financial operations report as presented. Seconded by Crawford. Motion carried. Roll call Marois – yes, Crawford – yes, Griggs – excused.

Grand Traverse Pavilions Announcements

- (1) Next Regular Board Meeting – July 31, 2025 @ 9:00am
- (2) Upcoming Concerts
- June 26 – All About Buffett – Doc Probes and the Rip Tides
 - July 10 – Scottville Clown Band
 - July 17 – Petoskey Steel Drum Band
 - July 24 – Some Like It Yacht Featuring Judy Harrison

Second Public Comment

McKenzie Beeman

Meeting adjourned at 10:36 am

Signatures:

Mary Marois – Chair
Grand Traverse County Department of Health and Human Services Board

Date: July 31, 2025 Approved _____
 _____ Corrected and Approved _____

PAVILIONS RESIDENT COUNCIL MEETING June 19, 2025

The June 2025 meeting of the Grand Traverse Pavilions Resident Council was called to order at 11:00 am in the Multi-Purpose Room by Sam Mahon.

All residents were welcomed.

The residents waived their right to a closed meeting.

The Lord's Prayer and the Pledge of Allegiance were recited.

Members present were introduced: Residents are marked "X" throughout the minutes.

Birch Pavilion: 1 resident attended.

Cherry Pavilion: 3 residents attended.

Dogwood Pavilion: 4 residents attended.

Staff members were introduced:

Clay Wagatha, Marketing/Life Enrichment

Sam Mahon, CTRS, Life Enrichment

Breanna Broering, Social Work, Birch

Christina Wagatha, RN, ADON – Cherry Pavilion

Matt Roush, Dietary Services Manager - Forefront Dining Services

Lisa Telling, Administrative Assistant - Forefront Dining Services

Ryan Hutchins, Environmental Services Director, Environmental Services

Guest: American Sign Language Interpreter (ASL)

Old Business:

Clay, Marketing/Life Enrichment, followed up on previous comments of rooms being to warm or cold, stating that with the season change and more consistent weather that room temperatures should also be more consistent with the heating and cooling systems.

New Business:

Sam, Life Enrichment, made the following announcements:

-Starting in July we will be doing bingo two days a week since the room is becoming very crowded. Tuesday will cover Birch and Cherry pavilions, and Thursday will cover Dogwood and Elm. This doesn't mean that you will attend bingo twice, but only on the days I just mentioned. We will try this over July and see how it goes before it becomes permanent.

- Residents were excited and agreed the room was very crowded on bingo days.

Outings for July 2025:

- Walmart
- Butterfly House
- Fishing
- Cracker Barrel (residents voted for Cracker Barrel over

Special Events for July 2025:

7/3 – Rick Hillary – 2 PM

7/23 – Rebeka John – 3 PM

7/29 – Locals Band

Concerts On the Lawn 7/10, 7/17, 7/24 and 7/31

Resident Group Interview Questions:

Sam, Life Enrichment, discussed with the attending residents that there are 12 resident rights that are reviewed during the group interview with the State Surveyors during our annual survey, and today we will be reviewing Dignity.

Dignity:

- How do staff members treat the residents here, including those who can't speak for themselves?
 - Good.
- Do you feel the staff here treat residents with respect and dignity?
 - All residents said yes.
- Do the staff try to accommodate residents' wishes where possible?
 - It seems like it.
 - All residents agreed.
- Have you experienced a situation in which a staff member did not treat you or another resident with dignity? Did you report this to a staff member and how did they respond?
 - They blew it off.
 - Sam, Life Enrichment, replied "Can we talk after and get details."
 - Resident agreed and met with Life Enrichment who followed up with nursing.
 - My roommates TV is too loud.
 - Sam, Life Enrichment, replied "Is it during the day or night? We can look into this."

- Resident replied, it is all the time.
- Ryan, Environmental Services Director, stated "We are ordering more Bluetooth headsets that should help resolve these issues."
- Resident replied, Great thank you.

1. Discussion regarding food temperature and receiving HS snacks.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

- Resident stated that the kitchen serves too much zucchini.
 - Lisa, Dietary Services, to follow up with chef.
- I have mentioned this before that I don't care for the mushy vegetables. I know they said it's due to diets of others, but I feel there are plenty who don't need that.
 - Lisa, Dietary Services, to follow up with chef.
- I have been in several nursing homes and the food here is VERY good compared to other homes.
 - I agree!
 - Lisa, Dietary Services, replied "Thank you, I will let the kitchen staff know."

2. Discussion regarding the cleanliness of the facility and laundry being returned promptly.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

- I don't have any problems.
- Pretty darn good.
- My housekeeper was off for a week, and I didn't have anyone step in. When she came back, she didn't pick up a few items on the floor and just walked out, it upset me.
 - Ryan, Environmental Services Director, replied "Sorry about that, we will talk with housekeeping assuring they're completing their tasks correctly."
- A couple times a week they didn't put a top sheet on for me to cover up. Multiple times a week I have a male come in at 10:45 PM to make my bed because it wasn't made all day.
 - Melanie, ADON, replied "That is actually the CNA's job so I will follow up with your Assistant Director of Nursing to talk with staff."
 - Resident replied, "Thank you."

3. Discussion regarding room temperature.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

- Good.
- No concerns.

4. Discussion regarding nursing care.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

- No concerns.

5. Discussion regarding call lights being answered in a timely manner.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

- I have had a problem during the afternoon waiting for 15 minutes to go to the bathroom.

 - Another resident said he has the same issue day and night.

 - Sam, Life Enrichment, replied "We are trialing a new system on the Rehab pavilion that will show the order in which the call lights were pushed, that should help these concerns."

 - Clay to follow up with residents' ADON.

6. Discussion regarding receiving showers as needed/as requested.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

- I was supposed to have a shower this morning but they never came.

 - Melanie, ADON, replied "That can still happen today, sometimes we have unforeseen events come up that may delay it. I will talk with your ADON."

 - Resident replied, "Ok, thank you."

7. Discussion regarding the night time noise level on your Pavilion.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

- Sometimes there is noise at night

 - Sam, Life Enrichment, asked "Is it just conversation or is it helping residents?"

 - Resident replied, "I think it's safe to say it's just conversation."

 - Clay to follow up with residents ADON.

The floor was opened for additional comments:

-The other day there was a bolt sticking up on the hand railing on the wooden bridge out back.

-Ryan, Environmental Services Director, replied "We will take a look at it and fix that."

-What about the courtyard swings?

-Ryan, Environmental Services Director, replied, "We are still in talks about replacing the swings. We may do one swing, and patio sets in the other courtyards, but we are working on it."

-What happened with Reba the dog visiting?

-Clay, Life Enrichment/Marketing, replied "Our previous CEO and Director of Nursing decided that direct care staff was not allowed to bring in their dogs. Since both of those positions have changed, I can follow up with our current CEO and Director of Nursing and see what their thoughts are."

-Thank you.

-Can we maybe not do outings on Tuesdays? We already have bingo, and I feel sometimes I have to pick between the two.

-Sam, Life Enrichment, replied "It depends on the bus schedule, but we can see what we can do going forward."

-Thanks.

The next Pavilions Resident Council meeting will be held on July 17th at 11:00am in the Multi-Purpose Room. Sam asked for a volunteer to read over and sign the June 2025 minutes, and X said that she would do this. The Pavilions Resident Council Meeting was adjourned at 11:30 am by Sam Mahon seconded by X.

Respectfully Submitted,

Clayton Wagatha
Marketing/Life Enrichment

Sam Mahon, CRTS
Life Enrichment

X, Cherry Resident

Elm Resident Council Minutes
Meeting Held- May 18th, 2025

The May meeting of the Grand Traverse Pavilions Elm Resident Council was called to order at 11:06am in the Elm Common Area.

Members Present were: Residents are marked "X" throughout the minutes.
12 Residents attended.

Staff Present:

Susan Eldred, Recreation Therapist
Naomi Rode, Assistant Director of Nursing

Old Business:

None

New Business:

Asked the residents if they need help do the staff help them.
X stated "yes." X and X stated "yeah."

Asked the residents if they were being offered a snack before bed.
X and X stated "yes." X stated "yeah."

Asked the residents if the staff were respectful to the residents.
X stated "certainly." X stated, "yeah I think so" and X stated "yep."

Asked the residents if the food is good here.
X, X and X stated "yes." X stated "excellent."

Asked the residents if the rooms were getting cleaned.
X and X stated "yeah." X stated "yeah, I keep it clean."

Asked the residents if their clothes are getting cleaned.
X, X, X and X stated "yeah."

Asked the residents if the Temperature in the rooms is good.
X stated "sometimes" and X stated "yeah." X and X stated "yes."

Asked the residents if they have enough to do.
X stated "yes." X and X stated yeah."

Questions, Suggestions, Concerns and Comments:

The floor was open for questions, suggestions, concerns and comments.

Suggestions for upcoming activities:

Moomers in July

Watermelon Social

Make our own ice cream

Strawberry Shortcake

Meeting was closed at 11:24am

Respectfully submitted,

Susan Eldred, CTRS

Naomi Rode, BSN, RN

GRAND TRAVERSE PAVILIONS
Service Excellence Award Program
June 2025

3

Employee:	Donita Stokes Donita is also great resource for new CNA's regarding policies, work flow & day to day operations on the floor. She also is a great team player. Whenever she is asked to do anything, weather it's for a resident on her assignment or not, she will jump in & help with no complaints. She has a great helpful attitude & is very appreciated!
Awarded for:	
Position:	CNA
Nominated by:	Michelle Godin RN

Employee:	Ann Parker A client recently left this 5-star review on Google regarding Ann Parker and the care they received at the Pavilions Wellness Center: "My PT, Ann P, is the best I have encountered in 20 years of physical therapy for different issues. Both her attention to detail and kind teaching of ways to heal has brought me back from the brink of surgery." --Judy C.
Awarded for:	
Position:	Physical Therapist
Nominated by:	Chris Hinze, PT, DPT

Employee:	Ashley Walters Ashley is always more than willing to jump in and help at anytime. She brings a positive attitude and smile with her everyday. Thank you for being such an awesome team player Ashley! Your residents and co-workers appreciate you!
Awarded for:	
Position:	Social Services Designee
Nominated by:	Traci Williams, MDS RN

Employee:	Michelle Godin Michelle recently floated to a different unit and seamlessly took on a new admission for the day. She went above and beyond by showing exceptional kindness and patience with the family member. Michelle did a wonderful job explaining everything clearly and helping orient them to Grand Traverse Pavilions.
Awarded for:	Thank you, Michelle, for your compassion and professionalism during what can often be a stressful and emotional time for families. Your efforts brought reassurance and comfort, and you are truly appreciated!
Position:	RN
Nominated by:	Jamie Wilson, Staff Development Coordinator (RN)

Employee:	Ashley Tarras
Awarded for:	Always going above and beyond for our residents. Ashley assisted a resident who was not on her caseload and helped problem solve a situation to improve this residents positioning and reduce pain. Ashley devoted her time to make sure this residents needs were met and made her a priority.
Position:	Occupational Therapist
Nominated by:	Erica Nesvig Paddock, Physical Therapist

Employee:	Arlette Moreno
Awarded for:	You are such an awesome CNA, you gave me everything I needed to have a successful float at Willow. Thank you!
Position:	CNA @ Cottages
Nominated by:	Teresa Fisher, CNA

**GRAND TRAVERSE PAVILIONS
FOUNDATION**

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2024



Vredeveld Haefner LLC
CPAs and Consultants

GRAND TRAVERSE PAVILIONS FOUNDATION

TABLE OF CONTENTS

	<u>PAGE</u>
Independent Auditors' Report	1-2
Financial statements	
Statement of Financial Position	3
Statement of Activities	4
Statement of Functional Expenses	5
Statement of Cash Flows	6
Notes to the Financial Statements	7-11



Vredeveld Haefner LLC

CPAs and Consultants
10302 20th Avenue
Grand Rapids, MI 49534
Fax (616) 828-0307

Douglas J. Vredeveld, CPA
(616) 446-7474
Michael J. Vredeveld, CPA
(616) 648-8447

INDEPENDENT AUDITORS' REPORT

June 4, 2025

Board of Trustees
Grand Traverse Pavilions Foundation

Opinion

We have audited the accompanying financial statements of Grand Traverse Pavilions Foundation (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Grand Traverse Pavilions Foundation as of December 31, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Grand Traverse Pavilions Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Grand Traverse Pavilions Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Grand Traverse Pavilions Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Grand Traverse Pavilions Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Uredereld Haefner LLC

GRAND TRAVERSE PAVILIONS FOUNDATION

STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2024

Assets

Current assets	
Cash and cash equivalents	\$ 303,763
Investments	<u>2,053,073</u>
Total current assets	<u>2,356,836</u>

Total assets	\$ <u>2,356,836</u>
---------------------	----------------------------

Liabilities

Accounts payable	\$ <u>3,323</u>
------------------	-----------------

Net assets

Without donor restriction	378,010
Board designated	498,363
With donor restriction	<u>1,477,140</u>

Total net assets	<u>2,353,513</u>
-------------------------	-------------------------

Total liabilities and net assets	\$ <u>2,356,836</u>
---	----------------------------

The accompanying notes are an integral part of these financial statements.

GRAND TRAVERSE PAVILIONS FOUNDATION

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2024

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
Revenue and support			
Donations	\$ 79,567	\$ 36,772	\$ 116,339
Sponsorships	23,500	-	23,500
Grants	10,000	17,070	27,070
Donated services	22,909	-	22,909
Interest and dividends	72,378	12,020	84,398
Realized and unrealized gain (loss) on investments	-	141,510	141,510
Miscellaneous	25,493	-	25,493
Net assets released from restrictions			
Satisfaction of purpose restrictions	<u>182,330</u>	<u>(182,330)</u>	<u>-</u>
Total revenue and support	<u>416,177</u>	<u>25,042</u>	<u>441,219</u>
Expenses			
Program services	123,961	-	123,961
Supporting services			
General and administrative	41,450	-	41,450
Fundraising	<u>45,254</u>	<u>-</u>	<u>45,254</u>
Total expenses	<u>210,665</u>	<u>-</u>	<u>210,665</u>
Change in net assets	205,512	25,042	230,554
Net assets, beginning of year	<u>670,861</u>	<u>1,452,098</u>	<u>2,122,959</u>
Net assets, end of year	<u>\$ 876,373</u>	<u>\$ 1,477,140</u>	<u>\$ 2,353,513</u>

The accompanying notes are an integral part of these financial statements.

GRAND TRAVERSE PAVILIONS FOUNDATION

STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2024

		<u>Supporting Services</u>		
	<u>Program Services</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total</u>
Grants	\$ 123,961	\$ -	\$ -	\$ 123,961
Food services	-	-	11,490	11,490
Entertainment	-	-	11,650	11,650
Bank/investment charges	-	10,841	-	10,841
Advertising and promotion	-	-	17,598	17,598
Accounting and audit	-	7,700	-	7,700
Postage	-	-	1,313	1,313
Donated labor	-	22,909	-	22,909
Miscellaneous	-	-	3,203	3,203
	<hr/>	<hr/>	<hr/>	<hr/>
Total expenses	\$ 123,961	\$ 41,450	\$ 45,254	\$ 210,665

The accompanying notes are an integral part of these financial statements.

GRAND TRAVERSE PAVILIONS FOUNDATION

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2024

Cash flows from operating activities

Change in net assets	\$ 230,554
Adjustments to reconcile change in net assets to net cash provided (used in) operating activities	
Change in value of investments and related earnings	(215,067)
Changes in operating assets and liabilities which provided (used) cash	
Accounts payable	(23)
Unearned revenue	<u>(1,875)</u>

Net cash provided by (used in) operating activities 13,589

Cash flows from investing activities

Sales of investments	<u>34,632</u>
----------------------	---------------

Net increase (decrease) in cash and cash equivalents 48,221

Cash and cash equivalents, beginning of year 255,542

Cash and cash equivalents, end of year \$ 303,763

Noncash transactions

The Pavilions Foundation received \$22,909 of contributed labor during the year.

The accompanying notes are an integral part of these financial statements.

GRAND TRAVERSE PAVILIONS FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2024

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of Activities

The mission of Grand Traverse Pavilions Foundation (the Foundation) is to cultivate constituent relationships that support the initiatives of Grand Traverse Pavilions and assure its viability for future generations. The Foundation is primarily supported by donor contributions and investment income.

Basis of Presentation

The Foundation financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United State of America. The Foundation is required to report information regarding its financial position and activities according to two classes of net assets depending on the existence or absence of donor-imposed restrictions: net assets without donor restrictions and net assets with donor restrictions.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Foundation considers all demand deposits, cash on hand and highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The Foundation maintains depository accounts at banks that are insured by the Federal Deposit Insurance Corporation up to \$250,000. Management believes that the Foundation is not exposed to any significant interest rate or other risk on these deposits.

Investments

Investments are composed of various mutual funds investing in debt and equity securities that are carried at fair value. Investment income and gains and losses are included as changes in net assets without donor restrictions or with donor restrictions in the accompanying statement of activities based on donor stipulations.

Fair Value Measurements

Fair value refers to the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants in the market in which the reporting entity transacts such sales or transfers based on the assumptions market participants would use when pricing an asset or liability. Assumptions are developed based on prioritizing information within a fair value hierarchy that gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data, such as the reporting entity's own data.

GRAND TRAVERSE PAVILIONS FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2024

For assets and liabilities recorded at fair value, it is the Foundation's policy to maximize the use of observable inputs and minimize the use of unobservable inputs when developing fair value measurements for those financial instruments for which there is an active market. In cases where the market for a financial asset or liability is not active, the Foundation includes appropriate risk adjustments that market participants would make for nonperformance and liquidity risks when developing fair value measurements. Fair value measurements for assets and liabilities for which limited or no observable market data exists are accordingly based primarily upon estimates and are often calculated based on the economic and competitive environment, the characteristics of the asset or liability, and other factors. Therefore, the results cannot be determined with precision and may not be realized in an actual sale or immediate settlement of the asset or liability. Additionally, there may be inherent weaknesses in any calculation technique and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, could significantly affect the results of current or future values. For a further discussion of fair value measurements, refer to the following notes on investments and fair value measurement.

Interpretation of Relevant Law

The Board of Trustees of the Foundation has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the original gift as of the gift date for donor-permanently restricted funds. To the extent of available investments, the foundation credits interest and investment earnings to donor-permanently restricted and donor-purpose restricted gifts. As a result of this interpretation, the Foundation classifies as donor restricted net assets (a) the original value of gifts donated, (b) the original value of subsequent gifts donated, (c) accumulations of earnings, (d) less any balances released from purpose restriction.

In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted funds:

- The duration and preservation of the fund;
- The purposes of the Foundation and the donor-restricted fund;
- General economic conditions;
- The possible effect of inflation and deflation;
- The expected total return from income and the appreciation of investments; and
- Other resources of the Foundation.

Contributions and Foundation Grants Revenue Recognition

Contributions received are recorded as net assets without donor restrictions or with donor restrictions depending on the existence of any donor restrictions. All donor-restricted contributions are reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Donated Services and Facilities

Certain professional services and facilities are donated to the Foundation by the Grand Traverse Pavilions. Since these donations meet the criteria for recognition, they are recorded at fair value at the date of donation.

GRAND TRAVERSE PAVILIONS FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2024

Functional Allocation of Expenses

The costs to provide the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Contributed labor is allocated between management and general and fundraising activities based on estimated of time and effort expended on each activity.

Income Taxes

The Foundation is a not-for-profit organization exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and has reported no provision for federal income taxes. Generally, income tax returns filed within the last three years remain open and subject to audit by regulatory authorities. The Foundation concludes that there are no significant uncertain tax positions requiring recognition in the financial statements.

Subsequent Events

In preparing these financial statements, management has evaluated significant events and transactions for potential recognition or disclosure subsequent to December 31, 2024 and through the auditors' report date, the date the financial statements were available to be issued. No such events or transactions were identified.

2. FAIR VALUE MEASUREMENTS

The following table sets forth by level, within the fair value hierarchy, the Foundation's investments measured at fair value at December 31, 2024:

	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Money market mutual fund	\$2,053,073	\$2,053,073	\$ -	\$ -

Fair value is defined by generally accepted accounting principles as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date and in the principal or most advantageous market for that asset or liability.

In addition to defining fair value, accounting standards establish a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. This hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities, and the lowest priority to unobservable inputs. The three levels of inputs used to measure fair value are as follows:

Level 1 - inputs are unadjusted quoted market prices in active markets for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2 - inputs to the valuation methodology include:

- quoted prices for similar assets and liabilities in active markets
- quoted prices for identical or similar assets and liabilities in markets that are not active
- other inputs that are observable or can be corroborated by observable market data
- inputs that are derived from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

GRAND TRAVERSE PAVILIONS FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2024

Level 3 - inputs are generally unobservable and significant to the fair value measurement. Such inputs typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability, including certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

3. RELATED PARTY TRANSACTIONS

The Foundation Board of Trustees is appointed by the Grand Traverse County Department of Health and Human Services Board which operates the Pavilions (an enterprise fund of Grand Traverse County).

The Pace North (PACE) Board of Directors is appointed by the Grand Traverse County Department of Health and Human Services Board which operates the Pavilions (an enterprise fund of Grand Traverse County).

The Grand Traverse Pavilions donated labor to the Foundation of \$22,909 during the year.

The Foundation provided grants to the Grand Traverse Pavilions and scholarships to Grand Traverse Pavilions residents of \$123,961 during the year.

The Foundation has entered into a liquidity support agreement with PACE. PACE has entered into a loan agreement with a bank for borrowing of up to \$2,960,000. The liquidity support agreement requires that the Foundation fund a liquidity reserve account required by the PACE loan agreement on behalf of PACE upon receipt from the lending bank of notice that the amount of unrestricted cash in the PACE liquidity reserve is less than the required amount (the required reserve account balance begins at \$850,000 and declines to \$40,000 in the 5th year of the agreement, or until the loan is paid off.) The required reserve account balance as of December 31, 2024 is \$40,000 and the balance of the liquidity reserve account held by PACE is \$1,174,436 as of December 31, 2024.

4. LIQUIDITY AND AVAILABILITY

The Foundation is supported by restricted contributions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Foundation must maintain sufficient resources to meet those responsibilities with donors. Thus, financial assets may not be available for general expenditure within one year. As part of the Foundation's liquidity management, it has a policy to structure financial assets to be available as its general expenditures, liabilities and other obligations come due.

The Foundation's financial assets at year-end are as follows:

Current financial assets at December 31, 2024	\$2,356,836
Less those unavailable for general expenditure within one year due to donor specified time or purpose restrictions	<u>1,477,140</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 879,696</u>

GRAND TRAVERSE PAVILIONS FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2024

5. ASSETS HELD BY OTHERS

Through its fundraising activities, the Foundation accepts donations directly or encourages donors to contribute to the Grand Traverse Pavilions Endowment Fund and the Grand Traverse Senior Housing Endowment Fund maintained by the Grand Traverse Community Foundation (Community Foundation). The Community Foundation's Board of Trustees (the Trustees) retains variance power and has the authority to modify any restriction or condition on the distribution of funds for any specific charitable purpose or to a specific organization if, in the sole judgment of the Trustees, such restrictions or conditions become, in effect, unnecessary, incapable of fulfillment or inconsistent with the charitable needs of the community served. Accordingly, the account is not included in the financial statements of the Foundation. Summary financial information for the Community Foundation endowment funds for the year ended December 31, 2024 are as follows.

	<u>Endowment Fund</u>	
	<u>Pavilions</u>	<u>Senior Housing</u>
Beginning net assets	\$534,777	\$438,691
Gifts	-	-
Grants	(20,810)	(17,070)
Earnings (loss)	61,913	48,597
Ending net assets	<u>\$575,880</u>	<u>\$470,218</u>

6. NET ASSETS

Net assets with donor restrictions at December 31, 2024 were as follows:

Specific purpose restriction	
Caregivers conference	\$ 2,541
Canine	60,604
Miscellaneous other	10,008
Gwen Rauch memorial cancer fund	14,742
Campus beauty	37,498
Sr. housing benevolence	1,254,720
Adult daycare	1,765
Wellness	4,959
Employee education	67,134
Lights of love	6,675
Cottage fund	16,494
Total net assets with donor restrictions	<u>\$1,477,140</u>

Net assets released from donor restrictions during the year ended December 31, 2024 are as follows:

Satisfaction of purpose restriction	
Sr. housing benevolence	\$161,324
Cottage support	21,006
Total restrictions released	<u>\$182,330</u>

Overtime by Quarter (Rolling Twelve Months)

	Qtr2		Qtr1		Qtr4		Qtr3	
	OT Hours	OT as % of Gross	OT Hours	OT as % of Gross	OT Hours	OT as % of Gross	OT Hours	OT as % of Gross
Administration	0.00	0.0000%	0.00	0.0000%	0.00	0.0000%	0.00	0.0000%
Child Care	11.25	0.6566%	12.25	0.6710%	3.00	0.1740%	9.00	0.4252%
Dietician	0.00	0.0000%	0.00	0.0000%	0.00	0.0000%	0.00	0.0000%
Diversional Therapy	63.17	2.6944%	28.75	1.1369%	53.25	2.1011%	57.50	2.0646%
Environmental Services	298.25	6.8947%	350.45	7.6652%	237.75	6.5595%	227.50	6.0826%
ES Administration	12.25	0.5500%	14.50	0.6341%	10.25	0.4918%	14.25	0.6816%
Financial Management	0.00	0.0000%	0.00	0.0000%	13.00	0.5354%	14.75	0.6418%
Housekeeping	37.00	0.7800%	75.50	1.6916%	65.75	1.2885%	84.00	1.9949%
Human Resources	2.50	0.1279%	0.75	0.0396%	0.25	0.0144%	1.00	0.0709%
Human Services	22.25	1.5841%	38.50	2.8464%	16.25	1.4919%	8.20	0.9212%
Information Systems	0.00	0.0000%	0.00	0.0000%	0.00	0.0000%	0.00	0.0000%
Laundry	47.00	1.9501%	55.75	2.4169%	45.50	2.0737%	32.00	1.5761%
Licensed Nursing	690.07	4.2523%	699.50	4.3353%	595.25	3.7243%	602.58	3.9502%
Nursing	1,430.75	4.5765%	1,452.25	4.6743%	1,151.68	3.7800%	1,362.75	4.7614%
Nursing Admin	96.25	1.4361%	151.25	2.3516%	79.75	1.2472%	146.00	2.4491%
Residential Services	553.75	5.3822%	319.75	3.3860%	318.25	3.6621%	355.25	4.2095%
Support Services	0.00	0.0000%	0.00	0.0000%	0.00	0.0000%	0.00	0.0000%
Therapy	18.00	0.3229%	25.50	0.4202%	36.00	0.5776%	67.50	0.9896%
Grand Total	3,282.49	3.3789%	3,224.70	3.3666%	2,625.93	2.8206%	2,982.28	3.3323%

Timecard Date

Q3 2024 - Q2 2025

QUARTERS ▼

2024

2025

Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4



Grand Traverse Pavilions

Annual Survey Exit – June 12, 2025

Citations

F550 E – Dining rooms/tray times/serving residents at one table at a time

(No specific residents identified; observation and resident council)

- Residents stated they wait in the dining rooms too long before food/drinks arrive.

F585 E – Grievances/missing items

- Surveyor said a resident had a missing shirt and blanket; we did not have documentation of this.
- Residents at resident council indicated they do not hear back from complaints expressed at the meetings.

F600 D – Abuse

- Resident-to-resident altercations on the Memory Care Unit.

F628 D – Discharge process

- Two residents did not have information of their transfer to the hospital that was completed by the Social Worker in the EMR.

F657 D – Comprehensive Care Plan

- Care Plan following an incident needed an updated intervention.

F684 D – Quality of Care: Medication administration

- Resident received an increased dose of medication.

F686 G – Skin Integrity: PI's

- One resident has specialty equipment that caused a Pressure Injury in February – tubing from the equipment was not secured away from the body.

F689 D – Free of Accident Hazards/Supervision

- A resident slid off the side of the bed while the CNA was completing care; the Surveyor felt the CNA may have walked away from the resident.

F695 D – Respiratory Care: Sanitary storage of respiratory equipment

- Oxygen tubing/cannula left on the bed or floor when resident left the room.
- Nebulizer machine left in room not in use needed to be cleaned and stored.

F697 G – Pain Management

- A resident was seen by Telehealth after hours and instead of writing a new prescription for his pain medication, he was sent to the ED.

F699 D – Trauma-Informed Care

- Resident with PTSD did not have possible triggers on her Care Plan.

F725 F – Sufficient Nursing Staff/Call light times

- Resident complaints about call-light times.

F755 D – Pharmacy Services

- A resident was seen by Telehealth after hours and instead of writing a new prescription for his pain medication, he was sent to the ED.

F756 D – Drug Regimen Review

- Pharmacy recommendations follow-up by the Provider was not found from monthly drug regimen reviews.

F761 E – Label/Store Drugs and Biologicals

- Pills in chair on Maple, Med Cart loose pills, etc.

F810 D – Assistive Devices: Eating Equipment

- Two residents were to have dycem under their plates to help with eating that did not have it at meal service time.

F812 F – Food Procurement/Store/Prepare/Serve

- Labeling of spray bottle missing.
- Crumbs and food debris on floor under shelf in cooler.
- Pans stored wet.

F880 F – Infection Control: Water Management Plan

- No record for testing chlorine levels in city water supply.
- No stagnant water flushing schedule for hoppers in soiled utility rooms.
- Urinal on tray table for one resident.
- Glove usage/hand hygiene with one resident's care after a blood glucose was taken.

F883 D – Influenza/Pneumococcal Immunizations

- One resident was here for two weeks before receiving a vaccine.

F887 D – COVID-19 Immunization

- Two residents were here for two weeks before receiving a vaccine.
-

Life Safety Codes: 2025 Survey Citations

K271 – Discharge from Exits

- Requires hard-packed surface free of obstructions.
- Large cracks in sidewalk behind Aspen over to Birch due to deteriorating concrete.

K321 – Enclosures: Fire Barriers (doors)

- Kitchen dry storage room door failed to self-close to positive latch.
- Elm air handler access hatch failed to self-close to positive latch.
- Dogwood laundry drop room door slightly warped causing air gap at seal.

K324 – Cooking Facilities

- Grease build-up on vent hood above fryer in Kitchen. Missed weekly cleaning by one day.

K345 – Testing/Maintenance: Fire Alarm System

- 2024 annual fire system test. 2 discrepancies not fully complete with repairs.
- Electrical room heat detectors broke off base and were hanging by wires.

K374 – Smoke Barriers: Doors

- Birch front corridor door warped.
- Cross corridor doors by Dietary Elevator latches failed to close to positive latch.

K711 – Evacuation Plan

- Staff unfamiliar with Fire procedures in Kitchen.

K920 – Electrical Equipment: Power Strips

- Cherry Activity room fridge/microwave plugged into power strip, not a wall outlet.
- Room 330 had multiple power strips and plugged in sequence across bed.



TO: Grand Traverse County Department of Health and Human Services Board
FROM: Dave Hautamaki, Interim Administrator
RE: June Report

Census (Average Daily Census)

	July-MTD	Jun-25	May-25	Apr-25	Mar-25	Feb-25	Jan-25
Medical Care Facility (MCF)	180	177	180	176	178	180	178
Cottages	54	55	56	54	55	56	58

Occupancy	June-25	May-25	Apr-25	Mar-25	Feb-25	Jan-25
MTD Goal 85% Available beds	89%	90%	88%	89%	90%	89%
YTD Goal 85% Licensed beds	74%	74%	73%	74%	74%	74%

MCF	June-25	May-25	Apr-25	Mar-25	Feb-25	Jan-25
Admissions & Re-admits	56	61	62	75	59	55
Discharges	58	59	61	72	57	55
MMC Referrals	200	207	200	227	231	239
MMC Denied	46	28	36	34	33	41
Transfers to LTC	4	5	3	0	10	2

Cottages	June-25	May-25	Apr-25	Mar-25	Feb-25	Jan-25
Admissions	1	1	2	2	1	3
Respite	5	9	7	7	10	6
Discharges	1	0	1	2	2	1

Finance

	June-25	May-25	Apr-25	Mar-25	Feb-25	Jan-25
Combined Net Income	\$(267,557)	\$(133,832)	\$(95,019)	\$(63,773)	\$(451)	\$51,676
MCF Net Income	*\$(193,338)	\$(22,548)	\$(19,617)	\$6,197	\$54,187	\$117,568
Cottage Net Income	\$(74,219)	\$(111,284)	\$(75,402)	\$(69,971)	\$(54,637)	\$(65,892)
Cash Balance	\$5,672,193	\$5,998,786	\$5,949,413	\$6,946,116	\$7,295,419	\$6,873,874
A/R Days Receivable Outstanding	66	61	56	53	60	60

*On June 24, 2025 an issue was identified where certain PDPM billing codes were calculated at a much-reduced rate, resulting in under-reported Medicare A and Medicare Advantage revenue. Further investigation found a favorable \$885,000 in under-reported revenue for a nine-month period 10/1/24-6/30/25. Billing and related journal entries for June were closed prior to this discovery. This results in corrections to revenue to be reflected next month in July 2025.

MCF Operating Expenses PPD History

	June-25	May-25	Apr-25	Mar-25	Feb-25	Jan-25
MCF Operating Expenses Actual PPD	\$527	\$501	\$504	\$495	\$493	\$471
MCF Operating Expenses Budgeted PPD	\$487	\$485	\$487	\$486	\$492	\$501
Variance (unfavorable)/favorable	\$(40)	\$(16)	\$(17)	\$(9)	\$(1)	\$30

Facility Reported Incidents

	June-25	May-25	Apr-25	Mar-25	Feb-25	Jan-25
Medical Care Facility	9	5	9	11	4	12

Wellness Center

	June-25	May-25	Apr-25	Mar-25	Feb-25	Jan-25
Inpatient Rehab						
Medicare A	30	28	27	31	38	32
Medicare Advantage Skilled	39	50	42	43	39	42
Private Insurance: Inpatient	11	9	10	9	4	4
Private Pay: Inpatient	0	0	0	1	0	0
Auto: Inpatient	0	0	0	0	0	0
Med A/Rehab Inpatient Totals	80	87	79	84	77	74
Medicaid	3	3	2	3	3	2
Medicare B: Inpatient	23	22	21	22	35	30
Medicare B Advantage: Inpatient	17	21	29	29	19	19
Med B Inpatient Totals	43	46	52	54	54	51
Medicare B: Outpatient	28	32	23	34	21	30
Medicare B Advantage: Outpatient	47	44	42	39	35	39
Private Insurance: Outpatient	12	19	21	20	18	17
Work Compensation: Outpatient	0	0	0	0	0	0
Outpatient Totals	87	95	86	93	74	86
Outpatient/Aquatic Center						
Aquatic inpatients therapy visits	14	16	10	16	21	11
Aquatic aftercare visits per month	345	329	363	335	284	294
Aquatic outpatient PT visits	142	141	153	144	141	146
Aquatic group class participants	115	136	131	95	107	88
Land therapy visits (PT, OT, SLP)	308	280	254	199	200	261
Total Outpatient therapy visit	450	421	407	343	341	388
Outpatient aquatic therapy revenue	45,797.97	43,724.84	45,223.10	36,916.97	36,150.26	42,946.16
Aftercare monthly revenue	3,450	3,290	3,630	3,350	2,840	2,940
Aquatic group class revenue	2,300	2,720	2620	1,900	2,140	1,760
Cottages visits	80	69	55	35	42	95
Total Wellness center revenue	51,547.97	49,734.84	51,473.10	42,166.97	41,130.26	47,646.16

Staffing

	June-25	May-25	Apr-25	Mar-25	Feb-25	Jan-25
Hires	13	13	8	12	18	18
Resignations	4	3	4	6	5	6
Referrals	6	8	13	11	5	6
Total # Employees	337	341	348	339	337	330

July 2025 MDT # 347 employees

Talent Sourcing and Recruiting is underway for census to grow to 185 (CNAs, UWs, RNs, Social Worker)

Environmental Services

Aspen remodel ongoing. Majority of repairs complete. Final painting touch ups and installing faucets and toilets.

New Dryer for Laundry set for installation sometime in August.

All Asphalt repairs/stripping is scheduled in mid-July.

New plants and paint completed on front circle entrance.

GRAND TRAVERSE PAVILIONS MEMORANDUM

Financial Operations Report
June 2025

Grand Traverse Pavilions Combined

REVENUE:

The overall revenue for the Pavilions in June was \$2,913,628 resulting in an unfavorable budget variance of \$116,832.

EXPENSES:

The total overall operating expenses for the Pavilions in June were \$3,181,185 resulting in an unfavorable variance to budget of \$171,699.

NET INCOME/LOSS:

There was a net loss of \$267,557 from the combined programs of the Pavilions in June resulting in an unfavorable budget variance of \$288,531.

OPERATING CASH:

Total cash at month-end was \$5,672,193. There was a net decrease in overall cash of \$327,113 for the month.

The decrease was primarily due to paying the quarterly general insurance premium of \$99,313 and for the Medicaid outstation worker of \$37,450. Also, the final payment of the roofing project was paid out in June in the amount of \$116,000. Additionally, other irregular payments during the month are identified on the irregular payments schedule included with the financial packet.

VOUCHERS:

Purchase orders, invoices, checks written, and supporting documentation were reviewed for voucher numbers 5658-5664 for the month of June and were in order without exception.

Grand Traverse Medical Care

REVENUE:

Total Revenue was \$2,671,289 which was below budget by \$52,978 for a negative variance. The census for June averaged 177 residents which was three below the budgeted census and three below the prior month. Private pay census was eleven above budget, Medicare was five below budget, Medicaid was twelve below budget while Hospice was three above the budgeted census. The

occupancy for June was 73.8% of licensed beds and 89.1% of available beds. Year to date occupancy is 74.1% of licensed bed days and 89.4% of available bed days. The last day for flexibility in managing census to 85% (to avoid a significant reduction in future Medicaid payments) is September 30, 2025. Efforts to increase the census to 204 (85% of our 240 licensed beds) are underway. Success in that regard is very important for the long-term value of the Pavilions nursing home beds to the community.

Resident Revenue was \$2,466,129 which was under budget for a negative variance of \$87,097. This was primarily due to being below budgeted census for the month.

After billing was closed and related journal entries imported to the general ledger, it was discovered an issue in the software where certain PDPM billing codes were calculating at a much-reduced rate, resulting in under-reported Medicare A and Medicare Advantage revenue. For the month of June this totaled \$121,585, which is not reflected in the current June financials. The lower incorrect billing codes appear at random with no apparent pattern. Further investigation is that this issue has occurred since the PDPM Medicare rates changed on October 1, 2024. Financial Management staff will be working with the software vendor to remedy this issue. New corrected claims will need to be re-submitted to Medicare to recover the full payment for each bill affected. Initial review and analysis of the issue appears to have resulted in approximately \$885,000 in under-reported revenue for the nine-month period 10/1/24-6/30/25. Once corrected, revenue for the MCF/SNF would reflect these prior period billing adjustments, likely to occur next month in July.

Other revenue was \$205,160 resulting in a positive budget variance of \$34,119 primarily due to higher Direct Care Worker reimbursement over budget, higher accrued interest income to budget and higher QAS income to budget.

PlanteMoran was completed the 2024 Medicare and Medicaid cost reports and both were filed with CMS and the State respectively. The state will issue rate letters soon which will indicate our Medicaid rate for FY26 beginning October 1, 2025. As a reminder, because occupancy rose between 2023 and 2024, relatively fixed costs (like the pension plan contributions) per resident day declined and will contribute to a lower reimbursement beginning this fall. Also contributing to lower costs per day is the end of the 3-year amortization of the 2021 pension plan contributions from the bond proceeds. Offsetting those items are retention pay and the first year of amortization of the December 2024 pension plan contribution.

Following through on the Plante Moran strategic planning recommendation to reorganize the cottage operations into a separate legal entity is still a \$50,000 per month benefit to future nursing home Medicaid reimbursements.

EXPENSES:

Operating Expenses totaled \$2,804,114 resulting in an unfavorable budget variance of \$174,588. The negative variance is primarily due to the following factors: Maintenance building repairs (\$20,718), Nursing building repairs (\$15,936) and small equipment (\$8,352) related to the Aspen renovation, Nursing Education for the mock survey (\$19,755), IT small equipment (\$14,016) and Employee recognition (\$21,961) for the CNA week and employee appreciation.

NET INCOME/LOSS:

Grand Traverse Medical Care produced a net loss of \$193,338 for the month, which was \$227,566 more than budgeted.

RECEIVABLES:

Days Receivable Outstanding ("DRO") is 66 days as of 6/30/2025. This is five more than as of 5/31/2025. Our goal is to reduce that number to 45 days.

During the month of June there were four residents who had filed a Medicaid application and were awaiting determination. Two of those residents were approved and billed during the month of June, while the other two residents have been approved and billed in July.

We currently have three private pay residents who have not paid their current bill totaling \$18,000, indicating they are in the process of filing a Medicaid application and working with an elder law attorney.

Regarding the audit of the 2022 cost report, Plante Moran prepared and filed a request for an Internal Conference to continue to dispute those material proposed adjustments with which we disagree. The internal conference with the State has been rescheduled for the third time to August 18. Audit adjustments result in payment reconciliations in the future.

The Cottages

REVENUE:

Total revenue of \$263,739 resulted in unfavorable variance of \$63,854 to the budget.

The average leased occupancy for the Cottages-Assisted Living was 53 apartments during the month which was one more than previous month and 8 below the budgeted amount, representing 68% occupancy. In addition, there were 40 days (average of 1.3 per night) of overnight respite provided during the month (1.7 less than the prior month and 10 days above budget). Hawthorn Lofts-Independent Living average census was 1 resident per day for 33%

occupancy which was the same as the prior month and one below budget. Total average census of 55 residents (one less than the prior month).

Occupancy above included an average of 13 PACE North residents in the Cottages, (equal to the prior month) and 2 days of Respite Care were provided for a Pace North participant (20 less than the prior month).

EXPENSES:

Expenses for June (before depreciation) were \$314,637 which was below the budgeted amount by \$2,889 for a favorable variance.

NET INCOME/LOSS:

The program had a net loss for the month of \$74,219 resulting in an unfavorable variance of \$60,965.

Unassigned Fund Balance

Approved 2025 Operating Budget	\$ 36.5M
Unassigned Fund Balance Target Percentage	20%
Unassigned Fund Balance Target Amount	\$7.3M
Current Unassigned Fund Balance*	\$5.7M
Current Fund Balance as a percentage of Operating Budget	15.6%
Amount Available Above/ (Below) Target	(\$1.6M)

*Fund balance is different from a cash balance as it includes other assets and is net of current liabilities. Those items do not generally change significantly so we are reporting here on the cash balance amount.

Date: Jul 24, 2025
 Time: 12:27:14 EDT
 User: Kory R. Hansen

Grand Traverse Pavilions - SNF
Combined Income Statement
6/1/2025 to 6/30/2025

Facility #

Page # 1

Include Adjustment Periods: NO Include Closing Periods: NO

	CURRENT PERIOD			PRIOR PERIOD			YEAR TO DATE		
	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$
Service Revenue	2,740,934	2,886,313	(145,379)	2,910,264	2,982,712	(72,448)	16,942,079	17,414,273	(472,193)
Other Revenue	172,694	144,147	28,547	153,280	152,987	293	933,119	873,723	59,396
Total Revenue	2,913,628	3,030,460	(116,832)	3,063,543	3,135,699	(72,155)	17,875,199	18,287,996	(412,797)
Salaries & Wages	1,755,713	1,750,120	(5,593)	1,827,280	1,808,456	(18,824)	10,418,546	10,558,037	139,491
Benefits	476,776	444,682	(32,095)	454,831	455,276	445	2,745,033	2,678,662	(66,372)
Other Operating Expenses	825,347	691,876	(133,471)	791,916	703,972	(87,944)	4,480,482	4,169,316	(311,166)
Interest Expense	27,408	26,867	541	27,408	26,867	541	164,450	161,190	3,260
Depreciation	95,941	95,941	0	95,941	95,941	0	575,643	575,640	(3)
Total Operating Expenses	3,181,185	3,009,486	(171,699)	3,197,375	3,090,512	(106,863)	18,384,155	18,142,845	(241,310)
Net Operating Income	(267,557)	20,974	(288,531)	(133,832)	45,187	(179,019)	(508,956)	145,151	(654,107)

Date: Jul 24, 2025
Time: 08:48:38 EDT
User: Kory R. Hansen

Grand Traverse Pavilions - SNF
SNF Income Statement
6/1/2025 to 6/30/2025

Facility #

Page # 1

Include Adjustment Periods: NO Include Closing Periods: NO

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
SNF Resident Revenue																		
Inpatient Revenue																		
Medicare Part A	220,704	327,750	(107,046)	487.21	575.00	(87.79)	220,556	338,675	(118,119)	511.73	575.00	(63.27)	1,432,030	1,977,425	(545,395)	526.68	575.00	(48.32)
Medicare Advantage	285,993	327,750	(41,757)	526.69	575.00	(48.31)	389,240	338,675	50,565	563.30	575.00	(11.70)	1,960,767	1,977,425	(16,658)	561.66	575.00	(13.34)
Medicaid	1,428,312	1,534,011	(105,699)	434.80	419.13	15.67	1,513,447	1,585,145	(71,698)	433.40	419.13	14.28	9,027,420	9,255,203	(227,783)	433.24	419.13	14.11
Hospice	149,329	102,605	46,724	502.79	488.60	14.19	190,557	106,026	84,531	502.79	488.60	14.19	952,284	619,051	333,233	502.79	488.60	14.19
Private Pay	328,055	175,992	152,063	443.92	451.26	(7.34)	272,277	181,858	90,419	471.07	451.26	19.81	1,494,491	1,061,814	432,677	457.73	451.26	6.47
Medicare Part B	8,442	13,019	(4,577)	1.59	2.41	(0.82)	9,289	13,453	(4,164)	1.67	2.41	(0.74)	66,555	78,550	(11,995)	2.07	2.41	(0.34)
TOTAL Inpatient Revenue	2,420,835	2,481,127	(60,292)	455.30	459.47	(4.17)	2,595,366	2,563,832	31,534	465.87	459.47	6.40	14,933,548	14,969,468	(35,920)	463.69	459.47	4.22
Outpatient																		
Physical Therapy	70,065	95,868	(25,803)	13.18	17.75	(4.58)	62,395	99,064	(36,669)	11.20	17.75	(6.55)	376,793	578,408	(201,615)	11.70	17.75	(6.05)
Occupational Therapy	5,680	4,932	748	1.07	0.91	0.15	4,375	5,096	(721)	0.79	0.91	(0.13)	36,424	29,752	6,672	1.13	0.91	0.22
Speech Therapy	6,325	3,945	2,380	1.19	0.73	0.46	5,645	4,077	1,568	1.01	0.73	0.28	36,236	23,802	12,434	1.13	0.73	0.39
Wellness	4,370	3,847	523	0.82	0.71	0.11	5,090	3,975	1,115	0.91	0.71	0.20	28,895	23,206	5,689	0.90	0.71	0.18
Cont Allow Outpatient	(41,146)	(36,493)	(4,653)	(7.74)	(6.76)	(0.98)	(27,857)	(37,710)	9,853	(5.00)	(6.76)	1.76	(180,548)	(220,174)	39,626	(5.61)	(6.76)	1.15
TOTAL Outpatient	45,294	72,099	(26,805)	8.52	13.35	(4.83)	49,648	74,502	(24,854)	8.91	13.35	(4.44)	297,800	434,994	(137,194)	9.25	13.35	(4.10)
TOTAL SNF Resident Revenue	2,466,129	2,553,226	(87,097)	463.82	472.82	(9.00)	2,645,015	2,638,334	6,681	474.78	472.82	1.96	15,231,348	15,404,462	(173,114)	472.94	472.82	0.12
SNF Other Revenue																		
Revenue - Child Day Care	9,843	9,852	(9)	1.85	1.82	0.03	11,296	10,180	1,116	2.03	1.82	0.20	65,184	59,441	5,743	2.02	1.82	0.20
Childcare Lunches	1,311	743	568	0.25	0.14	0.11	1,300	768	532	0.23	0.14	0.10	7,360	4,485	2,875	0.23	0.14	0.09
Vending Machine Sales	471	312	159	0.09	0.06	0.03	593	323	270	0.11	0.06	0.05	3,589	1,884	1,705	0.11	0.06	0.05
Rental Income	206	205	1	0.04	0.04	0.00	32	212	(180)	0.01	0.04	(0.03)	1,267	1,242	25	0.04	0.04	0.00
Interest Income	10,016	1,000	9,016	1.88	0.19	1.70	10,039	1,000	9,039	1.80	0.18	1.62	60,158	6,000	54,158	1.87	0.18	1.68
DCW Wage Reimbursement	84,723	69,578	15,145	15.93	12.88	3.05	88,908	71,898	17,010	15.96	12.88	3.07	510,986	419,789	91,197	15.87	12.88	2.98
Copy Revenue	0	0	0	0.00	0.00	0.00	72	0	72	0.01	0.00	0.01	72	0	72	0.00	0.00	0.00
Garnishment Fees	35	0	35	0.01	0.00	0.01	35	0	35	0.01	0.00	0.01	175	0	175	0.01	0.00	0.01
Insurance Proceeds and Refunds	0	0	0	0.00	0.00	0.00	312	0	312	0.06	0.00	0.06	1,470	0	1,470	0.05	0.00	0.05
Misc Income	0	0	0	0.00	0.00	0.00	0	0	0	0.00	0.00	0.00	36	0	36	0.00	0.00	0.00
Recruitment Grant Income	0	0	0	0.00	0.00	0.00	0	0	0	0.00	0.00	0.00	2,900	0	2,900	0.09	0.00	0.09
QAS Income	226,635	214,844	11,791	42.62	39.79	2.84	202,202	222,005	(19,803)	36.30	39.79	(3.49)	1,247,745	1,296,223	(48,478)	38.74	39.79	(1.04)
QMI Income	24,040	26,500	(2,460)	4.52	4.91	(0.39)	24,010	26,500	(2,490)	4.31	4.75	(0.44)	144,088	159,000	(14,912)	4.47	4.88	(0.41)
Inter-Company Charges	21,400	21,400	0	4.02	3.96	0.06	21,400	21,400	0	3.84	3.84	0.01	128,400	128,400	0	3.99	3.94	0.05
Bad Debt Expenses	(25,000)	(24,874)	(126)	(4.70)	(4.61)	(0.10)	(25,000)	(25,703)	703	(4.49)	(4.61)	0.12	(150,000)	(150,077)	77	(4.66)	(4.61)	(0.05)
Provider Tax Expense-QAA	(134,110)	(134,110)	0	(25.22)	(24.84)	(0.39)	(134,110)	(134,110)	0	(24.07)	(24.03)	(0.04)	(804,662)	(804,664)	2	(24.98)	(24.70)	(0.29)
Provider Tax Expense-QMIA	(14,409)	(14,409)	0	(2.71)	(2.67)	(0.04)	(14,409)	(14,409)	0	(2.59)	(2.58)	0.00	(86,451)	(86,449)	(2)	(2.68)	(2.65)	(0.03)
TOTAL SNF Other Revenue	205,160	171,041	34,119	38.59	31.67	6.91	186,678	180,064	6,614	33.51	32.27	1.24	1,132,316	1,035,274	97,042	35.16	31.78	3.38
Total Revenue	2,671,289	2,724,267	(52,978)	502.41	504.49	(9.81)	2,831,693	2,818,398	13,295	508.29	505.09	2.38	16,363,664	16,439,736	(76,072)	508.09	504.60	(2.33)
SNF Operating Expenses																		
Nursing																		
Salary & Wages - RN	264,216	293,920	29,704	49.69	54.43	4.74	293,890	303,717	9,827	52.75	54.43	1.68	1,657,134	1,773,314	116,180	51.45	54.43	2.98
Salary & Wages - LPN	93,378	122,617	29,239	17.56	22.71	5.14	91,733	126,704	34,971	16.47	22.71	6.24	544,134	739,788	195,654	16.90	22.71	5.81
Salary & Wages - CNA	509,953	513,639	3,686	95.91	95.12	(0.79)	539,430	530,760	(8,670)	96.83	95.12	(1.71)	3,074,400	3,098,957	24,557	95.46	95.12	(0.34)
Salary & Wages - UW SNF	12,670	13,657	987	2.38	2.53	0.15	4,837	14,112	9,275	0.87	2.53	1.66	39,057	82,399	43,342	1.21	2.53	1.32
Longevity - RN	4,777	715	(4,062)	0.90	0.13	(0.77)	4,777	739	(4,038)	0.86	0.13	(0.73)	28,662	4,314	(24,348)	0.89	0.13	(0.76)

Date: Jul 24, 2025
Time: 08:48:38 EDT
User: Kory R. Hansen

Grand Traverse Pavilions - SNF
SNF Income Statement
6/1/2025 to 6/30/2025

Facility #

Page # 2

	CURRENT PERIOD					PRIOR PERIOD					YEAR TO DATE				
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$
Nursing (con't)															
Longevity - LPN	2,422	444	(1,978)	0.46	0.08	(0.37)	2,422	459	(1,963)	0.43	0.08	(0.35)	14,532	2,676	(11,856)
Longevity - CNA	12,607	1,603	(11,004)	2.37	0.30	(2.07)	12,607	1,656	(10,951)	2.26	0.30	(1.97)	75,642	9,670	(65,972)
FICA - Nursing	65,149	72,414	7,265	12.25	13.41	1.16	67,074	74,828	7,754	12.04	13.41	1.37	389,154	436,903	47,749
Workers Comp - Nursing	7,642	8,003	361	1.44	1.48	0.04	9,677	8,270	(1,407)	1.74	1.48	(0.25)	52,691	48,284	(4,407)
MERS DB - Nursing	38,126	38,127	1	7.17	7.06	(0.11)	38,126	38,127	1	6.84	6.83	(0.01)	228,797	228,756	(41)
MERS DC:Nursing	17,761	15,825	(1,936)	3.34	2.93	(0.41)	18,118	16,352	(1,766)	3.25	2.93	(0.32)	95,192	95,475	283
Health Ins - Nursing	75,720	78,550	2,830	14.24	14.55	0.31	75,444	81,168	5,724	13.54	14.55	1.00	490,711	473,919	(16,792)
Health Ins - Retirees Nursing	19,601	7,843	(11,758)	3.69	1.45	(2.23)	2,000	8,105	6,105	0.36	1.45	1.09	40,294	47,318	7,024
Dental Ins - Nursing	4,828	5,601	773	0.91	1.04	0.13	4,828	5,787	959	0.87	1.04	0.17	36,821	33,791	(3,030)
Uniforms - Nursing	0	240	240	0.00	0.04	0.04	0	248	248	0.00	0.04	0.04	1,772	1,452	(320)
Small Equipment	14,130	5,778	(8,352)	2.66	1.07	(1.59)	36,621	5,971	(30,650)	6.57	1.07	(5.50)	109,594	34,859	(74,735)
Nursing Supplies	27,326	21,620	(5,706)	5.14	4.00	(1.14)	21,142	22,341	1,199	3.80	4.00	0.21	139,313	130,439	(8,874)
Briefs	7,116	5,656	(1,460)	1.34	1.05	(0.29)	3,749	5,844	2,095	0.67	1.05	0.37	36,494	34,123	(2,371)
Stock Meds	13,833	2,219	(11,614)	2.60	0.41	(2.19)	4,489	2,293	(2,196)	0.81	0.41	(0.39)	31,259	13,393	(17,866)
Flu Vaccine	0	2,939	2,939	0.00	0.54	0.54	0	3,037	3,037	0.00	0.54	0.54	0	17,735	17,735
IV Supplies	1,729	1,160	(569)	0.33	0.21	(0.11)	0	1,198	1,198	0.00	0.21	0.21	3,777	6,998	3,221
Non-Legend Drugs	6,145	3,994	(2,151)	1.16	0.74	(0.42)	3,843	4,127	284	0.69	0.74	0.05	25,553	24,095	(1,458)
Professional Services - Medic	3,520	3,520	0	0.66	0.65	(0.01)	4,020	3,520	(500)	0.72	0.63	(0.09)	21,620	21,120	(500)
Agency Nurse Staffing	15,685	0	(15,685)	2.95	0.00	(2.95)	18,196	0	(18,196)	3.27	0.00	(3.27)	101,290	0	(101,290)
Building Repairs-Resident Roo	17,965	2,029	(15,936)	3.38	0.38	(3.00)	39,835	2,096	(37,739)	7.15	0.38	(6.77)	73,908	12,239	(61,669)
Equipment Repairs	3,345	2,922	(423)	0.63	0.54	(0.09)	620	3,020	2,400	0.11	0.54	0.43	21,496	17,632	(3,864)
Education & Training - Nursing	20,265	510	(19,755)	3.81	0.09	(3.72)	731	527	(204)	0.13	0.09	(0.04)	21,830	3,076	(18,754)
Vehicle Travel	0	0	0	0.00	0.00	0.00	0	0	0	0.00	0.00	0.00	3	0	(2)
Med Waste:Nursing-Medical Care	2,054	1,994	(60)	0.39	0.37	(0.02)	2,054	1,994	(60)	0.37	0.36	(0.01)	12,326	11,963	(363)
Resident Loss Replacement	0	0	0	0.00	0.00	0.00	0	0	0	0.00	0.00	0.00	1,953	0	(1,953)
TOTAL Nursing	1,261,964	1,227,539	(34,425)	237.35	227.32	(10.02)	1,300,264	1,267,000	(33,264)	233.40	227.06	(6.34)	7,369,411	7,404,688	35,277
Nurse Administration															
Salary & Wages - Nursing Admin	156,461	131,280	(25,181)	29.43	24.31	(5.12)	154,623	135,656	(18,967)	27.75	24.31	(3.44)	856,989	792,058	(64,931)
Longevity-Nursing Admin	2,854	1,100	(1,754)	0.54	0.20	(0.33)	2,854	1,136	(1,718)	0.51	0.20	(0.31)	17,124	6,636	(10,488)
FICA - Nursing Admin	9,421	10,127	706	1.77	1.88	0.10	11,415	10,465	(950)	2.05	1.88	(0.17)	61,709	61,099	(610)
Workers Comp - Nurse Admin	37	61	24	0.01	0.01	0.00	37	63	26	0.01	0.01	0.00	222	368	146
MERS DB - Nursing Admin	18,711	18,711	0	3.52	3.47	(0.05)	18,711	18,711	0	3.36	3.35	(0.01)	112,264	112,262	(2)
MERS DC: Nurse Administration	2,314	85	(2,229)	0.44	0.02	(0.42)	2,098	88	(2,010)	0.38	0.02	(0.36)	12,720	509	(12,211)
Nurse Admin Consulting	9,298	5,856	(3,442)	1.75	1.08	(0.66)	2,864	6,051	3,187	0.51	1.08	0.57	34,291	35,327	1,036
TOTAL Nurse Administration	199,095	167,220	(31,875)	37.45	30.97	(6.48)	192,601	172,170	(20,431)	34.57	30.85	(3.72)	1,095,319	1,008,259	(87,060)
TOTAL Nursing Administrative	1,461,060	1,394,759	(66,301)	274.79	258.29	(16.50)	1,492,865	1,439,170	(53,695)	267.97	257.92	(10.06)	8,464,730	8,412,947	(51,783)
Administrative															
Salary & Wages - Admin	53,301	57,614	4,313	10.02	10.67	0.64	50,424	59,535	9,111	9.05	10.67	1.62	314,879	346,606	31,727
Longevity - Admin	1,313	385	(928)	0.25	0.07	(0.18)	1,313	397	(916)	0.24	0.07	(0.16)	7,878	2,322	(5,556)
FICA - Admin	3,455	5,223	1,768	0.65	0.97	0.32	3,858	5,397	1,539	0.69	0.97	0.27	23,680	31,511	7,831
Workers Comp - Admin	19	41	22	0.00	0.01	0.00	19	42	23	0.00	0.01	0.00	114	244	130
MERS - Administration	6,757	6,757	0	1.27	1.25	(0.02)	6,757	6,757	0	1.21	1.21	0.00	40,542	40,542	0
MERS DC:Administration	3,298	3,757	459	0.62	0.70	0.08	3,298	3,882	584	0.59	0.70	0.10	20,426	22,663	2,237
Health Ins - Administration	4,084	5,819	1,735	0.77	1.08	0.31	4,084	6,013	1,929	0.73	1.08	0.34	28,216	35,109	6,893
Dental Ins - Administration	144	243	99	0.03	0.05	0.02	144	251	107	0.03	0.04	0.02	1,218	1,462	244
Small Equipment	275	0	(275)	0.05	0.00	(0.05)	0	0	0	0.00	0.00	0.00	641	0	(641)
Contract Services	3,420	7,447	4,027	0.64	1.38	0.74	3,226	7,695	4,469	0.58	1.38	0.80	19,945	44,932	24,987

Date: Jul 24, 2025
Time: 08:48:38 EDT
User: Kory R. Hansen

Grand Traverse Pavilions - SNF
SNF Income Statement
6/1/2025 to 6/30/2025

Facility #

Page # 3

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
Administrative (con't)																		
Contract Svcs-Security	0	75	75	0.00	0.01	0.01	0	78	78	0.00	0.01	0.01	223	456	233	0.01	0.01	0.01
Professional Services - Admin	4,450	3,370	(1,080)	0.84	0.62	(0.21)	0	3,482	3,482	0.00	0.62	0.62	4,750	20,332	15,582	0.15	0.62	0.48
Legal Consultants	10,000	32,877	22,877	1.88	6.09	4.21	11,737	33,973	22,236	2.11	6.09	3.98	80,387	198,354	117,967	2.50	6.09	3.59
Dues & Memberships	7,718	3,908	(3,810)	1.45	0.72	(0.73)	3,500	4,039	539	0.63	0.72	0.10	25,357	23,580	(1,777)	0.79	0.72	(0.06)
License & Fees	985	444	(541)	0.19	0.08	(0.10)	0	459	459	0.00	0.08	0.08	1,340	2,678	1,338	0.04	0.08	0.04
Education & Training - Admin	0	556	556	0.00	0.10	0.10	546	574	28	0.10	0.10	0.00	619	3,351	2,732	0.02	0.10	0.08
Travel	1,088	0	(1,088)	0.20	0.00	(0.20)	1,243	0	(1,243)	0.22	0.00	(0.22)	6,521	0	(6,521)	0.20	0.00	(0.20)
Board Meeting Expenses	21	17	(4)	0.00	0.00	0.00	100	18	(82)	0.02	0.00	(0.01)	196	103	(93)	0.01	0.00	0.00
Miscellaneous Expenses	0	120	120	0.00	0.02	0.02	0	124	124	0.00	0.02	0.02	47	719	672	0.00	0.02	0.02
TOTAL Administrative	100,328	128,653	28,325	18.87	23.82	4.96	90,249	132,716	42,467	16.20	23.78	7.58	576,979	774,964	197,985	17.92	23.79	5.87
Finance																		
Salary & Wages - Financial Ma	29,529	25,965	(3,564)	5.55	4.81	(0.75)	28,890	26,831	(2,059)	5.19	4.81	(0.38)	179,887	156,654	(23,233)	5.59	4.81	(0.78)
Longevity - Financial Mgt	499	232	(267)	0.09	0.04	(0.05)	499	240	(259)	0.09	0.04	(0.05)	2,994	1,396	(1,598)	0.09	0.04	(0.05)
FICA - Fin Mgmt	1,897	2,004	107	0.36	0.37	0.01	1,997	2,071	74	0.36	0.37	0.01	13,470	12,091	(1,379)	0.42	0.37	(0.05)
Workers Comp - Fin Mgmt	8	15	7	0.00	0.00	0.00	8	16	8	0.00	0.00	0.00	48	91	43	0.00	0.00	0.00
MERS DB - Financial Management	5,053	5,053	0	0.95	0.94	(0.01)	5,053	5,053	0	0.91	0.91	0.00	30,316	30,314	(2)	0.94	0.93	(0.01)
MERS DC: Financial Management	0	293	293	0.00	0.05	0.05	0	303	303	0.00	0.05	0.05	0	1,771	1,771	0.00	0.05	0.05
Health Ins - Financial Mgmt	374	1,575	1,201	0.07	0.29	0.22	2,099	1,627	(472)	0.38	0.29	(0.09)	13,070	9,500	(3,570)	0.41	0.29	(0.11)
Dental Ins - Financial Mgmt	72	81	9	0.01	0.02	0.00	72	84	12	0.01	0.02	0.00	826	487	(339)	0.03	0.01	(0.01)
Office Supplies	2,047	1,462	(585)	0.39	0.27	(0.11)	1,364	1,511	147	0.24	0.27	0.03	11,936	8,822	(3,114)	0.37	0.27	(0.10)
Copy Supplies	622	1,371	749	0.12	0.25	0.14	2,544	1,417	(1,127)	0.46	0.25	(0.20)	5,535	8,273	2,738	0.17	0.25	0.08
Computer Supplies	3,815	2,264	(1,551)	0.72	0.42	(0.30)	714	2,340	1,626	0.13	0.42	0.29	17,029	13,660	(3,369)	0.53	0.42	(0.11)
Postage	1,440	626	(814)	0.27	0.12	(0.15)	916	647	(269)	0.16	0.12	(0.05)	8,098	3,776	(4,322)	0.25	0.12	(0.14)
Small Equipment - IT	17,015	2,999	(14,016)	3.20	0.56	(2.64)	5,477	3,099	(2,378)	0.98	0.56	(0.43)	42,028	18,098	(23,930)	1.30	0.56	(0.75)
Contract Services - Billing	0	0	0	0.00	0.00	0.00	0	0	0	0.00	0.00	0.00	1,544	0	(1,544)	0.05	0.00	(0.05)
Professional Services - Finan	1,000	0	(1,000)	0.19	0.00	(0.19)	9,910	0	(9,910)	1.78	0.00	(1.78)	15,685	0	(15,685)	0.49	0.00	(0.49)
Audit Expenses	0	0	0	0.00	0.00	0.00	0	0	0	0.00	0.00	0.00	6,100	6,000	(100)	0.19	0.18	(0.01)
IT Consultants	2,800	1,566	(1,234)	0.53	0.29	(0.24)	1,863	1,618	(244)	0.33	0.29	(0.04)	6,316	9,445	3,129	0.20	0.29	0.09
Printing & Binding	969	577	(392)	0.18	0.11	(0.08)	749	597	(152)	0.13	0.11	(0.03)	4,751	3,484	(1,267)	0.15	0.11	(0.04)
Data Processing	3,769	3,954	185	0.71	0.73	0.02	2,743	4,086	1,343	0.49	0.73	0.24	24,798	23,856	(942)	0.77	0.73	(0.04)
Maintenance Agreements Softwa	35,738	26,500	(9,238)	6.72	4.91	(1.81)	46,920	27,383	(19,537)	8.42	4.91	(3.51)	218,511	159,879	(58,632)	6.78	4.91	(1.88)
Equipment Repairs	0	28	28	0.00	0.01	0.01	0	29	29	0.00	0.01	0.01	0	170	170	0.00	0.01	0.01
Communication Equip Repairs	1,308	2,047	739	0.25	0.38	0.13	0	2,115	2,115	0.00	0.38	0.38	17,771	12,347	(5,424)	0.55	0.38	(0.17)
Education & Training - Fin Mgt	0	151	151	0.00	0.03	0.03	441	156	(285)	0.08	0.03	(0.05)	3,788	907	(2,881)	0.12	0.03	(0.09)
Travel - Mileage	0	23	23	0.00	0.00	0.00	0	24	24	0.00	0.00	0.00	0	138	138	0.00	0.00	0.00
Other Insurance	28,154	27,768	(386)	5.30	5.14	(0.15)	28,154	28,694	540	5.05	5.14	0.09	168,924	167,537	(1,387)	5.25	5.14	(0.10)
Telephone-Snf	6,180	5,548	(632)	1.16	1.03	(0.13)	5,762	5,733	(29)	1.03	1.03	(0.01)	35,142	33,469	(1,673)	1.09	1.03	(0.06)
Internet	2,161	2,871	710	0.41	0.53	0.13	2,601	2,871	270	0.47	0.51	0.05	16,077	17,222	1,145	0.50	0.53	0.03
Cellular Phone	3,190	2,968	(222)	0.60	0.55	(0.05)	2,700	2,968	268	0.48	0.53	0.05	16,645	17,804	1,159	0.52	0.55	0.03
Television - SNF	2,201	2,123	(78)	0.41	0.39	(0.02)	2,195	2,194	(1)	0.39	0.39	0.00	12,995	12,811	(184)	0.40	0.39	(0.01)
Bond Interest Expense	23,588	23,589	1	4.44	4.37	(0.07)	23,588	23,589	1	4.23	4.23	(0.01)	141,531	141,528	(3)	4.39	4.34	(0.05)
Bank Charges	2,956	2,414	(542)	0.56	0.45	(0.11)	2,267	2,414	147	0.41	0.43	0.03	16,917	14,482	(2,435)	0.53	0.44	(0.08)
TOTAL Finance	176,387	146,067	(30,320)	33.17	27.05	(6.12)	179,527	149,710	(29,817)	32.23	26.83	(5.40)	1,032,733	886,012	(146,721)	32.07	27.19	(4.87)
Human Resources																		
Salary & Wages - Human Resour	25,303	21,623	(3,680)	4.76	4.00	(0.75)	25,084	22,344	(2,740)	4.50	4.00	(0.50)	151,643	130,456	(21,187)	4.71	4.00	(0.70)
Longevity - Human Resources	595	227	(368)	0.11	0.04	(0.07)	595	234	(361)	0.11	0.04	(0.06)	3,570	1,370	(2,200)	0.11	0.04	(0.07)
FICA - Human Res	1,762	1,672	(90)	0.33	0.31	(0.02)	1,930	1,727	(202)	0.35	0.31	(0.04)	11,251	10,085	(1,166)	0.35	0.31	(0.04)

Date: Jul 24, 2025
Time: 08:48:38 EDT
User: Kory R. Hansen

Grand Traverse Pavilions - SNF
SNF Income Statement
6/1/2025 to 6/30/2025

Facility #

Page # 4

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
Human Resources (con't)																		
Workers Comp - Human Res	7	10	3	0.00	0.00	0.00	7	11	4	0.00	0.00	0.00	42	60	18	0.00	0.00	0.00
MERS DB - Human Resources	3,018	3,018	0	0.57	0.56	(0.01)	3,018	3,018	0	0.54	0.54	0.00	18,107	18,107	0	0.56	0.56	(0.01)
MERS DC:Human Resources	862	490	(372)	0.16	0.09	(0.07)	1,043	507	(536)	0.19	0.09	(0.10)	5,275	2,958	(2,317)	0.16	0.09	(0.07)
Health Ins - Human Resources	1,903	1,291	(612)	0.36	0.24	(0.12)	1,903	1,334	(569)	0.34	0.24	(0.10)	9,105	7,790	(1,315)	0.28	0.24	(0.04)
Dental Ins - Human Resources	144	126	(18)	0.03	0.02	0.00	144	131	(13)	0.03	0.02	0.00	1,544	761	(783)	0.05	0.02	(0.02)
Life Insurance	278	158	(120)	0.05	0.03	(0.02)	278	163	(115)	0.05	0.03	(0.02)	1,429	953	(476)	0.04	0.03	(0.02)
Employee Recogn	24,935	2,974	(21,961)	4.69	0.55	(4.14)	10,448	3,073	(7,375)	1.88	0.55	(1.32)	42,953	17,940	(25,013)	1.33	0.55	(0.78)
Other Fringe Benefit - Cobra	0	113	113	0.00	0.02	0.02	0	117	117	0.00	0.02	0.02	0	682	682	0.00	0.02	0.02
Contract Services - HR	2,726	3,534	808	0.51	0.65	0.14	3,975	3,652	(323)	0.71	0.65	(0.06)	19,859	21,326	1,467	0.62	0.65	0.04
Employee Advertising/Recruti	5,507	1,859	(3,648)	1.04	0.34	(0.69)	6,956	1,921	(5,035)	1.25	0.34	(0.90)	33,024	11,212	(21,812)	1.03	0.34	(0.68)
CNA Registry Fee	120	167	47	0.02	0.03	0.01	0	173	173	0.00	0.03	0.03	680	1,007	327	0.02	0.03	0.01
Testing Fees	0	2,828	2,828	0.00	0.52	0.52	0	2,922	2,922	0.00	0.52	0.52	1,300	17,058	15,758	0.04	0.52	0.48
Education & Training - Hum Res	0	345	345	0.00	0.06	0.06	299	356	57	0.05	0.06	0.01	599	2,079	1,480	0.02	0.06	0.05
TOTAL Human Resources	67,160	40,435	(26,725)	12.63	7.49	(5.14)	55,680	41,683	(13,997)	9.99	7.47	(2.52)	300,382	243,844	(56,538)	9.33	7.48	(1.84)
Community Relations and Volunteer Services																		
Workers Comp - Vol & Comm Rel	0	0	0	0.00	0.00	0.00	0	0	0	0.00	0.00	0.00	10	0	(10)	0.00	0.00	0.00
Marketing and Fund Raising	3,800	1,973	(1,827)	0.71	0.37	(0.35)	0	2,038	2,038	0.00	0.37	0.37	12,902	11,902	(1,000)	0.40	0.37	(0.04)
TOTAL Community Relations and Volunteer Services	3,800	1,973	(1,827)	0.71	0.37	(0.35)	0	2,038	2,038	0.00	0.37	0.37	12,912	11,902	(1,010)	0.40	0.37	(0.04)
Maintenance																		
Salary & Wages - ES	82,435	67,662	(14,773)	15.50	12.53	(2.97)	81,303	69,917	(11,386)	14.59	12.53	(2.06)	472,931	408,226	(64,705)	14.68	12.53	(2.15)
Longevity - Environmental Serv	2,319	325	(1,994)	0.44	0.06	(0.38)	2,319	336	(1,983)	0.42	0.06	(0.36)	13,914	1,966	(11,948)	0.43	0.06	(0.37)
FICA - Environ Serv	5,677	5,201	(475)	1.07	0.96	(0.10)	5,626	5,374	(252)	1.01	0.96	(0.05)	34,089	31,381	(2,708)	1.06	0.96	(0.10)
Workers Comp - Plant Ops	457	547	90	0.09	0.10	0.02	457	566	109	0.08	0.10	0.02	3,190	3,303	113	0.10	0.10	0.00
MERS DB - Env. Serv.	6,110	6,110	0	1.15	1.13	(0.02)	6,110	6,110	0	1.10	1.09	0.00	36,661	36,662	1	1.14	1.13	(0.01)
MERS DC:Environmental Services	1,469	935	(534)	0.28	0.17	(0.10)	1,672	966	(706)	0.30	0.17	(0.13)	8,683	5,644	(3,039)	0.27	0.17	(0.10)
Health Ins - Env Serv	8,328	6,164	(2,164)	1.57	1.14	(0.42)	8,667	6,370	(2,297)	1.56	1.14	(0.41)	50,618	37,192	(13,426)	1.57	1.14	(0.43)
Health Ins - Retirees - EVS	5,946	2,150	(3,796)	1.12	0.40	(0.72)	833	2,222	1,389	0.15	0.40	0.25	15,152	12,972	(2,180)	0.47	0.40	(0.07)
Dental Ins - Env Serv	1,333	365	(968)	0.25	0.07	(0.18)	540	377	(163)	0.10	0.07	(0.03)	4,763	2,202	(2,561)	0.15	0.07	(0.08)
Uniforms - Plant Ops	178	913	735	0.03	0.17	0.14	275	943	668	0.05	0.17	0.12	2,538	5,509	2,971	0.08	0.17	0.09
Supplies - Plant Ops	11,890	7,756	(4,134)	2.24	1.44	(0.80)	8,806	8,014	(792)	1.58	1.44	(0.14)	68,079	46,792	(21,287)	2.11	1.44	(0.68)
Small Equipment	1,396	6,271	4,875	0.26	1.16	0.90	11,253	6,480	(4,773)	2.02	1.16	(0.86)	34,147	37,839	3,692	1.06	1.16	0.10
Building Repairs	36,240	15,522	(20,718)	6.82	2.87	(3.94)	21,247	16,039	(5,208)	3.81	2.87	(0.94)	108,946	93,650	(15,296)	3.38	2.87	(0.51)
Equipment Repairs	2,881	4,844	1,963	0.54	0.90	0.36	2,568	5,006	2,438	0.46	0.90	0.44	17,063	29,229	12,166	0.53	0.90	0.37
Vehicle Repair	2,897	1,073	(1,824)	0.54	0.20	(0.35)	1,443	1,109	(334)	0.26	0.20	(0.06)	12,325	6,473	(5,852)	0.38	0.20	(0.18)
Elevator	1,000	1,143	143	0.19	0.21	0.02	1,984	1,181	(803)	0.36	0.21	(0.14)	6,984	6,898	(86)	0.22	0.21	(0.01)
Lawn, Tree and Brush Services	4,479	996	(3,483)	0.84	0.18	(0.66)	1,417	1,029	(388)	0.25	0.18	(0.07)	7,910	6,010	(1,900)	0.25	0.18	(0.06)
Snow Removal - Contract	0	1,036	1,036	0.00	0.19	0.19	0	1,070	1,070	0.00	0.19	0.19	7,525	6,252	(1,272)	0.23	0.19	(0.04)
Building Rental	0	0	0	0.00	0.00	0.00	0	0	0	0.00	0.00	0.00	320	0	(320)	0.01	0.00	(0.01)
Education & Training - ES	0	111	111	0.00	0.02	0.02	0	114	114	0.00	0.02	0.02	841	668	(173)	0.03	0.02	(0.01)
Vehicle Fuel	1,140	1,115	(25)	0.21	0.21	(0.01)	1,186	1,152	(34)	0.21	0.21	(0.01)	7,155	6,731	(424)	0.22	0.21	(0.02)
Parking Garage Expenses	1,664	1,756	92	0.31	0.33	0.01	1,664	1,814	150	0.30	0.33	0.03	8,629	10,596	1,967	0.27	0.33	0.06
Water	3,357	3,632	275	0.63	0.67	0.04	3,597	3,754	157	0.65	0.67	0.03	19,776	21,915	2,139	0.61	0.67	0.06
Sewer	8,401	7,999	(402)	1.58	1.48	(0.10)	9,055	8,265	(790)	1.63	1.48	(0.14)	50,762	48,260	(2,502)	1.58	1.48	(0.09)
Electric	31,448	24,112	(7,336)	5.91	4.47	(1.45)	26,485	24,916	(1,569)	4.75	4.47	(0.29)	135,000	145,473	10,473	4.19	4.47	0.27
Natural Gas	6,996	8,306	1,310	1.32	1.54	0.22	2,133	8,583	6,450	0.38	1.54	1.16	59,582	50,116	(9,466)	1.85	1.54	(0.31)
Refuse Disposal	4,858	3,272	(1,586)	0.91	0.61	(0.31)	2,761	3,381	620	0.50	0.61	0.11	24,951	19,743	(5,208)	0.77	0.61	(0.17)
TOTAL Maintenance	232,897	179,316	(53,581)	43.80	33.21	(10.60)	203,400	185,088	(18,312)	36.51	33.17	(3.34)	1,212,531	1,081,702	(130,829)	37.65	33.20	(4.45)

Date: Jul 24, 2025
Time: 08:48:38 EDT
User: Kory R. Hansen

Grand Traverse Pavilions - SNF
SNF Income Statement
6/1/2025 to 6/30/2025

Facility #

Page # 5

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
Housekeeping																		
Salary & Wages - Housekeeping	66,766	70,843	4,077	12.56	13.12	0.56	63,785	73,205	9,420	11.45	13.12	1.67	367,338	427,421	60,083	11.41	13.12	1.71
Longevity - Housekeeping	2,081	863	(1,218)	0.39	0.16	(0.23)	2,081	892	(1,189)	0.37	0.16	(0.21)	12,486	5,206	(7,280)	0.39	0.16	(0.23)
FICA - Housekeeping	5,005	5,486	481	0.94	1.02	0.07	4,711	5,668	957	0.85	1.02	0.17	26,605	33,097	6,492	0.83	1.02	0.19
Workers Comp - Housekeeping	671	695	24	0.13	0.13	0.00	671	718	47	0.12	0.13	0.01	4,026	4,197	171	0.13	0.13	0.00
MERS DB - Housekeeping	947	947	0	0.18	0.18	0.00	947	947	0	0.17	0.17	0.00	5,694	5,684	(10)	0.18	0.17	0.00
MERS DC:Housekeeping	2,460	1,960	(500)	0.46	0.36	(0.10)	2,218	2,026	(192)	0.40	0.36	(0.04)	11,416	11,828	412	0.35	0.36	0.01
Health Ins - Housekeeping	7,934	8,732	798	1.49	1.62	0.12	7,638	9,023	1,385	1.37	1.62	0.25	52,284	52,680	396	1.62	1.62	(0.01)
Dental Ins - Housekeeping	0	572	572	0.00	0.11	0.11	504	591	87	0.09	0.11	0.02	2,861	3,452	591	0.09	0.11	0.02
Uniforms - Housekeeping	0	131	131	0.00	0.02	0.02	0	136	136	0.00	0.02	0.02	914	790	(124)	0.03	0.02	0.00
Supplies - Housekeeping	11,459	9,004	(2,455)	2.16	1.67	(0.49)	6,334	9,304	2,970	1.14	1.67	0.53	57,735	54,326	(3,409)	1.79	1.67	(0.13)
Contract Services-Hskpg	196	701	505	0.04	0.13	0.09	423	724	301	0.08	0.13	0.05	1,856	4,228	2,372	0.06	0.13	0.07
TOTAL Housekeeping	97,519	99,934	2,415	18.34	18.51	0.17	89,312	103,234	13,922	16.03	18.50	2.47	543,215	602,909	59,694	16.87	18.51	1.64
Laundry																		
Salary & Wages - Laundry	30,991	29,610	(1,381)	5.83	5.48	(0.35)	38,157	30,598	(7,559)	6.85	5.48	(1.37)	196,131	178,649	(17,482)	6.09	5.48	(0.61)
Longevity - Laundry	1,058	197	(861)	0.20	0.04	(0.16)	1,058	204	(854)	0.19	0.04	(0.15)	6,348	1,190	(5,158)	0.20	0.04	(0.16)
FICA - Laundry	2,313	2,280	(33)	0.43	0.42	(0.01)	2,814	2,356	(458)	0.51	0.42	(0.08)	15,444	13,760	(1,684)	0.48	0.42	(0.06)
Workers Comp - Laundry	215	254	39	0.04	0.05	0.01	215	262	47	0.04	0.05	0.01	1,290	1,534	244	0.04	0.05	0.01
MERS DB - Laundry	2,210	2,210	0	0.42	0.41	(0.01)	2,210	2,210	0	0.40	0.40	0.00	13,260	13,260	0	0.41	0.41	0.00
MERS DC:Laundry	682	338	(344)	0.13	0.06	(0.07)	681	350	(331)	0.12	0.06	(0.06)	3,367	2,042	(1,325)	0.10	0.06	(0.04)
Health Ins - Laundry	3,756	2,457	(1,299)	0.71	0.46	(0.25)	3,756	2,539	(1,217)	0.67	0.46	(0.22)	21,811	14,822	(6,989)	0.68	0.45	(0.22)
Dental Ins - Laundry	0	178	178	0.00	0.03	0.03	252	183	(69)	0.05	0.03	(0.01)	1,309	1,072	(237)	0.04	0.03	(0.01)
Supplies - Laundry	6,301	4,677	(1,624)	1.19	0.87	(0.32)	3,636	4,833	1,197	0.65	0.87	0.21	33,065	28,222	(4,843)	1.03	0.87	(0.16)
Linen Replacements - Laundry	0	1,774	1,774	0.00	0.33	0.33	2,725	1,833	(892)	0.49	0.33	(0.16)	12,933	10,702	(2,231)	0.40	0.33	(0.07)
TOTAL Laundry	47,526	43,975	(3,551)	8.94	8.14	(0.79)	55,505	45,368	(10,137)	9.96	8.13	(1.83)	304,958	265,253	(39,705)	9.47	8.14	(1.33)
Dietary																		
Small Equipment - Dietary	4,973	1,072	(3,901)	0.94	0.20	(0.74)	0	1,108	1,108	0.00	0.20	0.20	5,420	6,472	1,052	0.17	0.20	0.03
Contract Svcs-Dining	245,041	235,569	(9,472)	46.09	43.62	(2.46)	244,737	235,569	(9,168)	43.93	42.22	(1.71)	1,428,819	1,413,413	(15,406)	44.36	43.38	(0.98)
TOTAL Dietary	250,014	236,641	(13,373)	47.02	43.82	(3.20)	244,737	236,677	(8,060)	43.93	42.42	(1.52)	1,434,239	1,419,885	(14,354)	44.53	43.58	(0.95)
Therapy																		
Salary & Wages - Therapy	154,672	143,762	(10,910)	29.09	26.62	(2.47)	164,819	148,554	(16,265)	29.59	26.62	(2.96)	907,536	867,365	(40,171)	28.18	26.62	(1.56)
Longevity-Therapy	2,591	395	(2,196)	0.49	0.07	(0.41)	2,591	408	(2,183)	0.47	0.07	(0.39)	15,546	2,378	(13,168)	0.48	0.07	(0.41)
FICA - Therapy	10,715	11,028	313	2.02	2.04	0.03	11,333	11,396	63	2.03	2.04	0.01	65,500	66,534	1,034	2.03	2.04	0.01
Workers Comp - Therapy	359	508	149	0.07	0.09	0.03	359	525	166	0.06	0.09	0.03	2,154	3,064	910	0.07	0.09	0.03
MERS DB - Therapy	20,628	20,628	0	3.88	3.82	(0.06)	20,628	20,628	0	3.70	3.70	(0.01)	123,770	123,772	2	3.84	3.80	(0.04)
MERS DC:Therapy	1,892	150	(1,742)	0.36	0.03	(0.33)	1,958	154	(1,804)	0.35	0.03	(0.32)	10,471	903	(9,568)	0.33	0.03	(0.30)
Health Ins - Therapy Services	10,730	9,234	(1,496)	2.02	1.71	(0.31)	11,219	9,542	(1,677)	2.01	1.71	(0.30)	71,768	55,708	(16,060)	2.23	1.71	(0.52)
Dental Ins - Therapy	540	491	(49)	0.10	0.09	(0.01)	540	508	(32)	0.10	0.09	(0.01)	4,384	2,962	(1,422)	0.14	0.09	(0.05)
Supplies - Therapy	840	520	(320)	0.16	0.10	(0.06)	628	537	(91)	0.11	0.10	(0.02)	2,482	3,133	651	0.08	0.10	0.02
Small Equipment - Therapy	0	286	286	0.00	0.05	0.05	592	296	(296)	0.11	0.05	(0.05)	4,222	1,727	(2,495)	0.13	0.05	(0.08)
Professional Service - Medica	341	911	570	0.06	0.17	0.10	1,757	942	(815)	0.32	0.17	(0.15)	8,909	5,496	(3,413)	0.28	0.17	(0.11)
Advertising-Wellness Center	0	65	65	0.00	0.01	0.01	0	67	67	0.00	0.01	0.01	0	394	394	0.00	0.01	0.01
Consultant - Therapy	3,837	4,885	1,048	0.72	0.90	0.18	4,250	5,048	798	0.76	0.90	0.14	24,732	29,469	4,737	0.77	0.90	0.14
Pool Maintenance	811	844	33	0.15	0.16	0.00	598	872	274	0.11	0.16	0.05	5,814	5,091	(723)	0.18	0.16	(0.02)
Dues & Memberships - Therapy	0	40	40	0.00	0.01	0.01	0	42	42	0.00	0.01	0.01	0	241	241	0.00	0.01	0.01
Education & Training - Therapy	0	44	44	0.00	0.01	0.01	600	45	(555)	0.11	0.01	(0.10)	600	264	(336)	0.02	0.01	(0.01)
Travel - Therapy	0	8	8	0.00	0.00	0.00	0	9	9	0.00	0.00	0.00	0	49	49	0.00	0.00	0.00
TOTAL Therapy	207,956	193,799	(14,157)	39.11	35.89	(3.22)	221,872	199,573	(22,299)	39.83	35.77	(4.06)	1,247,889	1,168,550	(79,339)	38.75	35.87	(2.88)

Date: Jul 24, 2025
Time: 08:48:38 EDT
User: Kory R. Hansen

Grand Traverse Pavilions - SNF
SNF Income Statement
6/1/2025 to 6/30/2025

Facility #

Page # 6

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
Ancillary																		
Medical Supplies	9,282	3,168	(6,114)	1.75	0.59	(1.16)	5,911	3,273	(2,638)	1.06	0.59	(0.47)	29,923	19,112	(10,811)	0.93	0.59	(0.34)
Oxygen	3,980	3,160	(820)	0.75	0.59	(0.16)	3,427	3,265	(162)	0.62	0.59	(0.03)	22,812	19,065	(3,747)	0.71	0.59	(0.12)
Legend Drugs	28,975	36,346	7,371	5.45	6.73	1.28	36,471	37,558	1,087	6.55	6.73	0.18	177,142	219,291	42,149	5.50	6.73	1.23
Lab Services	612	1,754	1,142	0.12	0.32	0.21	401	1,812	1,411	0.07	0.32	0.25	12,054	10,584	(1,470)	0.37	0.32	(0.05)
Radiology Services	904	1,267	363	0.17	0.23	0.06	1,248	1,309	61	0.22	0.23	0.01	8,231	7,643	(588)	0.26	0.23	(0.02)
Misc Medical Services	204	256	52	0.04	0.05	0.01	28	265	237	0.01	0.05	0.04	373	1,548	1,175	0.01	0.05	0.04
TOTAL Ancillary	43,957	45,951	1,994	8.27	8.51	0.24	47,486	47,482	(4)	8.52	8.51	(0.01)	250,535	277,243	26,708	7.78	8.51	0.73
Diversional Therapy																		
Salary & Wages - Life Enrichm	31,654	37,748	6,094	5.95	6.99	1.04	27,544	39,006	11,462	4.94	6.99	2.05	171,926	227,746	55,820	5.34	6.99	1.65
Longevity - Life Enrichment	1,214	0	(1,214)	0.23	0.00	(0.23)	1,214	0	(1,214)	0.22	0.00	(0.22)	7,284	0	(7,284)	0.23	0.00	(0.23)
FICA - Life Enrichment	2,949	2,888	(61)	0.55	0.53	(0.02)	3,020	2,984	(36)	0.54	0.53	(0.01)	17,054	17,422	368	0.53	0.53	0.01
Workers Comp - Life Enrichme	94	102	8	0.02	0.02	0.00	94	105	11	0.02	0.02	0.00	564	612	48	0.02	0.02	0.00
MERS DB - Life Enrichment	2,204	2,204	0	0.41	0.41	(0.01)	2,204	2,204	0	0.40	0.39	0.00	13,225	13,226	1	0.41	0.41	0.00
MERS DC:Life Enrichment	1,031	903	(128)	0.19	0.17	(0.03)	986	933	(53)	0.18	0.17	(0.01)	6,046	5,444	(602)	0.19	0.17	(0.02)
Health Ins - Life Enrichment	3,237	2,447	(790)	0.61	0.45	(0.16)	3,237	2,529	(708)	0.58	0.45	(0.13)	24,158	14,762	(9,396)	0.75	0.45	(0.30)
Dental Ins - Life Enrichment	288	213	(75)	0.05	0.04	(0.01)	288	220	(68)	0.05	0.04	(0.01)	1,866	1,286	(580)	0.06	0.04	(0.02)
Supplies - Diversional Therapy	1,028	723	(304)	0.19	0.13	(0.06)	1,493	747	(746)	0.27	0.13	(0.13)	6,856	4,357	(2,499)	0.21	0.13	(0.08)
Activity Supplies - Eden	709	666	(43)	0.13	0.12	(0.01)	709	688	(21)	0.13	0.12	0.00	4,263	4,018	(244)	0.13	0.12	(0.01)
Educ. & Training- Activities	0	15	15	0.00	0.00	0.00	0	15	15	0.00	0.00	0.00	0	90	90	0.00	0.00	0.00
Special Functions	544	828	284	0.10	0.15	0.05	737	856	119	0.13	0.15	0.02	3,686	4,999	1,313	0.11	0.15	0.04
Beauty Shop Services	0	0	0	0.00	0.00	0.00	0	0	0	0.00	0.00	0.00	57	0	(57)	0.00	0.00	0.00
Activity Expenses	266	46	(220)	0.05	0.01	(0.04)	0	47	47	0.00	0.01	0.01	282	279	(3)	0.01	0.01	0.00
TOTAL Diversional Therapy	45,219	48,783	3,564	8.50	9.03	0.53	41,527	50,334	8,807	7.45	9.02	1.57	257,266	294,241	36,975	7.99	9.03	1.04
Human Services																		
Salary & Wages - Human Serv	22,248	20,536	(1,712)	4.18	3.80	(0.38)	22,262	21,220	(1,042)	4.00	3.80	(0.19)	126,181	123,898	(2,283)	3.92	3.80	(0.12)
Longevity - Human Services	600	0	(600)	0.11	0.00	(0.11)	600	0	(600)	0.11	0.00	(0.11)	3,600	0	(3,600)	0.11	0.00	(0.11)
FICA - Human Serv	1,303	1,571	268	0.25	0.29	0.05	1,351	1,623	272	0.24	0.29	0.05	7,936	9,479	1,543	0.25	0.29	0.04
Workers Comp - Human Serv	7	20	13	0.00	0.00	0.00	7	21	14	0.00	0.00	0.00	42	123	81	0.00	0.00	0.00
MERS DB - Human Services	757	757	0	0.14	0.14	0.00	757	757	0	0.14	0.14	0.00	4,544	4,546	2	0.14	0.14	0.00
MERS DC:Human Services	688	767	79	0.13	0.14	0.01	690	793	103	0.12	0.14	0.02	3,976	4,626	650	0.12	0.14	0.02
Health Ins - Human Services	1,410	2,557	1,147	0.27	0.47	0.21	1,410	2,643	1,233	0.25	0.47	0.22	14,537	15,430	893	0.45	0.47	0.02
Dental Ins - Human Services	72	91	19	0.01	0.02	0.01	72	94	22	0.01	0.02	0.00	937	547	(390)	0.03	0.02	(0.01)
Education & Training - Hum Ser	0	99	99	0.00	0.02	0.02	0	102	102	0.00	0.02	0.02	48	594	546	0.00	0.02	0.02
TOTAL Human Services	27,086	26,398	(688)	5.09	4.89	(0.21)	27,150	27,253	103	4.87	4.88	0.01	161,801	159,243	(2,558)	5.02	4.89	(0.14)
Child Care																		
Salary & Wages - CC Asst. CDC	13,241	15,192	1,951	2.49	2.81	0.32	12,352	15,698	3,346	2.22	2.81	0.60	75,247	91,654	16,407	2.34	2.81	0.48
Salary & Wages - Facilitator	8,874	8,088	(786)	1.67	1.50	(0.17)	10,811	8,358	(2,453)	1.94	1.50	(0.44)	53,341	48,799	(4,542)	1.66	1.50	(0.16)
Longevity - Child Day Care	817	0	(817)	0.15	0.00	(0.15)	817	0	(817)	0.15	0.00	(0.15)	4,902	0	(4,902)	0.15	0.00	(0.15)
FICA - CDC	1,644	1,781	137	0.31	0.33	0.02	1,658	1,840	182	0.30	0.33	0.03	9,703	10,746	1,043	0.30	0.33	0.03
Workers Comp - CDC	43	0	(43)	0.01	0.00	(0.01)	43	0	(43)	0.01	0.00	(0.01)	258	0	(258)	0.01	0.00	(0.01)
MERS DB - CDC	1,123	1,123	0	0.21	0.21	0.00	1,411	1,123	(288)	0.25	0.20	(0.05)	7,027	6,740	(287)	0.22	0.21	(0.01)
MERS DC-Child Care	434	603	169	0.08	0.11	0.03	277	623	347	0.05	0.11	0.06	2,576	3,639	1,064	0.08	0.11	0.03
Health Ins - CDC	1,483	2,000	517	0.28	0.37	0.09	1,483	2,067	584	0.27	0.37	0.10	10,575	12,070	1,495	0.33	0.37	0.04
Dental Ins - CDC	108	142	34	0.02	0.03	0.01	108	147	39	0.02	0.03	0.01	1,133	856	(277)	0.04	0.03	(0.01)
Uniforms - CDC	0	0	0	0.00	0.00	0.00	0	0	0	0.00	0.00	0.00	293	0	(293)	0.01	0.00	(0.01)
Teaching/Educational Supplies	0	17	17	0.00	0.00	0.00	0	18	18	0.00	0.00	0.00	0	105	105	0.00	0.00	0.00
Small Equipment - CDC	0	99	99	0.00	0.02	0.02	0	102	102	0.00	0.02	0.02	1,217	594	(623)	0.04	0.02	(0.02)

Date: Jul 24, 2025
Time: 08:48:38 EDT
User: Kory R. Hansen

Grand Traverse Pavilions - SNF
SNF Income Statement
6/1/2025 to 6/30/2025

Facility #

Page # 7

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
Child Care (con't)																		
Meals - CDC	2,717	641	(2,076)	0.51	0.12	(0.39)	2,451	662	(1,788)	0.44	0.12	(0.32)	15,269	3,870	(11,398)	0.47	0.12	(0.36)
Dietary Snacks - CDC	0	493	493	0.00	0.09	0.09	0	510	510	0.00	0.09	0.09	0	2,974	2,974	0.00	0.09	0.09
Special Functions - CDC	132	7	(125)	0.02	0.00	(0.02)	283	7	(276)	0.05	0.00	(0.05)	558	38	(520)	0.02	0.00	(0.02)
Indirect Costs-Childcare	1,400	1,400	0	0.26	0.26	0.00	1,400	1,400	0	0.25	0.25	0.00	8,400	8,400	0	0.26	0.26	0.00
Miscellaneous Exp-Childcare	0	66	66	0.00	0.01	0.01	133	68	(65)	0.02	0.01	(0.01)	337	396	59	0.01	0.01	0.00
TOTAL Child Care	32,017	31,652	(364)	6.02	5.86	(0.16)	33,228	32,623	(604)	5.96	5.85	(0.12)	190,835	190,881	46	5.93	5.86	(0.07)
Equipment Depreciation																		
Depreciation - Office	2,304	2,304	0	0.43	0.43	(0.01)	2,304	2,304	0	0.41	0.41	0.00	13,822	13,820	(2)	0.43	0.42	0.00
Depreciation Exp - Nursing	4,138	4,138	0	0.78	0.77	(0.01)	4,138	4,138	0	0.74	0.74	0.00	24,826	24,823	(3)	0.77	0.76	(0.01)
Depreciation - Dietary	1,375	1,375	0	0.26	0.25	0.00	1,375	1,375	0	0.25	0.25	0.00	8,249	8,248	(1)	0.26	0.25	0.00
Depreciation - Furniture	662	662	0	0.12	0.12	0.00	662	662	0	0.12	0.12	0.00	3,971	3,971	0	0.12	0.12	0.00
Depreciation - Maintenance	1,634	1,634	0	0.31	0.30	0.00	1,634	1,634	0	0.29	0.29	0.00	9,806	9,807	1	0.30	0.30	0.00
Depreciation - Vehicle	877	877	0	0.16	0.16	0.00	877	877	0	0.16	0.16	0.00	5,262	5,262	0	0.16	0.16	0.00
Depreciation-Equip Well. Ctr	200	200	0	0.04	0.04	0.00	200	200	0	0.04	0.04	0.00	1,200	1,200	0	0.04	0.04	0.00
TOTAL Equipment Depreciation	11,189	11,190	1	2.10	2.07	(0.03)	11,189	11,190	1	2.01	2.01	0.00	67,136	67,131	(5)	2.08	2.06	(0.02)
TOTAL SNF Operating Expenses	2,804,114	2,629,526	(174,588)	527.39	486.95	(40.44)	2,793,728	2,704,139	(89,589)	501.48	484.61	(16.86)	16,058,141	15,856,707	(201,433)	498.61	486.70	(11.91)
Net Operating Income	(132,825)	94,741	(227,566)	(24.98)	17.54	(42.14)	37,965	114,259	(76,294)	6.81	20.48	(13.67)	305,524	583,029	(277,505)	9.49	17.90	(8.52)
SNF Building Depreciation																		
Depreciation - Land Improv	1,594	1,594	0	0.30	0.30	0.00	1,594	1,594	0	0.29	0.29	0.00	9,564	9,564	0	0.30	0.29	0.00
Depreciation - Building	38,499	38,499	0	7.24	7.13	(0.11)	38,499	38,499	0	6.91	6.90	(0.01)	230,996	230,997	1	7.17	7.09	(0.08)
Depreciation - Parking Structr	5,437	5,437	0	1.02	1.01	(0.02)	5,437	5,437	0	0.98	0.97	0.00	32,622	32,623	1	1.01	1.00	(0.01)
Depreciation - Bldg Improv	12,328	12,328	0	2.32	2.28	(0.04)	12,328	12,328	0	2.21	2.21	0.00	73,970	73,972	2	2.30	2.27	(0.03)
Depreciation-Bldg Imp WellCtr	2,654	2,654	0	0.50	0.49	(0.01)	2,654	2,654	0	0.48	0.48	0.00	15,922	15,920	(2)	0.49	0.49	(0.01)
TOTAL SNF Building Depreciation	60,512	60,512	0	11.38	11.21	(0.17)	60,512	60,512	0	10.86	10.84	(0.02)	363,074	363,076	2	11.27	11.14	(0.13)
Net Income	(193,338)	34,229	(227,566)	(36.36)	6.34	(42.14)	(22,548)	53,747	(76,294)	(4.05)	9.63	(13.67)	(57,550)	219,953	(277,503)	(1.79)	6.75	(8.52)

Date: Jul 24, 2025
Time: 12:08:33 EDT
User: Kory R. Hansen

Grand Traverse Pavilions - SNF
Cottage Income Statement
6/1/2025 to 6/30/2025

Facility #

Page # 1

Include Adjustment Periods: NO Include Closing Periods: NO

	CURRENT PERIOD			PRIOR PERIOD			YEAR TO DATE		
	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$
Cottage Revenue									
Room Rental-Cottage-Private	192,904	264,720	(71,816)	193,311	273,544	(80,233)	1,180,759	1,597,143	(416,383)
Room Rental-Cottage-Priv Insur	63,686	26,430	37,256	61,867	27,311	34,556	372,596	159,459	213,137
Respite-Cottages	9,080	2,880	6,200	17,590	2,976	14,614	96,975	17,376	79,599
Registration Fee - Cottages	250	164	86	0	170	(170)	750	992	(242)
Ancillary Rev - Cottages	138	9,863	(9,725)	838	10,192	(9,354)	3,394	59,506	(56,112)
Meal Plan	23,823	27,340	(3,517)	25,978	28,252	(2,274)	155,843	164,952	(9,109)
Personal Care Services- Privat	1,593	1,315	278	1,810	1,359	451	10,282	7,934	2,348
Contractual Discount-Private	(9,365)	0	(9,365)	(29,209)	0	(29,209)	(69,754)	0	(69,754)
Contractual Allow MA Waiver	0	0	0	0	0	0	4,844	0	4,844
Contractual Allowance PACE	(15,700)	(5,602)	(10,098)	(16,749)	(5,602)	(11,147)	(100,717)	(33,617)	(67,100)
Scholarships Private Pay	(2,756)	(4,618)	1,862	(2,782)	(4,772)	1,990	(16,784)	(27,860)	11,076
TOTAL Cottage Revenue	263,651	322,492	(58,840)	252,653	333,430	(80,777)	1,638,187	1,945,885	(307,697)
Cottage Other Revenue									
Beauty Shop Income	88	483	(395)	598	499	99	1,747	2,915	(1,168)
Donation Income - Cottages	0	4,618	(4,618)	0	4,772	(4,772)	0	27,860	(27,860)
TOTAL Cottage Other Revenue	88	5,101	(5,013)	598	5,271	(4,673)	1,747	30,775	(29,028)
Total Income	263,739	327,593	(63,854)	253,251	338,701	(85,450)	1,639,935	1,976,660	(336,725)
Cottage Operating Expenses									
Salary & Wages - Admin - Cott	15,838	16,480	642	16,573	17,030	457	96,362	99,429	3,067
Salary & Wages - ES Cottages	8,150	8,329	179	9,240	8,606	(634)	55,684	50,249	(5,435)
Salary & Wages - Hskpg Cottage	7,028	7,316	288	7,419	7,560	141	32,930	44,142	11,212
Salary & Wages - RN Cottages	7,830	7,440	(390)	8,091	7,687	(404)	48,522	44,886	(3,636)
Salary & Wages - LPN Cottages	266	1,572	1,306	1,835	1,624	(211)	9,416	9,485	69
Salary & Wages - CNA Cottages	30,249	73,646	43,397	36,872	76,101	39,229	226,621	444,329	217,708
Salary & Wages - UW Cottages	90,244	54,848	(35,396)	96,888	56,677	(40,211)	517,755	330,917	(186,838)
Longevity - Cottages	3,730	0	(3,730)	3,730	0	(3,730)	22,380	0	(22,380)
Longevity - Cottages Admin	940	247	(693)	940	255	(685)	5,640	1,486	(4,154)
FICA Admin Cottages	1,236	1,261	25	1,290	1,303	13	7,352	7,605	253
FICA - Env Serv Cottages	564	637	73	638	658	20	4,082	3,844	(238)
FICA - Cottage Housekeeping	531	560	29	561	578	17	2,484	3,378	894
FICA - RN LPN CNA and UW - Co	10,384	10,519	135	10,723	10,870	147	59,235	63,465	4,230
Workers Comp - Cottages	1,076	909	(167)	1,076	939	(137)	8,108	5,485	(2,622)
Workers Comp - Cottage Admin	0	6	6	0	6	6	0	38	38
MERS DB - Cottages	7,182	7,182	0	8,945	7,182	(1,763)	44,875	43,088	(1,787)
MERS DB - Cottages Admin	2,166	2,166	0	2,166	2,166	0	12,998	13,001	3
MERS DC-Cottage	3,617	2,397	(1,220)	1,621	2,477	856	16,685	14,461	(2,224)
Health Ins - Cottages	12,558	11,183	(1,375)	17,541	11,183	(6,358)	79,204	67,095	(12,109)
Dental Ins - Cottages	649	728	79	649	728	79	5,549	4,364	(1,185)
Supplies - Cottages	0	13	13	0	14	14	229	81	(148)
Supplies Plant Ops - Cottages	94	36	(58)	1,114	37	(1,077)	8,254	219	(8,035)
Supplies Laundry - Cottages	0	60	60	231	62	(169)	2,320	361	(1,959)
Activity Supplies - Cottages	736	509	(227)	1,149	526	(623)	3,760	3,074	(686)
Small Equipment	1,341	0	(1,341)	0	0	0	8,936	0	(8,936)
Nursing Supplies - Cottages	561	319	(242)	0	330	330	3,670	1,922	(1,748)

Date: Jul 24, 2025
 Time: 12:08:33 EDT
 User: Kory R. Hansen

Grand Traverse Pavilions - SNF
Cottage Income Statement
6/1/2025 to 6/30/2025

Facility #

Page # 2

	CURRENT PERIOD			PRIOR PERIOD			YEAR TO DATE		
	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$
Cottage Operating Expenses (con't)									
Contract Services-Dining	65,179	63,084	(2,095)	65,179	63,084	(2,095)	379,871	378,501	(1,370)
Contract Svcs:Security-Cottag	0	228	228	0	228	228	663	1,362	699
Advertising - Cottages	646	5,295	4,649	146	5,472	5,326	8,180	31,946	23,766
Referral Fees	0	729	729	0	729	729	2,400	4,377	1,977
Printing & Binding - Comm Rel	0	52	52	0	52	52	0	306	306
Building Repairs - Cottages	1,158	842	(316)	3,869	842	(3,027)	19,203	5,047	(14,156)
Equipment Repairs - Cottages	2,125	137	(1,988)	772	137	(635)	10,119	827	(9,292)
Elevator-Cottages	1,000	351	(649)	1,000	351	(649)	6,000	2,109	(3,891)
Telephone - Cottages	320	357	37	320	357	37	2,040	2,141	101
Water - Cottages	1,280	1,736	456	896	1,736	840	5,292	10,415	5,123
Sewer - Cottages	2,539	1,668	(871)	1,623	1,668	45	10,211	10,008	(203)
Electric - Cottages	6,232	5,726	(506)	6,858	5,726	(1,132)	33,753	34,360	607
Natrual Gas - Cottages	1,690	1,974	284	2,701	1,974	(727)	28,689	11,847	(16,842)
Refuse Disposal - Cottages	623	657	34	623	657	34	3,115	3,940	825
Television - Cottages	0	1,570	1,570	2,005	1,570	(435)	7,985	9,417	1,432
Special Functions - Cottages	140	106	(34)	275	106	(169)	599	630	31
Beauty Shop Services	0	403	403	485	403	(82)	1,339	2,419	1,080
Indirect Costs-Cottages	20,000	20,000	0	20,000	20,000	0	120,000	120,000	0
Bond Interest Expense	3,820	3,278	(542)	3,820	3,278	(542)	22,919	19,662	(3,257)
Miscellaneous Exp - Cottages	0	52	52	434	52	(382)	479	310	(169)
Depreciation - Equip Cottages	917	917	0	917	917	0	5,502	5,503	1
TOTAL Cottage Operating Expenses	314,637	317,525	2,889	341,213	323,938	(17,274)	1,951,409	1,911,531	(39,878)
Net Operating Income	(50,897)	10,068	(60,965)	(87,962)	14,762	(102,725)	(311,474)	65,128	(376,602)
Cottage Building Depreciation									
Depreciation Bldg - Cottages	19,018	19,018	0	19,018	19,018	0	114,110	114,111	1
Depreciation-Cottage Bldg Impr	4,304	4,304	0	4,304	4,304	0	25,822	25,819	(3)
TOTAL Cottage Building Depreciation	23,322	23,322	0	23,322	23,322	0	139,931	139,930	(1)
Net Income	(74,219)	(13,254)	(60,965)	(111,284)	(8,560)	(102,725)	(451,405)	(74,802)	(376,604)

Date: Jul 24, 2025
 Time: 12:07:47 EDT
 User: Kory R. Hansen

Grand Traverse Pavilions - SNF
Balance Sheet
As Of 6/30/2025

Facility #

Page # 1

	CURRENT PERIOD	PRIOR PERIOD	PREVIOUS YEAR
	Actual \$	Actual \$	Actual \$
Assets	0	0	0
Current Assets			
Cash			
County Held Cash			
Cash - County	5,492,172	5,877,096	7,701,794
Cash - Deposits (Cottages)	74,852	74,852	87,767
Cash - M.O.E.	3,319	3,319	3,319
TOTAL County Held Cash	5,570,343	5,955,267	7,792,881
Other Cash			
A/P Cash Clearing Account	72,177	15,748	15,228
Cash - Resident Trust	14,443	14,443	14,626
Cash-Payroll	6,705	6,705	6,705
Cash - Advance Pay Funding Ac	8,526	7,143	31,398
TOTAL Other Cash	101,851	44,038	67,956
TOTAL Cash	5,672,193	5,999,306	7,860,837
Accounts Receivable	5,847,122	5,496,115	4,040,893
Other Receivables			
Medicaid QAS Settlement Rec	749,429	716,994	824,570
A/R QMI	(30)	(30)	0
Interest Receivable	60,000	50,000	0
Grants Receivable	(14,500)	(7,800)	36,048
Due from Foundation	13,194	16,466	6,944
MA Wage Pass Through Receiv	173,631	174,252	83,696
TOTAL Other Receivables	981,724	949,882	951,257
Inventory	173,266	173,266	173,266
Prepaid Expenses	0	0	0
Other Current Assets			
Prepaid Insurance - General	80,211	9,052	6,300
Prepaid Insurance - Work Comp.	41,960	17,761	0
TOTAL Other Current Assets	122,171	26,813	6,300
TOTAL Current Assets	12,796,477	12,645,382	13,032,553
Non-Current Assets			
Property & Equipment	15,058,279	15,008,416	15,306,973
Other Non Current Assets			
Due from PACE North	1,163,180	1,317,447	1,307,535
Deferred Outflows-Pension Plan	1,784,863	1,784,863	1,784,863
Deferred Outflows-OPEB	221,999	221,999	221,999
TOTAL Other Non Current Assets	3,170,042	3,324,309	3,314,397
TOTAL Non-Current Assets	18,228,321	18,332,725	18,621,371
TOTAL Assets	31,024,798	30,978,107	31,653,924
Liabilities & Equity			
Liabilities			
Current Liabilities			
Accounts Payable	1,041,082	813,156	1,142,531
Accrued Expenses	2,037,908	2,011,995	1,799,915
Other Current Liabilities			
Current Portion of Bonds Paya	725,000	725,000	725,000

Date: Jul 24, 2025
 Time: 12:07:47 EDT
 User: Kory R. Hansen

Grand Traverse Pavilions - SNF
Balance Sheet
As Of 6/30/2025

Facility #

Page # 2

	CURRENT PERIOD	PRIOR PERIOD	PREVIOUS YEAR
	Actual \$	Actual \$	Actual \$
Other Current Liabilities (con't)			
Interest Payable	114,199	87,333	122,167
Medicaid Cost Settle. Payable	3,128,000	3,095,000	2,930,000
TOTAL Other Current Liabilities	3,967,199	3,907,333	3,777,167
TOTAL Current Liabilities	7,046,189	6,732,484	6,719,613
Non-Current Liabilities			
Long-Term Liabilities			
Net Pension Liabilities	5,471,525	5,471,525	5,471,525
Pension Bonds (Non-Union) Iss	4,420,000	4,420,000	4,420,000
Pension Bonds (Union) Issued	3,970,000	3,970,000	4,190,000
Bonds Payable-Series 2017 Haw	1,150,000	1,150,000	1,380,000
Def Los on Adv Refund-'17	(35,790)	(36,332)	(39,044)
TOTAL Long-Term Liabilities	14,975,735	14,975,193	15,422,481
Other Non-Current Liabilities			
Deferred Inflow-OPEB	782,915	782,915	782,915
TOTAL Other Non-Current Liabilities	782,915	782,915	782,915
TOTAL Non-Current Liabilities	15,758,650	15,758,108	16,205,396
TOTAL Liabilities	22,804,839	22,490,592	22,925,010
Equity			
Equity			
RETAINED EARNINGS - PRIOR	10,499,269	10,499,269	10,499,269
Contributed Capital	126,540	126,540	126,540
TOTAL Equity	10,625,809	10,625,809	10,625,809
Net Income (Loss)	(2,405,851)	(2,138,294)	(1,896,895)
TOTAL Equity	8,219,958	8,487,515	8,728,914
TOTAL Liabilities & Equity	31,024,798	30,978,107	31,653,924

Date: Jul 25, 2025

Time: 14:46:19 EDT

User: Kory R. Hansen

Grand Traverse Pavilions - SNF
Cash Flow Statement
6/1/2025 to 6/30/2025

Facility #

Page # 1

	CURRENT PERIOD	PRIOR PERIOD	YEAR TO DATE
	Actual \$	Actual \$	Actual \$
Cash from Operating Activity	0	0	0
Net Income	(267,557)	(133,832)	(508,956)
Net Cash provided by Operating Activities			
Depreciation and Amortization	96,483	96,483	578,897
Changes in Working Capital Items			
Accounts Receivable	(351,007)	(417,935)	(1,806,230)
Prepaid Expenses	(95,358)	38,094	(115,871)
Due to/from	(10,000)	(10,000)	(60,000)
Inventory	0	0	0
Accounts Payable	226,555	247,151	(103,923)
Other Assets			
Medicaid Settlement Receivable	0	0	0
Employee Retention Credit Receivable	0	0	0
Due From Foundation	3,272	(9,522)	(6,250)
Due From Grants			
Grants Receivable	6,700	0	50,548
TOTAL Due From Grants	6,700	0	50,548
Deferred Outflows			
TOTAL Deferred Outflows	0	0	0
Due From Pace North	154,267	40,771	144,355
Medicare Settlements Receivable	0	0	0
Medicaid Wage Pass Through Rec	621	(88,908)	(89,936)
QAS Receivable	(32,435)	(8,002)	75,141
QMI Receivable	0	30	30
TOTAL Other Assets	132,425	(65,630)	173,888
Accrued Payroll & Other Expenses	54,151	262,562	232,499
Other Liabilities			
TOTAL Other Liabilities	0	0	0
Other Accrued Liabilities			
Medicare Advanced Payment	0	0	0
Deferred Inflows			
TOTAL Deferred Inflows	0	0	0
CPE and Medicaid Audit Reserve	33,000	33,000	198,000
QAS Payable	0	0	0
Net Pension Liability	0	0	0
TOTAL Other Accrued Liabilities	33,000	33,000	198,000
TOTAL Changes in Working Capital Items	(10,235)	87,241	(1,481,636)
TOTAL Net Cash provided by Operating Activities	86,248	183,724	(902,739)
Cash from Investing Activity	(181,309)	49,892	(1,411,695)
Fixed Asset Purchase	(145,803)	0	(326,949)
Cash from Financing Activity	(145,803)	0	(326,949)
Long Term Debt	0	0	(450,000)
Short Term Debt/Notes Payable	0	0	0
TOTAL Cash from Financing Activities	0	0	(450,000)
Net Cash Activity	(327,112)	49,892	(2,188,644)
CASH BEG OF PERIOD	5,999,306	5,949,413	7,860,837
Cash Beginning Balances as of 5/31/2025	5,999,306	5,949,413	7,860,837
Net Cash Activity	(327,112)	49,892	(2,188,644)
Cash Ending Balance	5,672,193	5,999,306	5,672,193

Grand Traverse Pavilions					
Irregular payments					
2025					
Grand Traverse County	union pension bond principal	January	220,000.00	Amortization changes each year	Pmts done in 2039, prin. Gradually inc.
Grand Traverse County	union pension bond interest	January	93,581.25	Amortization changes each year	Expensed monthly
Grand Traverse County	Unemployment claims for 2024	January	11,547.00	We share an unemployment account	Billed by the County annually based on paid claims
AFP Specialty	Fire Panel Testing	January	18,495.54	Older invoices received in late December	Expensed in December; billing information updated
Midwest Pools Inc.	Pool bottom refinishing	January	13,625.00	Capital purchase	
Northern Michigan Glass	Front Doors	January	15,465.00	Capital purchase	
Acrisure	Cyber liability annual premium	January	12,287.50	Expensed monthly	
Warner Norcross	Attorney Fees	January	52,740.22	December fees paid in January	Expensed in December
Brown & Brown	Mgmt Liability annual premium	January	31,860.00	Expensed monthly	
Payroll	3 payrolls in the month (26 per year)	January	750,000.00	Biweekly pay, two 3 pay period months each year	
West Bend Insurance	Insured portion of Workers Compensation Exp	January	34,401.60	Down payment	Followed by 8 payments of \$11,019.80; expensed monthly
Grand Traverse County	non-union pension bond interest payment	February	53,675.00	Amortization changes each year	Expensed monthly, Paid twice each year
Otis Elevator	Two service contracts	February	7,031.88	Late billings for part of 2024	Estimate expensed monthly
CMS--Medicare	Penalties related to Survey	February	29,347.50		
State of Michigan	Quality Assurance Supplement Reconciliation	February	(259,721.82)	Annual reconciliation-- refund in 2025	
Payroll	Perfect Attendance	February	9,000.00	Quarterly with an annual bonus	for those with perfect attendance
Nationwide Insurance	Liability, property and auto insurance	March	97,900.33	Installment payment 1 of 3	Calendar year policy; expensed monthly
Warner Norcross	Attorney Fees for January	March	28,282.50		
State of Michigan	Outstation worker payments per contract	March	18,725.00	1/2 Paid back to GTP by Pace	Contract renews 10/1--want decision by 6/2 each year
State of Michigan	Quality Assurance Assessment	March	264,677.40	4 months retroactive increase	
State of Michigan	Quality Measures Incentive Assessment	March	22,908.80	4 months retroactive increase	
Ginop Sales	Kubota	March	28,006.00	Board Approved Kubota Utility vehicle	
Grand Traverse County	Hawthorn cottage bond principal payment	April	230,000.00	Level principle payments	Pmts done in 2031-level principle pmts
Grand Traverse County	Hawthorn cottage bond interest payment	April	21,907.50	Amortization changes each year	Expensed monthly
Grand Traverse County	Rent--Pace Bond Interest	April	41,171.25	Interest decreases each year	Paid by Pace to GTP
Relias	elearning program	April	40,053.40	Annual expense; billed 10/1 each year	Employee e-learning module
NetSmart Technologies	Annual Pmt for legacy healthcare record access	April	25,200.00	Annual payment	annual pmt for legacy healthcare record access
TES Construction	50% down on two roofs (Aspen & Birch)	April	112,500.00	Capital purchase	
Warner Norcross	Attorney Fees for Feb	April	9,750.00	legal fees	
MCMCFC	Annual Dues	April	12,100.00	This is the 2024-25 amount	
CDW	VMWare 1 year license subscription	May	20,622.08	Annual payment	
Various	Aspen Remodel & Reequipped	May	70,889.30		
Brightly Software, Inc.	Maintenance management software	June	13,082.21	Annual renewal for software license	
Plante Moran	Cost Report Preparation	June	11,600.00	Medicare & Medicaid Cost Reports-annual	Benchmarking survey and MA rate projec.
TES Construction	Final 50% down on two roofs (Aspen & Birch)	June	116,000.00	Capital purchase - final 50%	
Nationwide Insurance	Liability, property and auto insurance	June	99,312.99	Installment payment 2 of 3	Calendar year policy; expensed monthly
State of Michigan	Outstation worker payments per contract	June	37,450.00	1/2 due to be paid back to GTP from Pace	Contract renews 10/1--want decision by 6/3
Red Door Design	Aspen - resident room chairs (23)	June	29,803.31	Capitalized	
KONE Elevator	Elevator contracts	June	15,980.02	Annual expense for elevator maintenance	
Warner Norcross	Attorney Fees relating to PACE	June	21,736.79	legal fees	
Projected					
Grand Traverse County	union pension bond interest payment	July	89,896.25	Amortization changes each year	Expensed monthly
Payroll	Survey	July	5,500.00	Quarterly payment-\$100 grossed up for FICA	reimbursed by grant
A & B Equipment	Commercial Dryer	July	14,052.00	Capital purchase	
Payroll	3 payrolls in the month (26 per year)	August	755,000.00		
GT Sealcoating & Striping	Asphalt repairs and parking lot resealing/striping	August	20,514.00	Capital purchase	
Payroll	Perfect Attendance	August	5,000.00	Quarterly payment-\$100 grossed up for FICA	for those with perfect attendance
Grand Traverse County	non-union pension bond principal	August	275,000.00	Amortization changes each year	Pmts done in 2039, prin. Gradually increase
Grand Traverse County	non-union pension bond interest	August	53,675.00	Amortization changes each year	Expensed monthly
Leading Age	Annual Dues	September	30,000.00	Annual Dues	Updated for actual 24-25 invoice (higher by \$325.00)
Nationwide Insurance	Liability, property and auto insurance	September	97,900.33	Installment payment 3 of 3	Calendar year policy; expensed monthly
State of Michigan	2019 Audit payment--after Circuit Court decision	September??	334,731.63	Dif between audited cost and allowed costs	for claims between 10/1/20 and 9/30/21 (1 year)
State of Michigan	2022 Audit payment-audit underway Jan 2025	September??	??	Dif between audited cost and allowed costs	for claims between 10/1/21 to 9/30/23 (2 years)
MERS	Supplemental Pension Payment	October	31,000.00	Amount varies annually	Expense accrued monthly
Grand Traverse County	Hawthorn cottage bond interest payment	October	19,176.25	Amortization changes each year	Expensed monthly
Grand Traverse County	Rent--Pace Bond principal paid to County	October	160,000.00	Pmts done in 2037, prin inc by \$5k most years	To be paid by Pace to GTP, subject to sublease payment deferral agreement
Grand Traverse County	Rent-- Pace Bond Interest paid to County	October	41,171.25	Interest decreases each year	To be paid by Pace to GTP, subject to sublease payment deferral agreement
Payroll	Perfect Attendance	October	6,000.00	Quarterly payment-\$100 grossed up for FICA	for those with perfect attendance
Relias	elearning program	October	39,000.00	Annual expense; billed 10/1 each year	Employee e learning module
NetSmart Technologies	Annual Pmt for legacy healthcare record access	October	25,200.00	Annual payment	annual pmt for legacy healthcare record access
Grand Traverse County	Rent--Pace Facility	October	31,250.00	Level lease payment	To be paid by Pace to GTP
Longevity Pay	Annual pay based on seniority and hours	November	85,000.00	Annual payment; expensed monthly	Per union agreement and handbook
State of Michigan	Outstation worker payments per contract	December	19,000.00	1/2 due to be paid back to GTP from Pace	Estimate--contract runs 10/1 to 9/30 each year
MERS	Defined Benefit Pension Contribution	December	-	Elective payment approved by board (if any)	\$1.2M in 2024
Retention Pay	Part of union contract and past practice for others	December	325,000.00		Includes employer taxes, expensed monthly

9

**Grand Traverse Pavilions
Foundation Board of Trustees
August 2025 – August 2026**

Debra Jackson (2017) - President (2023 - Present)

Jan Warren (2017) - Vice President (2024 - Present)

Cynthia L. Klingler (2009) - Treasurer (2021 - Present)

Darrell Lavender (2025) - Secretary (GTP CEO)

Penny Hanks (2017)

Anne Spieles (2009)

Mike Watkins (2019)

Mike Buday (2024)

Christy Jonkhoff-Hater (2024)

Nicolina Croad (2025)

7/2025

GRAND TRAVERSE COUNTY
DEPARTMENT OF HEALTH AND HUMAN SERVICES BOARD
1000 Pavilions Circle, Traverse City, MI 49684
Telephone Number: 932-3000

Resolution 2025 - 4
Grand Traverse Pavilions/Grand Traverse Medical Care

Approval of Grand Traverse Pavilions Foundation Board of Trustees

WHEREAS, pursuant to the proposed Bylaws of the Grand Traverse Pavilions Foundation, the Grand Traverse County Department of Health and Human Services Board appoints all Trustees to the Grand Traverse Pavilions Foundation Board of Trustees.

**NOW, THEREFORE,
BE IT RESOLVED,** that pursuant to such Bylaws the following person is hereby appointed as Trustee of the Grand Traverse Pavilions Foundation Board of Trustees:

(Name) _____

APPROVED _____
DISAPPROVED _____

at the July 31, 2025 meeting of the Grand Traverse County Department of Health and Human Services Board.

Mary Marois, Chair
Grand Traverse County Department of Health and Human Services Board

Date

GRAND TRAVERSE PAVILIONS
Grand Traverse Medical Care

11

PURCHASE OF EQUIPMENT AND SERVICES REQUEST FORM

Following is a request for your approval to purchase the detailed equipment or services, with supporting documentation.

- A. Requesting Grand Traverse Pavilions Department: Environmental Services
- B. Item: Replacing concrete sidewalk behind Aspen with asphalt path.
- C. Specifications: See attached
- D. Bids Solicited From:

1.	<u>Molon Asphalt, Inc.</u>	City	<u>Traverse City, MI</u>	Date	<u>06/12/2025</u>
2.	<u>Elmers</u>	City	<u>Traverse City, MI</u>	Date	<u>06/12/2025</u>
3.	<u>Biddinger Asphalt Management</u>	City	<u>Traverse City, MI</u>	Date	<u>06/12/2025</u>
4.	<u>Integrity Earth & Asphalt</u>	City	<u>Williamsburg, MI</u>	Date	<u>06/12/2025</u>

E. Bids Received:

1.	<u>Molon Asphalt, Inc</u>	Date	<u>06/24/2025</u>	\$	<u>30,950.00</u>
2.	<u>Elmers</u>	Date	<u>07/14/2025</u>	\$	<u>32,345.00</u>
3.	<u>Biddinger Asphalt Management</u>	Date	<u>No Response</u>	\$	<u>n/a</u>
4.	<u>Integrity Earth & Asphalt</u>	Date	<u>No Response</u>	\$	<u>n/a</u>

F. Variances in Bidder's Equipment or Services Being Offered:

Both bids are for an 8-foot-wide asphalt pathway.

G. Recommendation: Molon Asphalt

H. Justification for Recommendation: Bid is cheaper

I. Purchase Budgeted: Yes _____ No X

How Funded: Capital Budget

Karen R. Hansen 7-23-25
Finance Director Date
(Purchase up to \$1,500.00)

Donald J. Jander 9-24-25
Administrator/CEO Date
(Purchase up to \$5000.00)

Mary Marois, Chair Date
Grand Traverse County Department of Health & Human Services Board
(Purchase over \$5000.00)



Grand Traverse Pavilions

A COMMUNITY CARING FOR GENERATIONS

MEMORANDUM

07/21/2025

TO: DHHS Board

FROM: Ryan Hutchins
Environmental Services Director

RE: New Asphalt pathway behind Aspen

Attached please find 2 full price bids from Molon Asphalt for \$30,950.00. Team Elmer's for \$32,345.00. Biddinger Asphalt and Integrity Earth & Asphalt were contacted numerous times with no response.

The Aspen sidewalk is original to the building and has many crack repairs from all the daily use and many winters of plowing. We were also cited on our recent State Survey for the condition of the concrete and the egress hazards it may cause due to the deterioration. The benefits of a wider asphalt path will extend our current fire lane over to Medical Campus Drive and make access along the back side of Aspen more accessible by our work vehicles, foot traffic and emergency egress.

The attached quotes are for replacing our old concrete sidewalk behind Aspen extending from Medical Campus drive to the existing asphalt path behind Birch. The new path will be 8 feet wide to match our existing path around the Grand Lawn.

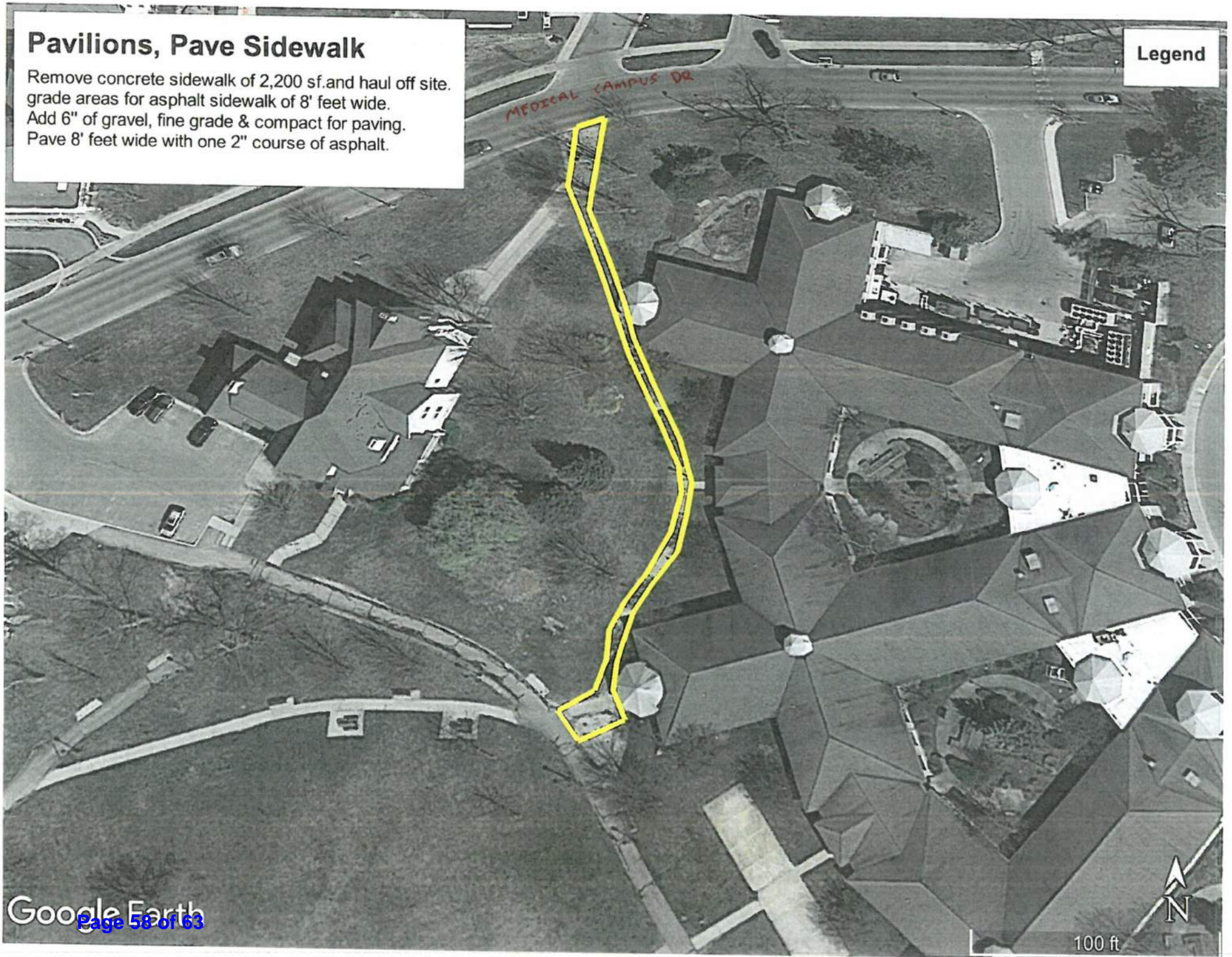
Thank you,

Ryan Hutchins
Environmental Services Director

Pavilions, Pave Sidewalk

Remove concrete sidewalk of 2,200 sf. and haul off site.
grade areas for asphalt sidewalk of 8' feet wide.
Add 6" of gravel, fine grade & compact for paving.
Pave 8' feet wide with one 2" course of asphalt.

Legend



Plant Address:

18695 Honor Hwy
Interlochen, MI 49643
Info@MolonAsphalt.net



(231)275-4334

Asphalt Maintenance and Supplies:

2900 Cass Rd
Traverse City, MI 49684
www.MolonAsphalt.net

Proposal Submitted to: Grand Traverse Pavillions		Phone: (231) 493-2937	Email: rhutchins@gtpavillions.org	Date: 07/18/2025
Street: 1000 Pavillions Cir		Contact: Ryan Hutchins		Job No: Sidewalk Replacement
City: Traverse City	Zip: 49684	Job Description: Remove and Replace Sidewalk		Approx. Sq. Ft./ Sq. Yrds 3,450 Sqf

- Prep**
- ☒ Re-grade existing base & compact
- ☒ Excavate necessary sub-base / dirt / sod
- ☐ Stays on Site ☒ Hauled off site
- ☒ Place aggregate: grade/compact to standard specifications
- ☐ Edge, sweep, blow, and clean
- ☐ Apply tack-coat as needed
- ☐ Sweeping: _____
- ☐ Other: _____

- Paving**
- ☒ Pave using 2.5 " asphalt & roll; Approx. 58 tons
- ☐ Resurface
- ☐ Patchwork: Approx. _____ Tons
- ☐ Skim Patches ☐ Potholes
- ☐ Machine Laid ☐ Infrared repair
- ☐ Seal-coat: Approx. _____ Sq. Ft.
- ☐ Crack Fill: Approx. _____ Ln. Ft.
- ☐ Striping: _____

Notes:

Proposal includes: Mobilization
Remove and dispose of concrete sidewalk
Excavate existing sub base soil 6" (proposal does not include further undercutting)
Place 6" of compacted in place aggregate base
Fine grade and compact gravel
Place a single 2.5" thick lift of asphalt 8' wide

Proposal assumes removing 6" of existing soil under the existing concrete to reach a sufficient sub base to place the new gravel on. Molon is not responsible to any damage to irrigation.

We hereby propose to furnish labor and materials - complete in accordance with the above specifications, for the sum of: Thirty Thousand Nine Hundred Fifty dollars (\$30,950.00)

Payment to be made as follows: 50% deposit to schedule/ balance upon completion

Two year guarantee against pot-holes (not at edges). All material guaranteed to be as specified. One year guarantee against breaking up only. All work to be completed in a workmanlike manner and according to standard practices. Any alteration or deviation from above specifications involving extra cost will be executed upon written or verbal orders and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents, or delays beyond control. Guarantee does not cover tire indentations, bicycle kickstand marks, small water depressions, minor cracking, reflective cracking on resurfaced areas or settling. Asphalt guaranteed to be 97% water free. Molon Asphalt is fully insured and our workers are covered by Workman's Compensation Insurance. Standard terms and conditions attached also agreed upon when accepting this proposal.

Note: We may withdraw this proposal if not accepted within 30 days.

Authorized Signature: _____ Cell: (231) 313-3089

Acceptance of Proposal

The above prices, specifications, and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above. I have read and understand Standard Terms and Conditions attached to this form.

Date of Acceptance: _____

Signature: _____

Molon Asphalt, Inc. Standard Terms and Conditions

The following terms and conditions are part of this proposal, therefore agreed upon with the proposal.

1. The pricing listed is based on the average price for liquid asphalt from Marathon, Inc. If the average price increases at the time we perform the listed work, we reserve the right to adjust the price consistent with the increase in the price of liquid asphalt.
2. All material is warranted to be as specified. All work is to be completed according to this contract. Molon Asphalt, Inc makes no warranty of merchantability, and there are no warranties, which extend beyond the description contained in this contract.
3. Molon Asphalt, Inc is not liable for delays caused by weather conditions, acts of God, acts of the environmental agencies, permitting agencies, accidents, shortages of necessary materials and supplies, or any other cause beyond our control.
4. Molon Asphalt, Inc shall be permitted to stockpile material and store equipment necessary to perform its work, on the work site without cost for up to 24 hours before and after the job.
5. Price is based upon stated proposal, in the event that additional work is needed to complete the job, such additional cost will be added to the final cost. This includes additional grading done by Molon Asphalt, Inc in order to complete the project.
6. Molon Asphalt, Inc does not guarantee water will not hold or puddle on areas that have less than to 2% drainage.
7. Molon Asphalt, Inc reserves the right to add additional cost of overage should it be required due to third party or customer error or changes without notice.
8. Any changes in the proposal wanted by the customer must be made in writing, as verbal agreements outside of the proposal will not be permitted.
9. This agreement includes up to 1 paving mobilization unless otherwise noted. If additional mobilization is needed, an additional charge of \$2,000 per mobilization.
10. Paving quote is only good for the current paving season. Any paving that carries over into the following year is subject to price increase.
11. Molon Asphalt, Inc, is not responsible for damaged sprinkler lines, heads, buried fences, sod, or drainage lines and utilities if not marked.
12. Scheduling of work will not take place until a deposit has been received.
13. Molon Asphalt, Inc will not proceed with the work as specified in this proposal until satisfied of the customer's ability and intent to pay according to the terms outlined in the agreement.
14. Payment is due upon customer's receipt of invoice. Molon Asphalt, Inc will suspend work if payment is not made.
15. Nothing herein shall be construed as a waiver or modification of Molon Asphalt, Inc. statutory lien rights, which lien rights Molon Asphalt, Inc. will exercise if payment by customer is not promptly made.
16. A service charge of 1.5% per month, which is an annual percentage rate of 18% per annum, will be added on all account balances not paid within 30 days of the invoice date, together with costs of collection and attorney fees.
17. Customer agrees to defend, indemnify and hold harmless Molon Asphalt, Inc, its officers and employees from any claim arising from any violation of environmental law, regulation or policy.

Growing our business one satisfied customer at a time.

We look forward to doing business with you.

Molon Asphalt- A full service asphalt company.

Initial



PROPOSAL

P.O. Box 6150 Traverse City, MI 49696-6150
1.800.3ELMERS • 231.943.3443 • 231.943.8975 Fax
www.TeamElmers.com
100% Employee Owned • EOE

Proposal submitted to:

GRAND TRAVERSE PAVILIONS
RYAN HUTCHINS
1000 PAVILIONS CIRCLE
TRAVERSE CITY MI. 49684

231-493-2937
GRAVEL, GRADE, PAVE SIDEWALK
LOCATION: SAME
2025-0728

7/14/2025

We hereby submit specifications and estimates for:

rhutchins@gtpavilions.org

PROVIDE LABOR, EQUIPMENT, AND MATERIALS TO DO THE FOLLOWING:

8' FEET WIDE ASPHALT SIDEWALK

REMOVE THE 2000 SF. OF OLD CONCRETE SIDEWALK AREAS AND HAUL AWAY.
GRADE AREAS FOR 8' FEET WIDE OF ASPHALT PAVING, HAUL AWAY EXCESS MATERIAL.
ADD 6" OF 22-A GRAVEL AND FINE GRADE FOR PAVING.
PAVE NEW 8' FEET WIDE SIDEWALKS WITH ONE 2" THICKNESS COURSE OF ASPHALT.

SEE SKETCH

TOTAL \$26,515.00

RESTORATION OPTION:

SCREENED TOPSOIL & HYDRO SEED ALL DISTURBED AREAS NEAR EDGES.

TOTAL \$5,830.00

\$32,345.00

** IT IS RECOMMENDED THAT THE ASPHALT EDGES BE FLUSHED WITH TOPSOIL AND SEEDING TO HELP PROTECT THE ASPHALT EDGES FROM CRACKING.

THANK YOU

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workers' Compensation Insurance. The General Conditions attached hereto or appearing on the back side of this Proposal are hereby incorporated by reference.

TEAM



Authorized Signature

Name:

ROD BROAD

30

Note: This proposal may be withdrawn by us if not accepted within

days.

Acceptance of Proposal

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified.

Signature

Date of Acceptance

(Sign and return copy upon acceptance)

A finance charge of 1.5% per month, which is an annual percentage rate of 18% per year, or a minimum charge of \$.50 per month, shall be applied to all accounts over 30 days past due.

When reviewing estimates and selecting a contractor:

- Always get multiple bids for a project. The lowest bid is not necessarily the best choice. Try to get an understanding of why one bid is significantly lower or higher than others; the reasons might change your decision.
- Make sure the contractor has the appropriate business and builder licenses, as well as insurance.
- All project specifications and payment terms should be written in the contract.
- Get recent references from the contractors you are considering.
- The best contractors provide a written warranty or guarantee.

Fully Bonded & Insured • Daily quality control checks for all products

GENERAL CONDITIONS

No Oral Agreements:

It is expressly understood that all the items, agreements and conditions relating to this contract are only those expressed in writing herein, and that there are no oral representations, undertakings, terms, agreements or conditions of any kind other than those set forth in this Proposal. No modifications of this Proposal shall be valid unless such modification is in writing and signed by all parties to this Proposal.

Time For Acceptance, Approval:

This Proposal must be accepted by the Purchaser within thirty (30) days from the date hereof. If not accepted within that period, this Proposal may be withdrawn at Elmer's sole discretion and the Proposal considered void. A facsimile copy of this Proposal containing the Purchaser's signature shall be considered an original. This Proposal will not be binding until the signed acceptance has been timely received by Elmer's.

Estimated or Approximated Quantities:

Quantities of material and labor utilized and areas and sizes for the project in this Proposal are approximate and arrived at for estimating purposes only, and it is understood that payment is to be made on actual quantities of material and labor utilized and actual areas covered unless otherwise indicated.

Thickness:

The paving thickness referenced in this proposal is the average thickness. Variation in sub-base and technical limitations may result in variation of the thickness.

Property Lines:

Purchaser is responsible for establishing and designating property lines. To the fullest extent permitted by law, Purchaser shall defend, indemnify, and hold Elmer's harmless (including reasonable attorneys' fees) from and against any and all costs, expenses and/or damages incurred by Elmer's as a result of Purchaser's failure to properly identify and/or designate the property lines, including, without limitation, damages for trespass.

Delays:

Elmer's shall complete the project within a reasonable time but shall not be liable for delays beyond its reasonable control, including, without limitation, strikes, weather, accidents.

Permits:

Purchaser shall pay for and provide Elmer's any and all permits or assessments which are required for the project prior to the commencement.

Zoning:

Elmer's assumes no responsibility for determining whether Purchaser has legal right or authority to have the project completed in the manner and at the location described in this Proposal. Notwithstanding that the project might be determined to violate any ordinance, statute, regulation or other law, state, local or federal, the Purchaser shall, nevertheless, be obligated to pay Elmer's for the work performed and materials supplied in accordance with this Proposal. To the fullest extent permitted by law, Purchaser shall defend, indemnify, and hold Elmer's harmless (including reasonable attorneys' fees) from and against any and all costs, damages, and expenses associated with or related to the violation of any ordinance, regulation, or other law, either local, state or federal.

Wet or Unstable Subgrade:

A suitable subgrade provided by the Purchaser is a condition precedent to the requirement of Elmer's performance of this Proposal.

Stockpiling Materials:

Elmer's shall be permitted to stockpile materials necessary to the performance of its work, on the Purchaser's property, adjacent to the work site, without cost.

Underground Structures:

Purchasers shall identify in writing the existence and location of all underground structures including, without limitation, all sewer, water and gas lines, tanks, etc. which might be encountered by Elmer's in the performance of this Proposal. Elmer's shall be deemed to have notice only of the existence of those underground structures specifically referenced and identified in this Proposal, and of the location thereof as indicated in this Proposal. In the event the identity or location of an underground structure varies from that designated in this Proposal or by the Purchaser, any extra cost associated with moving, protecting or covering same, shall be the responsibility of the Purchaser. To the fullest extent permitted by law, Purchaser shall defend, indemnify, and hold Elmer's harmless from any and all costs, damages, and/or expenses (including reasonable attorneys' fees) resulting from Purchaser's failure to properly identify and/or locate any underground structure for Elmer's.

Unusual Conditions:

Should any unusual conditions be encountered that are either not specifically referenced in this Proposal or are not anticipated to be encountered by Elmer's in the performance of this Proposal, resulting in any extra costs in the performance of the work, the cost(s) thereof, shall be the full responsibility of the Purchaser.

Damage to Trees and Landscaping:

Elmer's shall not be responsible for damage to trees, shrubbery, flower beds, landscaping which may occur during the project, nor shall Elmer's be obligated to remove damaged or destroyed trees or landscaping or replace same.

Payment:

Payment is due in full upon completion of the project. However, interim billings for partial performance may be invoiced at Seller's discretion with payment due in full upon invoicing. A finance charge of 1.5% per month, which is an annual percentage rate of 18% (or a minimum charge of \$.50 per month) shall be assessed on all accounts which are thirty (30) days past due.

Non-Payment, Default:

If Purchaser shall fail to make a payment when due or breaches any agreement in this Proposal, Purchaser will be in default. In the event of a default, Elmer's may, on written notice to Purchaser, terminate this Proposal and recover from Purchaser payment for all work completed and for a loss sustained as a result of such termination including, without limitation, loss of profit, repositioning costs, etc. In addition to any other remedies available, Elmer's may initiate suit for the collection or enforcement of this Proposal. Purchaser shall pay all costs incurred by Elmer's for collection or enforcement of this Proposal including actual attorney and/or agency fees. The rights, remedies and benefits provided by this Proposal to Elmer's shall be cumulative and not exclusive. The parties agree that all legal proceedings, relating to this Proposal, shall be heard and decided in a court of competent jurisdiction in Grand Traverse County, Michigan.

Acceptance:

All work performed and materials supplied shall be deemed accepted by the Purchaser if not objected to, in writing, within ten (10) days of the completion of the project.

Time and Material Jobs

A 12% surcharge is added to all time and material jobs to cover small tools and other consumables.

MAINTENANCE GUARANTEE

This product is guaranteed against failure due to improper workmanship or materials. Use of a product for a purpose other than the disclosed or intended use or by heavier traffic than disclosed will void the guarantee. It is understood that this guarantee does not cover damage caused by intentional or accidental excavation, fire, flood, gasoline, oil, chemicals, subsurface water, overloading or other misuse. Failure of the purchaser to conform to the requirements of timely payment as stipulated in the General Conditions will void this guarantee. This guarantee does not apply to first or intermediate stages of construction. Asphalt bases are not guaranteed. This guarantee starts when the final wearing surface is placed.

GRAND TRAVERSE PAVILIONS
1000 Pavilions Circle
Traverse City, MI 49684

APPLICATION FOR ATTENDING OR CONSULTING PRIVILEGES

Please Check One:

Medical Doctor ☒ Doctor of Osteopathy ☐ Physician Assistant ☐ Certified Nurse Practitioner ☐

ATTENDING: ☒ CONSULTING ☐

NAME IN FULL Brian Lishawa, MD DATE 7/3/2025

RESIDENCE ADDRESS _____ TELEPHONE _____

OFFICE ADDRESS _____ TELEPHONE _____

Premedical Education: School University of Michigan Date of Graduation 1998

Medical Education: School Vanderbilt University School of Medicine Date of Graduation 2004

Internship: Hospital _____ Dates _____

Residency: Hospital University of Rochester School of Medicine Dates 2005-2009

MICHIGAN LICENSE: Date 4/1/2009 No. 4301093912 UPIN# _____

Hospital Staff Memberships:
Munson Medical Center, Ascension Borgess

Medical Society Memberships:

Specialty: Internal Medicine

Board Certified: Yes ☒ No ☐ Date 2009

In making application, I agree to the rules and policies of the Grand Traverse Medical Care which I understand are available upon request. I also agree to verification of my credentials by the Administrator of Munson Medical Center or other hospital where I have been accepted on staff.

SIGNED: Brian Lishawa, MD DATE: July 3, 2025

APPROVED: ☒ SIGNED: CW DATE: 07-21-2025
DISAPPROVED: _____ Medical Director, Grand Traverse Medical Care

APPROVED: _____ SIGNED: _____ DATE: _____
DISAPPROVED: _____ Chairman, Grand Traverse County Department of Human Services Board