

**GRAND TRAVERSE COUNTY
DEPARTMENT OF HEALTH AND HUMAN SERVICES BOARD**

**REGULAR MEETING
April 24, 2025**

**Open to the public
9:00 AM Garfield Township Hall – Upstairs Main Hall
3848 Veterans Dr, Traverse City, MI 49684**

Persons with disabilities which the foregoing opportunities for participation will not address should contact Darcey Gratton at (231) 932-3010 or dgratton@gt pavilions.org with questions or concerns.

AGENDA

1. CALL TO ORDER

2. ROLL CALL

3. FIRST PUBLIC COMMENT

Any person shall be permitted to address a meeting of the Grand Traverse County Department of Health and Human Services Board which is required to be open to the public under the provisions of the Michigan Open Meetings Act, as amended. (MCLA 15.261, et seq.) Public comment shall be carried out in accordance with the following Board Rules and Procedures:

1. Any person wishing to address the Board shall state his or her name and address.
2. Persons may address the Board on matters which are relevant to Grand Traverse Pavilions issues.
3. No person shall be allowed to speak more than once on the same matter, excluding time needed to answer Board Members questions. The Chairperson shall control the amount of time each person shall be allowed to speak, which shall not exceed three (3) minutes.
 - a) Chairperson may, at his or her discretion, extend the amount of time any person is allowed to speak.
 - b) Whenever a group wishes to address the Board, the Chairperson may require that the group designate a spokesperson; the Chairperson shall control the amount of time the spokesperson shall be allowed to speak, which shall not exceed fifteen (15) minutes.

The Board shall not comment or respond to a person who is addressing the Board. Silence or non-response from the Board should not be interpreted as disinterest or disagreement by the Board.

Please be respectful and refrain from personal or political attacks.

4. COUNTY LIAISON REPORT

5. APPROVAL OF AGENDA

6. CONSENT CALENDAR

The purpose of the consent calendar is to expedite business by grouping items to be dealt with by one Board motion without discussion. Any member of the Board, or staff may ask that any item on the consent calendar be removed and placed elsewhere on the agenda for discussion. Such requests will be automatically respected.

If any item is not removed from the consent calendar, the item on the agenda is approved by a single Board action adopting the consent calendar.

A.	Review and File	<u>HANDOUT#</u>
(1)	Draft Minutes of the 3/27/25 Board Meeting	1
(2)	Draft Minutes of the 4/13/25 Special Board Meeting	2
(3)	March Resident Council Minutes	3

7. ITEMS REMOVED FROM CONSENT CALENDAR

8. CHAIRMAN REPORT

Verbal

9. SERVICE EXCELLANCE AWARDS

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10. GRAND TRAVERSE MEDICAL CARE

A.	General Information	
(1)	Staff Presentation – Holly Edmondson, Director of Nursing	Verbal
(2)	First Quarter 2025 Overtime Report	5
B.	Chief Executive Officer Board Report	6
C.	Business	
(1)	Financials	7
(2)	Purchase Request – Asphalt Sealing	8
(3)	Purchase Request – Commercial Dryer	9

11. Medical Staff

(1)	Soraia Liggins, NP	10
(2)	Fatima Cortez, NP	11

G.T.P. Announcements

(1)	Next Board Meeting – May 29, 2025	
(2)	Golf Outing – May 16, 2025	12

12. SECOND PUBLIC COMMENT

Refer to Rules under First Public Comment above.

13. CLOSED SESSION

Closed session pursuant to section 8(e) of the Open Meetings Act, to consult with our attorney regarding trial or settlement strategy in connection with pending litigation, DHHS and the Grand Traverse Pavilions Foundation Board v PACE North.

14. ADJOURNMENT

**GRAND TRAVERSE COUNTY
DEPARTMENT OF HEALTH AND HUMAN SERVICES BOARD**
1000 Pavilions Circle, Traverse City, MI 49684

MINUTES OF THE MARCH 27, 2025 MEETING

PRESENT:	Mary Marois, Carol Crawford, Karen Griggs Dave Hautamaki, Lindsey Dood, Darcey Gratton	Board Staff
ABESENT:	TJ Andrews	Commission
GUESTS:		

The regular meeting of the Grand Traverse County Department of Health and Human Services Board was called to order at 9:00am by Board Chair Mary Marois at Garfield Township.

First Public Comment – none

County Liaison Report – none

Approval of Agenda – Chair Marois asked if there were additions, changes or corrections to the agenda. Motion was made by Griggs to approve the agenda as presented. Motion seconded by Crawford and carried unanimously.

The purpose of the Consent Calendar is to expedite business by grouping items to be dealt with by one Board motion without discussion. Any member of the Board or staff may ask that any item on the Consent Calendar be removed and placed elsewhere on the agenda for discussion. Such requests will be automatically respected.

REVIEW AND FILE

- (1) Draft Minutes of the 2/27/25 Board Meeting
- (2) February Resident Council Minutes

Motion was made by Crawford to approve the Consent Calendar as presented. Motion seconded by Griggs and carried unanimously.

Items Removed From Consent Calendar – None

Chairman Report – Marois gave an update on the hiring a new CEO stating the board has narrowed down to sixteen applicants. The board agreed to meet soon to narrow down the remaining applicants to start the interview process.

Service Excellence Awards – Marois reviewed February's Service Excellence Awards.

Cottage Masterplan Update – Marois recently met with Hautamaki and the president of the Foundation to discuss and develop a strategy for the next steps regarding the Cottages. During the meeting, Hautamaki shared that he has instructed his team to conduct further research on other Assisted Living facilities to explore ways to expand services and better meet the growing needs in the area and will provide updates as progress is made.

CEO Update – This agenda items was covered under the Chairman Report so no further update was needed.

Chief Executive Officer Report – Hautamaki reviewed the February monthly report and addressed questions from the board members. He highlighted key activities and menu options, providing the board with a copy of the February activities calendar. Hautamaki also shared the news that Financial Director Lindsey Dood will be retiring on April 18th. Former Administrator/ CEO and CFO Kory Hansen has been re-hired to take over Dood's position. Both Hautamaki and Marois took a moment to recognize and commend Dood for his exceptional work as Finance Director.

BUSINESS

- (1) **Financial Report** – Dood presented the financial operations report for February 2025 and answered board members' questions. Dood emphasized the outstanding balance owed by PACE North under the terms of a deferral agreement. Additionally, Dood noted that, as advised by legal counsel, a Denial of Payment Notice had been issued to PACE North in accordance with the agreement.

Motion made by Crawford to accept the financial operations report as presented. Seconded by Griggs and carried unanimously. Roll call Marois – yes, Crawford– yes, Griggs – yes.

- (2) **Request to Purchase – Mock Survey Agreement** – Hautamaki reviewed the necessity for a mock survey as outlined in his memo to the board. Two bids were received, and the recommended bid was for Lebenbom & Rothman Consulting as presented based on it being the lowest bid.

Motion made by Crawford to approve the agreement for a mock survey with Lebenbom & Rothman Consulting as presented to the board. Motion was seconded by Griggs and carried unanimously. Roll call Marois – yes, Crawford– yes, Griggs – yes.

- (3) **Request to Purchase – Aspen & Birch Roof** – Hautamaki reviewed the request to replace the roofing on the Aspen and Birch Pavilions and provided quotes for replacing either one or both. He noted that Aspen Pavilion is in the worst condition, but both pavilions need to be replaced as soon as possible. Three bids were received, and the recommended bid was from T.E.S. Construction, as it was the lowest bid.

Motion made by Griggs to approve the bid from T.E.S. Construction for \$238,750.00 to replace both Aspen and Birch Pavilion as presented. Motion was seconded by Crawford and carried unanimously. Roll call Marois – yes, Crawford– yes, Griggs – yes.

- (4) **Request to Purchase – Dump Trailer** Hautamaki reviewed the need to purchase a dump trailer. Three bids were received, and the recommended bid was for Team One Trailers. based on it being the lowest bid.

Motion made by Crawford to approve the bid from Team One Trailers for \$10,400.00 to purchase a dump trailer as presented. Motion was seconded by Griggs and carried unanimously. Roll call Marois – yes, Crawford– yes, Griggs – yes.

- (5) **Attending/Consulting Privileges** - Hautamaki reviewed the request by Longevity of Michael Norwick, NP and Chaz Casey, PA to have attending privileges and Leah Buckingham, NP to have consulting privileges. All credentials were reviewed by Dr. April Kurkowski, Medical Director and approved.

Motion was made by Crawford to approve Michael Norwick, NP, Chaz Casey, PA and Leah Buckingham, NP as presented to the board. Motion was seconded by Griggs and carried unanimously.

Grand Traverse Pavilions Announcements

- (1) Next regular board meeting April 24, 2025.
- (2) Marois shared that a MCMCFC conference is available for the Board to attend in June and asked them to reach out to the DHHS office if they are able to attend.

Second Public Comment

Linda Pepper

Meeting adjourned at 10:48 am

Signatures:

Mary Marois – Chair
Grand Traverse County Department of Health and Human Services Board

Date: _____ Approved
_____ Corrected and Approved

**GRAND TRAVERSE COUNTY
DEPARTMENT OF HEALTH AND HUMAN SERVICES BOARD**

1000 Pavilions Circle, Traverse City, MI 49684

**MINUTES OF THE APRIL 13, 2025
SPECIAL BOARD MEETING**

PRESENT: Mary Marois, Carol Crawford, Karen Griggs
Dave Hautamaki (virtual), Darcey Gratton

Board
Staff
County

ABSENT: Tj Andrews

GUESTS:

The special board meeting of the Grand Traverse County Department of Health and Human Services Board was called to order at 5:30 pm by Board Chair Mary Marois in the Board room at Grand Traverse Pavilions.

First Public Comment - None

Action Items

Finalize interview questions for the CEO position – Marois provided the board with potential questions that she gathered from the board, Pavilions executive team and the community. The board reviewed each question and decided on which questions could be used for the first and second interviews.

Schedule interviews – The board agreed on four different dates for the first round of CEO interviews and requested for Gratton to contact each applicant to set up a time.

Second Public Comment - None

Meeting adjourned at 6:45 pm

Signatures:

Mary Marois – Chair
Grand Traverse County Department of Health and Human Services Board

Date: April 24, 2025 Approved

Corrected and Approved

PAVILIONS RESIDENT COUNCIL MEETING
March 20, 2025

The March 2025 meeting of the Grand Traverse Pavilions Resident Council was called to order at 11:00 am in the Multi-Purpose Room by Sam Mahon.

All residents were welcomed.

The residents waived their right to a closed meeting.

The Lord's Prayer and the Pledge of Allegiance were recited.

Members present were introduced: Residents are marked "X" throughout the minutes.

Birch Pavilion: 5 Residents attended.

Cherry Pavilion: 8 Residents attended.

Dogwood Pavilion: 6 Residents attended.

Staff members were introduced:

Sam Mahon, CTRS, Life Enrichment

Clay Wagatha, Marketing/Life Enrichment

Ashley Walters, Social Services Designee, Social Work

Melanie Farmer, RN, ADON – Birch Pavilion

Christian Andersen, General Manager - Forefront Dining Services

Lisa Telling, Administrative Assistant - Forefront Dining Services

Ryan Hutchins, Environmental Services Director, Environmental Services

Guest: American Sign Language Interpreter (ASL)

Old Business: This is where you put in any follow-up or old business from the previous meeting.

There was not any old business from the previous meeting that needed to be brought up for discussion or to follow-up on.

Outings for April 2025:

-Dollar Tree – TBD

-Culvers – TBD

Special Events for April 2025:

Bob and Tally – 4/17 @ 10:30

Billy McCallister – 4/28 @ 11

Resident Council – 4/17 @ 11 (Moved to Aspen dining)

Let's Talk Food – 4/16 @ 2

Bookmobile- TBD

Resident Group Interview Questions:

Sam, CTRS, discussed with the attending residents that are 12 resident rights that are reviewed during the group interview with the State Surveyors during our annual survey, and today we will be reviewing Activities.

Activities:

- Activity programs are supposed to meet your interests and needs. Do you feel the activities here do that?

-Multiple residents said yes

-A Card group was cancelled, and I didn't see a time for a makeup

-Clay to discuss communication for group makeups with Life Enrichment

-Can we do another day of Bingo?

-We need two sessions of Bingo; it's getting too crowded.

-Sam, CTRS, said she understands residents want another day of bingo and will add another day a month to see how that goes

- Do you participate in the activities here?

-All residents said yes.

- Do you enjoy them?

-Residents said yes.

-One resident said most of the time.

- Are there enough helpers and supplies available so that everyone who wants to can participate?

-Yes.

-No, we could use more help.

-Depends on the activity, but not always.

- Do you as a group have input into the selection of the activities that are offered?

-Yes, I feel comfortable going to life enrichment with new ideas for activities and outings. I feel I am being heard because I have noticed us doing some of the activities I suggested.

- Are there any wheelchair accessible gardening areas?

-Sam replied that we do have some raised gardening beds in each courtyard that activities and volunteers can help with.

-Great, thank you.

- Does the facility follow up on your suggestions?

-Yes.

- Do you have other feedback about the activities program here?

-I would really like to see another day of bingo.

-Sam replied that we will add another day.

- In addition to scheduled activities, are there opportunities for you to socialize with other residents?

-All residents said yes.

- Are there places you can go to when you want to be with other residents?

-Yes.

-Outside in the courtyard.

-I don't have any issues with visitors or residents.

1. Discussion regarding food temperature and receiving HS snacks.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

-Christian, GM of Dining Services, started off the discussion updating residents that they are still dealing with supply of pasteurized eggs. This means that the kitchen is not able to do over medium or any "runny" eggs, if you order a runny egg and receive scrambled eggs that is the reasoning.

-A resident asked, What about boiled eggs?

-Christian replied that they do have boiled eggs available.

-Great, thank you.

-Timeliness of residents receiving trays was discussed.

-Melanie to follow up with nursing to make sure trays are being passed efficiently on all floors.

-Is there any chance of getting Coke?

-Sam asked a vending machine?

-Resident replies Yes, they can bring one in, I used to work for Coke.

-Christian, GM of Dining Services, said the kitchen can only serve ginger ale, juice and water unfortunately.

-Sam reminded the resident that we have the pop cart go around every Friday and he can purchase more.

-I did not like the rice and teriyaki dish, it was too watery.

-Christian, GM of Dining Services, to follow up with chef.

2. Discussion regarding the cleanliness of the facility and laundry being returned promptly.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

-Yes.

-Yes, very good.

-I had someone come in unannounced to change my lightbulbs, it caught me off guard because it was someone I didn't recognize like our normal nurses and aides that we see regularly.

-Ryan, Environmental Services Director, replied he will talk with staff about making sure they are following protocol and knocking on the door and announcing who they are and why they're there and to wait for a response before entering. This is your home, and we need to treat it as such.

-Thank you.

-Housekeeping is doing a very good job.

-I was wondering why the wheelchair swing was removed from the courtyards? I noticed both Cherry and Birch courtyards were gone, and I enjoy using them when the weather is nice.

-Ryan, Environmental Services Director, said the swings are nearing 20 years old and due to erosion, they were becoming a safety hazard. We are looking for replacements and some changes to the courtyards to make the areas even more enjoyable for residents.

-I'm glad to hear they're being replaced.

3. Discussion regarding room temperature.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

-Ryan, Environmental Services Director, started off by saying please let Environmental Services know if you are having any issues with cooling and heating. With this crazy up and down weather we are experiencing we will have to make some adjustments more often so please let us know so we can make it more comfortable for you.

-One resident said that their room is cold, and it's never been hot.

-Ryan, Environmental Services Director, asked what room? We will get that taken care of.

-Clay to submit work order.

-Another resident stated it was too warm in their room and asked for it to be adjusted.

-Clay to submit a work order.

4. Discussion regarding nursing care.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

-No, everything is good.

-Good.

-They usually have 3 but it seems someone is always getting pulled so we are left with two, when it seems like they would benefit from that third nurse. The other day one of our nurses was pulled for a 1 on 1.

-Melanie, Birch ADON, explained that sometimes this happens due to sick staff or several other medical reasons on other floors that need attention.

-My bed is made late at night 3-4 times a month, around 10:30-11 at night and it keeps me from laying down when I want.

-Melanie, Birch ADON, to follow up with that residents ADON to talk with staff about making sure beds are made in a timely manner.

5. Discussion regarding call lights being answered in a timely manner.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

-There were a few concerns about call light times.

-Melanie, Birch ADON, to check call light times and speak with other ADON's to check their resident's call light times and follow up with staff.

6. Discussion regarding receiving showers as needed/as requested.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

-They've been good.

-I always get my showers.

-Is it two a week?

-Sam, CTRS, replied yes, are you getting two?

-Resident replied yes, thank you.

-I have been getting a shower at night but not in the morning. I would like my shower to be switched to the morning.

-Melanie, Birch ADON, replied we give so many showers that we can't do them all in the morning. But if you get two showers a week, we try to do one in the morning and one at night.

-They aren't consistent. If I have a 9 AM shower I'd like it to be at 9 AM not noon.

-Melanie, Birch ADON, to follow up with staff.

7. Discussion regarding the nighttime noise level on your Pavilion.

The floor was open for residents to make comments, suggestions, concerns, and or ask questions:

-When do we have to turn off our TV?

-Sam, CTRS, said we ask that quiet hours start at 10 PM. IT doesn't mean that you can't watch TV or listen to music, we just ask that you turn it down and respect your neighbors

-My roommates TV is loud late at night when I'm trying to sleep.

-Sam, CTRS, to talk with staff.

-My roommates family visits often and turns the TV volume up loud but never turns it down when they leave. I have to ask staff to do it.

-Sam, CTRS, asked if staff is helping?

-Resident replied yes, they do.

-Sam, CTRS, said maybe we can put a sign up to remind them to please lower the volume.

-A lot of noise at 2 am if my door is open, I know they have a job to do so I usually just shut my door.

-Melanie, Birch ADON, replied that there shouldn't be excessive noise at 2 AM. I will have a talk with staff to make sure they respect the residents' quiet hours

The floor was opened for additional comments:

-One resident asked for headphones for their TV

-Ryan, Environmental Services Director, replied that they only have a handful at this time, but they'll see what we can do. We are looking for replacements for the old headphones we have because they are getting older and harder to replace that specific model.

The next Pavilions Resident Council meeting will be held on April 17th at 11:00am in the Multi-Purpose Room. Sam asked for a volunteer to read over and sign the March 2025 minutes, and X said that she would do this. The Pavilions Resident Council Meeting was adjourned at 11:55 AM by Sam Mahon, seconded by X.

Respectfully Submitted,

Clayton Wagatha
Marketing/Life Enrichment

Sam Mahon, CTRS
Recreational Therapist

X, Cherry Resident

Elm Resident Council Minutes
Meeting Held- March 25th 2025

The March meeting of the Grand Traverse Pavilions Elm Resident Council was called to order at 1:33pm in the Elm Common Area.

Members Present were: Residents are marked “X” throughout the minutes.
18 Residents attended.

Staff Present:

Susan Eldred, Recreation Therapist
Naomi Rode, Assistant Director of Nursing

Old Business:

None

New Business:

Asked the residents if they need help do the staff help them. X stated “yes”, and X stated, “they be good.” X stated, “so far” and X, stated “I don’t know.”

Asked the residents if they were being offered a snack before bed. X, X and X stated “yes.” X stated “often”, and X stated, “oh yeah.” X stated, “not really.” Staff was reminded to offer snacks at night.

Asked the residents if the staff were respectful to the residents.
X, X and X stated “yes.” X stated “absolutely”, and X stated, “more or less.”

Asked the residents if the food is good here.
X and X stated “good”, and X stated “yes.” X stated, “pretty good, more cookies.” X stated, “sure do.”

Asked the residents if the rooms were getting cleaned.
X, X and X stated “yes.” X stated “yeah”, and X stated, “too clean.”

Asked the residents if their clothes are getting cleaned.
X, X, X, X and X “yes.” X stated, “really good.”

Asked the residents if the Temperature in the rooms are good.
X, X and X stated “yes.” X stated, “I think so” and X stated, “oh yeah.” X stated, “sometimes it’s cold.”
Maintenance team was notified of temperature concern.

Asked the residents if they have enough to do.
X stated, “they are fine” and X stated, “I’m happy with it.” X stated, “I think they are fine” and X stated, “just ok, more goodies.” X stated “the tv is nice, tell things before happen.”

Questions, Suggestions, Concerns and Comments:

The floor was open for questions, suggestions, concerns and comments.

Suggestions for upcoming activities:

Easter Trivia/ Easter candies, hunt

Garden clean-up/ Plant flowers

Outside walks

Oatmeal cookies

Give back- Baked good for fire department, tie blanket

Meeting was closed at 2:01pm

Respectfully submitted,

Susan Eldred, CTRS

Naomi Rode, BSN, RN

GRAND TRAVERSE PAVILIONS

Service Excellence Award Program

March 2025

Employee:	Ashley Tarras
Awarded for:	Going above and beyond for a resident to get a new Power Wheelchair. Which will allow this client greater independence in his home environment as well as his community. Community mobility is a lifeline for this resident. Thank you Ashley for supporting this residents needs to maintain a high quality of life.
Position:	Occupational Therapist
Nominated by:	Erica Nesvig Paddock

Employee:	Chelsea Nash
Awarded for:	Thanks for always jumping in and helping assist with dressing changes! Chelsea has a very positive attitude and always shares her knowledge and insight when helping others.
Position:	RN
Nominated by:	Dan Newcomb

Employee:	Jake Patt
Awarded for:	Thanks for providing great customer service this weekend when a family member was concerned over a "lost" clothing item. Jake reassured the family member and found the item promptly.
Position:	Maintenance
Nominated by:	Dan

Employee:	Ty Antkoviak
Awarded for:	Ty is consistently helpful to coworkers, often going above and beyond to help CNA's Ty never says "it's not my job" and has a happy helpful demeanor every day.
Position:	Staff Development Coordinator
Nominated by:	Shelby Mckay

Employee:	Ashley Walters
Awarded for:	Covering the LTC during vacations with extra admissions and re-admissions without hesitation
Position:	Social Services Designee
Nominated by:	Holly Edmondson, Director of Nursing

Employee:	Kyle Kessler
Awarded for:	While working with 2 other CNAs, Kyle prepped and passed every Birch hall tray while the other CNA on the floor was busy. Did it all with a smile and then immediately started answering call lights when he was done. Thank you for keeping dinner running, smoothly! We are lucky to have you, Kyle!
Position:	CNA
Nominated by:	Chauna Seekamp, RN

Grand Traverse Pavilions
Quarterly Overtime Rolling Calendar Lookback

Pay Dates In:

Department	1st QTR 2025			4th Qtr 2024			3rd Qtr 2024		2nd Qtr 2024			
Administration	\$	-	0.000%	\$	-	0.000%	\$	-	0.000%	\$	8.57	0.000%
Adult Day Services	\$	-	0.000%	\$	-	0.000%	\$	-	0.000%	\$	-	0.000%
Child Day Care	\$	416.59	0.008%	\$	98.30	0.002%	\$	275.85	0.006%	\$	108.81	0.003%
CNA	\$	73,573.65	1.372%	\$	55,747.47	1.187%	\$	68,069.11	1.527%	\$	30,768.27	0.908%
CNA Training	\$	229.33	0.004%	\$	227.94	0.005%	\$	129.71	0.003%	\$	-	0.000%
Marketing/Foundation	\$	-	0.000%	\$	-	0.000%	\$	-	0.000%	\$	-	0.000%
Cottages	\$	16,787.39	0.313%	\$	18,999.56	0.405%	\$	17,775.33	0.399%	\$	11,198.26	0.330%
Diversional Therapy	\$	803.13	0.015%	\$	1,556.01	0.033%	\$	1,696.27	0.038%	\$	3,075.09	0.091%
Financial Mgt.	\$	-	0.000%	\$	558.29	0.012%	\$	634.42	0.014%	\$	902.27	0.027%
Housekeeping	\$	3,123.34	0.058%	\$	2,446.53	0.052%	\$	3,466.06	0.078%	\$	1,783.13	0.053%
Human Resources	\$	29.49	0.001%	\$	8.91	0.000%	\$	34.28	0.001%	\$	10.74	0.000%
Human Services	\$	1,693.70	0.032%	\$	704.80	0.015%	\$	362.72	0.008%	\$	148.77	0.004%
Laundry	\$	2,935.13	0.055%	\$	2,023.39	0.043%	\$	1,390.57	0.031%	\$	1,544.37	0.046%
LPN	\$	13,970.18	0.261%	\$	10,423.17	0.222%	\$	12,716.17	0.285%	\$	15,808.78	0.466%
Maintenance	\$	12,496.29	0.233%	\$	9,061.88	0.193%	\$	8,706.38	0.195%	\$	7,059.54	0.208%
Nursing Administration	\$	8,642.83	0.161%	\$	4,805.39	0.102%	\$	8,400.77	0.189%	\$	9,678.58	0.285%
RN	\$	31,913.28	0.595%	\$	30,726.34	0.654%	\$	28,004.08	0.628%	\$	25,386.34	0.749%
Therapies - PT, OT	\$	1,790.90	0.033%	\$	2,364.88	0.050%	\$	4,137.96	0.093%	\$	5,446.10	0.161%
Totals	\$168,405.23			\$139,752.86			\$155,799.68			\$112,927.62		
% of payroll	3.142%			2.976%			3.496%			3.331%		



Grand Traverse Pavilions

A COMMUNITY CARING FOR GENERATIONS

TO: Grand Traverse County Department of Health and Human Services Board
FROM: Dave Hautamaki, Interim Administrator/CEO
RE: March Report

Census (Average Daily Census)

	Apr-MTD	Mar-25	Feb-25	Jan-25	Dec-24	Nov-24	Oct-24
Medical Care Facility (MCF)	180	178	180	178	178	163	173
Cottages	55	55	56	58	58	58	61

Occupancy	Mar-25	Feb-25	Jan-25	Dec-24	Nov-24	Oct-24
MTD Goal 85% <i>Available beds</i>	89%	90%	89%	85%	85%	85%
YTD Goal 85% <i>Licensed beds</i>	74%	74%	74%			

MCF	Mar-25	Feb-25	Jan-25	Dec-24	Nov-24	Oct-24
Admissions & Re-admits	75	59	55	64	45	55
Discharges	72	57	55	52	46	55
MMC Referrals	227	231	239	221	169	210
MMC Denied	34	33	41	48	32	35
Transfers to LTC	0	10	2	2	1	5

Cottages	Mar-25	Feb-25	Jan-25	Dec-24	Nov-24	Oct-24
Admissions	2	1	3	2	0	1
Respite	7	10	6	4	4	7
Discharges	2	2	1	2	2	2

Finance

	Mar-25	Feb-25	Jan-25	Dec-24	Nov-24	Oct-24
Combined Net Income	\$(63,773)	\$(451)	\$51,676	\$(778,017)	\$16,634	\$47,415
MCF Net Income	\$6,197	\$54,187	\$117,568	\$(721,830)	\$55,083	\$54,974
Cottage Net Income	\$(69,971)	\$(54,637)	\$(65,892)	\$(56,187)	\$(38,448)	\$(7,560)
Cash Balance	\$6,946,116	\$7,295,419	\$6,873,874	\$7,860,837	\$8,789,614	\$3,853,444
A/R Days Sales Outstanding	53	60	60	57	56	58

MCF Operating Expenses PPD History

	Mar-25	Feb-25	Jan-25	Dec-24	Nov-24	Oct-24
MCF Operating Expenses Actual PPD	\$495	\$493	\$471	\$507	\$492	\$468
MCF Operating Expenses Budgeted PPD	\$486	\$492	\$501	\$453	\$457	\$453
Variance (unfavorable)/favorable	\$(9)	\$(1)	\$30	\$(54)	\$(35)	\$(15)

Facility Reported Incidents

	Mar-25	Feb-25	Jan-25	Dec-24	Nov-24	Oct-24
Medical Care Facility	11	4	12	7	3	7

Wellness Center

Numbers of Patients seen:	Mar-25	Feb-25	Jan-25	Dec-24	Nov-24	Oct-24
Medicare A	31	38	32	32	21	27
Medicare Advantage Skilled	43	39	42	40	33	36
Private Insurance: Inpatient	9	4	4	4	1	3
Private Pay: Inpatient	1	0	0	0	0	2
Auto: Inpatient	0	0	0	0	0	0
Med A/Rehab Inpatient Totals	84	77	74	76	55	68
Medicaid	3	3	2	3	5	5
Medicare B: Inpatient	22	35	30	34	37	42
Medicare B Advantage: Inpatient	29	19	19	16	21	19
Med B Inpatient Totals	54	54	51	53	63	66
Medicare B: Outpatient	34	21	30	22	29	26
Medicare B Advantage: Outpatient	39	35	39	42	47	48
Private Insurance: Outpatient	20	18	17	16	20	21
Work Compensation: Outpatient	0	0	0	0	0	0
Private Pay: Outpatient	0	0	0	0	0	0
Auto: Outpatient	0	0	0	0	0	0
Outpatient Totals	93	74	86	80	96	95
Numbers of Wellness Center Visits:						
Aquatic inpatients therapy visits	16	21	11	14	18	16
Aquatic aftercare visits per month	335	284	294	200	287	312
Aquatic outpatient PT visits	144	141	146	82	175	184
Aquatic group class participants	95	107	88	52	95	89
Land therapy visits (PT, OT, SLP)	199	200	261	212	203	266
Total Outpatient therapy visit	343	341	388	315	378	450
Outpatient aquatic therapy revenue	36,916.97	36,150.26	42,946.16	34,317.98	47,778.42	49,639.40
Aftercare monthly revenue	3,350	2,840	2,940	2,000	2,870	3,120
Aquatic group class revenue	1,900	2,140	1,760	1,040	1900	1,780
Cottages visits	35	42	95	91	26	41
Total Wellness center revenue	42,166.97	41,130.26	47,646.16	37,357.98	46,548.42	54,539.40

Staffing

	Mar-25	Feb-25	Jan-25	Dec-24	Nov-24	Oct-24
Hires	12	18	18	8	9	15
Resignations	6	5	6	6	3	3
Referrals	11	5	6	9	5	3
Total # Employees	339	337	330	334	338	332

April 2025 MDT # 349 employees

Talent Sourcing and Recruiting is underway for census to grow to 185 (CNAs, UWs, RNs, Social Worker)

Activities

Recreational Therapists in the life enrichment department continue to complete video chats throughout the month for 6 residents over FaceTime or Google Duo.

Activities, Special Events and Outings that occurred in March included small group activities such as Bird Care; Card Group including Euchre and Uno, Word Games (Name that Tune and Scategories), hand Creative Kitchen group baking items for mocktail hour such as Shamrock Shakes and Mint Oreo Parfaits.

Residents engaged in arts and crafts with Mardi Gras masks with childcare, creative coloring, St Patty's Day crafts. In addition to helping fold the weekly Pavilions Post, residents continue to attend book club meetings continuing their fifth book, The Women by Kristin Hannah. Residents continue to check out books from the book mobile that visits monthly with rotating reading material to check out. Residents participated in morning stretch/exercise groups throughout the week. Song circle group continues to take place throughout the building including Maple rehab pavilion as a morning and afternoon activity in hallways and common areas.

Large group activities that were held included: Drum Circles, Cardio Drumming, Bingo, Bingo Store, Balloon Ball, Bowling, Karaoke, SingFit, Popcorn Fridays & Movies and Tuesday Mocktails. Special events that took place during March were a Mardi Gras Party, March Madness in the Multi-Purpose Room, St. Patty's Day Party, Guest Performer Music With Rebekah and Ash Wednesday. Livestreaming of church services from Central United Methodist Church, Gaither's Gospel and St. Francis of Assisi continues Sunday's. Catholic church services were attended with Catholic Mass with Father Joe once this month, and Rosary & Holy Communion weekly. Outings that residents signed up for included Grand Traverse Mall for shopping and lunch, China Fair, and Walmart. Elm residents have participated in various sensory group activities including-sensory cart, coloring, crafts. They engage in song circle twice a week with life enrichment staff. They participate in small group morning exercise. Cognitive groups include trivia, Jeopardy, history, categories, large dice games, Yahtzee, puzzles, book clubs and jokes. Residents participated in a creative kitchen making Boston Crème Poke Cake, Shamrock Shakes and Girl Scout Cookie pie. Residents engage in weekly intergenerational visits from the children of the Pavilions Day care center.

On March 19th, Let's Talk Food Meeting was held and on March 20th the Pavilions Resident Council meeting for residents was held for all pavilions to come together to meet. Elm Resident Council was held separately on March 25th.

Environmental Services

Planning all set for the updating of Aspen. To include Pantry, Nurses Station and Sunroom and a few small updates throughout resident rooms and the hallways.

Beech Gym and locker room painting is complete.

New Dump Trailer for outside maintenance was purchased. Has already made a big impact for our Spring projects.

Willow 1st flooring updates are in full swing. New flooring and paint throughout. Floor should be complete around April 18th.

Planning has started for the replacement of our Birch and Aspen roofs. Both will be done around end of May.

GRAND TRAVERSE PAVILIONS

MEMORANDUM

Financial Operations Report
March 2025

Grand Traverse Pavilions Combined

REVENUE:

The overall revenue for the Pavilions in March was \$3,057,070 resulting in an unfavorable budget variance of \$78,628.

EXPENSES:

The total overall operating expenses for the Pavilions in March were \$3,120,844 resulting in an unfavorable variance to budget of \$24,332.

NET INCOME/LOSS:

There was net loss of \$63,773 from the combined programs of the Pavilions in March resulting in an unfavorable budget variance of \$102,960.

OPERATING CASH:

Total cash at month-end was \$6,946,116. There was a net decrease in overall cash of \$349,303 for the month.

In April we were notified by the County that they credited (as of December 31, 2024) interest income of \$168,408.12 to the Pavilions share of cash held by the County. That is the reason why the previously reported cash balances have increased.

The 4-month retroactive increase in the provider taxes totaling \$287,586.20 (previously expensed) was paid in March. Legal fees (\$28,282.50), Outstation worker costs (\$18,725.00), One third of our general insurance premiums (\$97,900.33) and payment for the board approved Kubota (\$28,006.00) were the other unusual cash outlays during March and contributed to the decrease in cash during March.

The schedule of irregular payments from GTP has been updated and is included in your packet. There are several large payments that have or will be made in April identified on the schedule.

On March 31 PACE North provided the Pavilions a restricted check for \$103,713.37 to be applied to the amount owed under the Sublease Deferral Agreement IF the Pavilions would accept that payment without any documentation to support how much is currently due. Management recommends not accepting this as a condition for payment and continuing to pursue remedies under the defaulted sublease agreement.

VOUCHERS:

Purchase orders, invoices, checks written, and supporting documentation were reviewed for voucher numbers 5632-5639 for the month of March and were in order without exception.

Grand Traverse Medical Care

REVENUE:

The census for March averaged 177 residents which was three below the budgeted census and three below the prior month. Private pay census was eight above budget, Medicare was three below budget, Medicaid was thirteen below budget and Hospice was five above the budgeted census. The occupancy for March was 74.0% of licensed beds and 89.3% of available beds. Year to date occupancy is 74.3% of licensed bed days and 89.6% of available bed days. The last day for flexibility in managing census to 85% (to avoid a significant reduction in future Medicaid payments) is September 30, 2025. Efforts to increase the census to 204 (85% of our 240 licensed beds) are underway. Success in that regard is very important for the long- term value of the Pavilions nursing home beds to the community.

The average rate per patient day ("PPD") for inpatient resident revenue was \$3.14 over budget (favorable). This is less than the prior month due to decreases in Medicare rates. Those rates vary based on the particular Medicare or Medicare Advantage payer and also based on the resident's medical needs.

There was an approximately \$2,500 reduction to revenue due to non-coverage notification compliance issues. The root cause of these issues were addressed in series of meetings involving the Administrator and other parties that are involved in the process. We are encouraged that the GTP culture is encouraging prioritizing compliance and collaborative solutions to fixing systems that need improvement.

Other revenue was over budget due mostly to higher than budgeted Direct Care Worker Reimbursements and an estimate of year-to-date interest income of \$30,000.

Work is continuing assembling the information required for Plante Moran to prepare the Medicare and Medicaid cost reports for 2024. When complete, Plante Moran will use the filed Medicaid cost report to estimate the per day payment GTP will receive from Medicaid and hospice providers from October 1, 2025 through September 30, 2026.

As a reminder, because occupancy rose between 2023 and 2024, relatively fixed costs (like the pension plan contributions) per resident day declined and will contribute to a lower reimbursement beginning this fall. Also contributing to lower

costs per day is the end of the 3-year amortization of the 2021 pension plan contributions from the bond proceeds. Offsetting those items are retention pay and the first year of amortization of the December 2024 pension plan contribution.

Following through on the Plante Moran strategic planning recommendation to reorganize the cottage operations into a separate legal entity is still a \$50,000 per month benefit to future nursing home Medicaid reimbursements. The particulars of the legal and reimbursement advise have been briefly reviewed with Mr. Hansen.

EXPENSES:

Operating Expenses were \$9.47 per patient day more than budgeted for the month resulting in an unfavorable flexed variance of \$52,123 based on the 5,504 days of care. About \$17,000 relates to making up missed January and February retirement contributions that were identified and corrected in March. There was \$8,000 of catch-up billing related to trash services that is also non-recurring. Maintenance expenses, including wages, are higher in large part due to the ongoing work in moving offices and preparing Aspen for reopening. There were also several pieces of nursing equipment that were purchased during March.

NET INCOME/LOSS:

Grand Traverse Medical Care produced net income of \$6,197 for the month, which was \$41,549 more than budgeted.

RECEIVABLES:

Days Revenue Outstanding ("DRO") is 53 days as of 3/31/2025. This is seven less than as of 2/28/2025, primarily due to writing off uncollectable amounts against established reserves. Our goal is to reduce that number to 45 days.

There was one private pay resident awaiting a Medicaid determination as of the beginning of March. In addition, six private pay residents filed for Medicaid during March. Five of those Seven applications were approved in March. The result is two residents who have completed Medicaid applications that are still waiting for a determination as of March 31.

In addition, there are four private pay residents who have not paid their current bill but have indicated they are in the process of completing a Medicaid application that they believe will cover their outstanding balance.

Regarding the audit of the 2022 cost report, Plante Moran prepared and filed a request for an Internal Conference to continue to dispute those material proposed adjustments with which we disagree. Audit adjustments result in payment reconciliations in the future.

The Cottages

REVENUE:

Total revenue of \$286,433 generated a \$52,268 unfavorable variance to the budget.

The average leased occupancy for the Cottages-Assisted Living was 51 apartments during the month (10 below budget, 1 less than the prior month), representing 65.4% occupancy. In addition, there were 89 days (average of 2.9 per night) of overnight respite provided during the month (1 less than the prior month and 58 above budget). Hawthorn Lofts-Independent Living average census (excluding the Administrator) was 1 resident per day for 33% occupancy which was the same as the prior month and one below budget. Total average census of 55 residents (one less than the prior month).

Occupancy above included an average of 12 Pace North residents in the Cottages, (the same as the prior month) and 15 days of Respite Care were provided for a Pace North participant (thirteen less the prior month).

EXPENSES:

Expenses for March (before depreciation) were \$333,082 which was above the budgeted amount by \$9,143 for an unfavorable variance. The expense variances related to floor coverings that resulted in the immediate rental of an otherwise unleaseable apartment.

NET INCOME/LOSS:

The program had a net loss for the month of \$69,971 resulting in an unfavorable variance of \$61,411.

Unassigned Fund Balance

Approved 2025 Operating Budget	\$ 36.5M
Unassigned Fund Balance Target Percentage	20%
Unassigned Fund Balance Target Amount	\$7.3M
Current Unassigned Fund Balance*	\$6.9M
Current Fund Balance as a percentage of Operating Budget	19%
Amount Available Above/ (Below) Target	(\$.4)M

*Fund balance is different from a cash balance as it includes other assets and is net of current liabilities. Those items do not generally change significantly so we are reporting here on the cash balance amount.

Date: Apr 17, 2025
Time: 13:47:49 EDT
User: Lindsey Dood

Grand Traverse Pavilions - SNF
Combined Income Statement
3/1/2025 to 3/31/2025

Facility #

Page # 1

Include Adjustment Periods: NO Include Closing Periods: NO

	CURRENT PERIOD			PRIOR PERIOD			YEAR TO DATE		
	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$
Service Revenue	2,890,186	2,982,712	(92,526)	2,707,480	2,693,519	13,962	8,490,771	8,658,935	(168,164)
Other Revenue	166,885	152,987	13,898	138,163	126,471	11,692	460,556	432,442	28,114
Total Revenue	3,057,070	3,135,699	(78,628)	2,845,643	2,819,990	25,653	8,951,327	9,091,377	(140,051)
Salaries & Wages	1,781,817	1,808,456	26,639	1,598,717	1,632,440	33,723	5,117,265	5,249,341	132,076
Benefits	488,728	455,276	(33,452)	412,524	423,496	10,972	1,357,212	1,334,023	(23,190)
Other Operating Expenses	726,951	709,972	(16,979)	711,505	667,684	(43,821)	2,119,350	2,081,592	(37,758)
Interest Expense	27,408	26,867	541	27,408	26,867	541	82,225	80,589	1,636
Depreciation	95,941	95,941	0	95,941	95,941	0	287,822	287,817	(5)
Total Operating Expenses	3,120,844	3,096,512	(24,332)	2,846,094	2,846,428	334	8,963,874	9,033,362	69,488
Net Operating Income	(63,773)	39,187	(102,960)	(451)	(26,438)	25,987	(12,547)	58,016	(70,563)

Date: Apr 17, 2025
Time: 13:48:16 EDT
User: Lindsey Dood

Grand Traverse Pavilions - SNF
SNF Income Statement
3/1/2025 to 3/31/2025

Facility #

Page # 1

Include Adjustment Periods: NO Include Closing Periods: NO

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
SNF Resident Revenue																		
Inpatient Revenue																		
Medicare Part A	272,937	338,675	(65,738)	562.76	575.00	(12.24)	264,070	305,900	(41,830)	581.65	575.00	6.65	810,350	983,250	(172,900)	550.14	575.00	(24.86)
Medicare Advantage	321,421	338,675	(17,254)	545.71	575.00	(29.29)	323,383	305,900	17,483	610.16	575.00	35.16	951,619	983,250	(31,631)	585.61	575.00	10.61
Medicaid	1,492,593	1,585,145	(92,552)	435.16	419.13	16.03	1,450,677	1,431,744	18,933	432.26	419.13	13.14	4,595,378	4,602,036	(6,658)	433.61	419.13	14.48
Hospice	192,066	106,026	86,040	502.79	488.60	14.19	114,636	95,765	18,871	502.79	488.60	14.19	414,802	307,815	106,987	502.79	488.60	14.19
Private Pay	255,070	181,858	73,212	412.73	451.26	(38.53)	213,026	164,259	48,767	460.10	451.26	8.84	673,405	527,972	145,433	442.45	451.26	(8.81)
Medicare Part B	12,086	13,453	(1,367)	2.20	2.41	(0.22)	10,527	12,151	(1,624)	2.09	2.41	(0.32)	37,530	39,059	(1,529)	2.34	2.41	(0.07)
TOTAL Inpatient Revenue	2,546,172	2,563,832	(17,660)	462.60	459.47	3.14	2,376,319	2,315,719	60,600	472.34	459.47	12.87	7,483,084	7,443,382	39,702	466.44	459.47	6.97
Outpatient																		
Physical Therapy	52,833	99,064	(46,231)	9.60	17.75	(8.15)	53,004	89,477	(36,473)	10.54	17.75	(7.22)	166,992	287,608	(120,616)	10.41	17.75	(7.34)
Occupational Therapy	4,452	5,096	(644)	0.81	0.91	(0.10)	4,011	4,603	(592)	0.80	0.91	(0.12)	13,467	14,792	(1,325)	0.84	0.91	(0.07)
Speech Therapy	3,315	4,077	(762)	0.60	0.73	(0.13)	1,225	3,682	(2,457)	0.24	0.73	(0.49)	7,920	11,835	(3,915)	0.49	0.73	(0.24)
Wellness	5,450	3,975	1,475	0.99	0.71	0.28	4,860	3,590	1,270	0.97	0.71	0.25	14,505	11,537	2,968	0.90	0.71	0.19
Cont Allow Outpatient	(20,500)	(37,710)	17,210	(3.72)	(6.76)	3.03	(18,650)	(34,060)	15,410	(3.71)	(6.76)	3.05	(85,862)	(109,478)	23,616	(5.35)	(6.76)	1.41
TOTAL Outpatient	45,550	74,502	(28,952)	8.28	13.35	(5.08)	44,449	67,292	(22,843)	8.84	13.35	(4.52)	117,023	216,294	(99,271)	7.29	13.35	(6.06)
TOTAL SNF Resident Revenue	2,591,722	2,638,334	(46,612)	470.88	472.82	(1.94)	2,420,769	2,383,011	37,758	481.17	472.82	8.35	7,600,107	7,659,676	(59,569)	473.73	472.82	0.91
SNF Other Revenue																		
Revenue - Child Day Care	10,970	10,180	790	1.99	1.82	0.17	12,569	9,195	3,374	2.50	1.82	0.67	32,682	29,557	3,125	2.04	1.82	0.21
Childcare Lunches	1,228	768	460	0.22	0.14	0.09	1,362	694	668	0.27	0.14	0.13	3,507	2,231	1,276	0.22	0.14	0.08
Vending Machine Sales	809	323	486	0.15	0.06	0.09	551	292	259	0.11	0.06	0.05	2,005	937	1,068	0.12	0.06	0.07
Rental Income	200	212	(12)	0.04	0.04	0.00	194	192	2	0.04	0.04	0.00	594	620	(26)	0.04	0.04	0.00
Interest Income	30,011	1,000	29,011	5.45	0.18	5.27	0	1,000	(1,000)	0.00	0.20	(0.20)	30,071	3,000	27,071	1.87	0.19	1.69
DCW Wage Reimbursement	86,455	71,898	14,557	15.71	12.88	2.82	79,274	64,940	14,334	15.76	12.88	2.87	252,011	208,735	43,276	15.71	12.88	2.82
Garnishment Fees	0	0	0	0.00	0.00	0.00	0	0	0	0.00	0.00	0.00	35	0	35	0.00	0.00	0.00
Insurance Proceeds and Refunds	158	0	158	0.03	0.00	0.03	0	0	0	0.00	0.00	0.00	158	0	158	0.01	0.00	0.01
Misc Income	14	0	14	0.00	0.00	0.00	0	0	0	0.00	0.00	0.00	16	0	16	0.00	0.00	0.00
QAS Income	198,580	222,005	(23,425)	36.08	39.79	(3.71)	207,164	200,521	6,643	41.18	39.79	1.39	623,131	644,530	(21,399)	38.84	39.79	(0.94)
QMI Income	24,010	26,500	(2,490)	4.36	4.75	(0.39)	24,010	26,500	(2,490)	4.77	5.26	(0.49)	72,029	79,500	(7,471)	4.49	4.91	(0.42)
Inter-Company Charges	21,400	21,400	0	3.89	3.84	0.05	21,400	21,400	0	4.25	4.25	0.01	64,200	64,200	0	4.00	3.96	0.04
Bad Debt Expenses	(25,000)	(25,703)	703	(4.54)	(4.61)	0.06	(25,000)	(23,216)	(1,784)	(4.97)	(4.61)	(0.36)	(75,000)	(74,626)	(374)	(4.67)	(4.61)	(0.07)
Provider Tax Expense-QAA	(134,110)	(134,110)	0	(24.37)	(24.03)	(0.33)	(134,110)	(134,110)	0	(26.66)	(26.61)	(0.05)	(402,331)	(402,334)	3	(25.08)	(24.84)	(0.24)
Provider Tax Expense-QMIA	(14,409)	(14,409)	0	(2.62)	(2.58)	(0.04)	(14,409)	(14,409)	0	(2.86)	(2.86)	(0.01)	(43,226)	(43,222)	(4)	(2.69)	(2.67)	(0.03)
TOTAL SNF Other Revenue	200,316	180,064	20,252	36.39	32.27	4.13	173,005	152,999	20,006	34.39	30.36	4.03	559,884	513,128	46,756	34.90	31.67	3.22
Total Revenue	2,792,037	2,818,398	(26,361)	507.27	505.09	(4.72)	2,593,773	2,536,010	57,763	515.56	503.18	11.46	8,159,991	8,172,804	(12,813)	508.63	504.49	(0.79)
SNF Operating Expenses																		
Nursing																		
Nursing																		
Salary & Wages - RN	289,933	303,717	13,784	52.68	54.43	1.75	249,258	274,325	25,067	49.54	54.43	4.89	823,443	881,757	58,314	51.33	54.43	3.10
Salary & Wages - LPN	86,898	126,704	39,806	15.79	22.71	6.92	87,475	114,442	26,967	17.39	22.71	5.32	269,990	367,850	97,860	16.83	22.71	5.88
Salary & Wages - CNA	524,333	530,760	6,427	95.26	95.12	(0.15)	473,213	479,396	6,183	94.06	95.12	1.06	1,512,470	1,540,919	28,449	94.28	95.12	0.84
Salary & Wages - UW SNF	7,658	14,112	6,454	1.39	2.53	1.14	4,251	12,747	8,496	0.84	2.53	1.68	18,758	40,973	22,215	1.17	2.53	1.36
Longevity - RN	4,777	739	(4,038)	0.87	0.13	(0.74)	4,777	667	(4,110)	0.95	0.13	(0.82)	14,331	2,145	(12,186)	0.89	0.13	(0.76)
Longevity - LPN	2,422	459	(1,963)	0.44	0.08	(0.36)	2,422	414	(2,008)	0.48	0.08	(0.40)	7,266	1,329	(5,937)	0.45	0.08	(0.37)
Longevity - CNA	12,607	1,656	(10,951)	2.29	0.30	(1.99)	12,607	1,496	(11,111)	2.51	0.30	(2.21)	37,821	4,808	(33,013)	2.36	0.30	(2.06)

Grand Traverse Pavilions - SNF
SNF Income Statement
3/1/2025 to 3/31/2025

Facility #

Page # 2

	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
Nursing (con't)																		
FICA - Nursing	62,246	74,828	12,582	11.31	13.41	2.10	59,718	67,587	7,869	11.87	13.41	1.54	191,020	217,247	26,227	11.91	13.41	1.50
Workers Comp - Nursing	10,038	8,270	(1,768)	1.82	1.48	(0.34)	10,296	7,469	(2,827)	2.05	1.48	(0.56)	28,426	24,008	(4,417)	1.77	1.48	(0.29)
MERS DB - Nursing	38,126	38,127	1	6.93	6.83	(0.09)	38,126	38,127	1	7.58	7.56	(0.01)	114,379	114,375	(4)	7.13	7.06	(0.07)
MERS DC:Nursing	28,881	16,352	(12,529)	5.25	2.93	(2.32)	11,140	14,770	3,630	2.21	2.93	0.72	51,745	47,473	(4,272)	3.23	2.93	(0.29)
Health Ins - Nursing	89,970	81,168	(8,802)	16.35	14.55	(1.80)	73,724	73,313	(411)	14.65	14.55	(0.11)	240,075	235,651	(4,424)	14.96	14.55	(0.42)
Health Ins - Retirees Nursing	5,453	8,105	2,652	0.99	1.45	0.46	4,620	7,320	2,700	0.92	1.45	0.53	16,693	23,527	6,834	1.04	1.45	0.41
Dental Ins - Nursing	9,941	5,787	(4,154)	1.81	1.04	(0.77)	5,181	5,227	46	1.03	1.04	0.01	22,297	16,802	(5,495)	1.39	1.04	(0.35)
Uniforms - Nursing	901	248	(653)	0.16	0.04	(0.12)	0	224	224	0.00	0.04	0.04	1,772	724	(1,048)	0.11	0.04	(0.07)
Small Equipment	18,100	5,971	(12,129)	3.29	1.07	(2.22)	17,548	5,393	(12,155)	3.49	1.07	(2.42)	44,141	17,332	(26,809)	2.75	1.07	(1.68)
Nursing Supplies	23,484	22,341	(1,143)	4.27	4.00	(0.26)	23,427	20,179	(3,248)	4.66	4.00	(0.65)	67,304	64,858	(2,446)	4.20	4.00	(0.19)
Briefs	7,465	5,844	(1,621)	1.36	1.05	(0.31)	6,084	5,279	(805)	1.21	1.05	(0.16)	19,287	16,967	(2,320)	1.20	1.05	(0.15)
Stock Meds	3,734	2,293	(1,441)	0.68	0.41	(0.27)	2,156	2,071	(85)	0.43	0.41	(0.02)	9,541	6,662	(2,879)	0.59	0.41	(0.18)
Flu Vaccine	0	3,037	3,037	0.00	0.54	0.54	0	2,743	2,743	0.00	0.54	0.54	0	8,820	8,820	0.00	0.54	0.54
IV Supplies	555	1,198	643	0.10	0.21	0.11	862	1,082	220	0.17	0.21	0.04	1,613	3,480	1,867	0.10	0.21	0.11
Non-Legend Drugs	3,737	4,127	390	0.68	0.74	0.06	3,923	3,728	(195)	0.78	0.74	(0.04)	11,962	11,980	18	0.75	0.74	(0.01)
Professional Services - Medic	3,520	3,520	0	0.64	0.63	(0.01)	3,520	3,520	0	0.70	0.70	0.00	10,560	10,560	0	0.66	0.65	(0.01)
Agency Nurse Staffing	18,441	0	(18,441)	3.35	0.00	(3.35)	12,988	0	(12,988)	2.58	0.00	(2.58)	39,016	0	(39,016)	2.43	0.00	(2.43)
Building Repairs-Resident Roo	781	2,096	1,315	0.14	0.38	0.23	4,463	1,893	(2,570)	0.89	0.38	(0.51)	5,245	6,085	840	0.33	0.38	0.05
Equipment Repairs	611	3,020	2,409	0.11	0.54	0.43	8,361	2,728	(5,633)	1.66	0.54	(1.12)	12,292	8,768	(3,524)	0.77	0.54	(0.22)
Education & Training - Nursing	81	527	446	0.01	0.09	0.08	108	476	368	0.02	0.09	0.07	354	1,529	1,175	0.02	0.09	0.07
Med Waste:Nursing-Medical Care	2,054	1,994	(60)	0.37	0.36	(0.02)	2,054	1,994	(60)	0.41	0.40	(0.01)	6,163	5,981	(182)	0.38	0.37	(0.01)
Resident Loss Replacement	34	0	(34)	0.01	0.00	(0.01)	25	0	(25)	0.00	0.00	0.00	59	0	(59)	0.00	0.00	0.00
TOTAL Nursing	1,256,782	1,267,000	10,218	228.34	227.06	(1.28)	1,122,329	1,148,610	26,281	223.08	227.90	4.82	3,578,023	3,682,610	104,587	223.03	227.32	4.29
Nurse Administration																		
Salary & Wages - Nursing Admin	146,850	135,656	(11,194)	26.68	24.31	(2.37)	131,428	122,528	(8,900)	26.12	24.31	(1.81)	414,104	393,842	(20,262)	25.81	24.31	(1.50)
Longevity-Nursing Admin	2,854	1,136	(1,718)	0.52	0.20	(0.31)	2,854	1,026	(1,828)	0.57	0.20	(0.36)	8,562	3,300	(5,262)	0.53	0.20	(0.33)
FICA - Nursing Admin	14,617	10,465	(4,152)	2.66	1.88	(0.78)	7,449	9,452	2,003	1.48	1.88	0.39	31,650	30,380	(1,270)	1.97	1.88	(0.10)
Workers Comp - Nurse Admin	37	63	26	0.01	0.01	0.00	37	57	20	0.01	0.01	0.00	111	183	72	0.01	0.01	0.00
MERS DB - Nursing Admin	18,711	18,711	0	3.40	3.35	(0.05)	18,711	18,711	0	3.72	3.71	(0.01)	56,132	56,129	(3)	3.50	3.46	(0.03)
MERS DC: Nurse Administration	1,536	88	(1,448)	0.28	0.02	(0.26)	1,370	79	(1,291)	0.27	0.02	(0.26)	4,652	251	(4,401)	0.29	0.02	(0.27)
Nurse Admin Consulting	5,415	6,051	636	0.98	1.08	0.10	6,464	5,465	(999)	1.28	1.08	(0.20)	17,111	17,564	453	1.07	1.08	0.02
TOTAL Nurse Administration	190,020	172,170	(17,850)	34.52	30.85	(3.67)	168,313	157,318	(10,995)	33.46	31.21	(2.24)	532,322	501,649	(30,673)	33.18	30.97	(2.21)
TOTAL Nursing Administrative	1,446,802	1,439,170	(7,632)	262.86	257.92	(4.95)	1,290,642	1,305,928	15,286	256.54	259.11	2.57	4,110,346	4,184,259	73,913	256.21	258.29	2.08
Administrative																		
Salary & Wages - Admin	51,950	59,535	7,585	9.44	10.67	1.23	50,751	52,773	2,022	10.09	10.47	0.38	159,415	171,843	12,428	9.94	10.61	0.67
Longevity - Admin	1,313	397	(916)	0.24	0.07	(0.17)	1,313	359	(954)	0.26	0.07	(0.19)	3,939	1,155	(2,784)	0.25	0.07	(0.17)
FICA - Admin	4,000	5,397	1,397	0.73	0.97	0.24	3,752	4,875	1,123	0.75	0.97	0.22	12,503	15,668	3,165	0.78	0.97	0.19
Workers Comp - Admin	19	42	23	0.00	0.01	0.00	19	38	19	0.00	0.01	0.00	57	120	63	0.00	0.01	0.00
MERS - Administration	6,757	6,757	0	1.23	1.21	(0.02)	6,757	6,757	0	1.34	1.34	0.00	20,271	20,271	0	1.26	1.25	(0.01)
MERS DC:Administration	4,067	3,882	(185)	0.74	0.70	(0.04)	3,283	3,506	223	0.65	0.70	0.04	10,838	11,267	429	0.68	0.70	0.02
Health Ins - Administration	4,580	6,013	1,433	0.83	1.08	0.25	5,134	5,431	297	1.02	1.08	0.06	15,468	17,458	1,990	0.96	1.08	0.11
Dental Ins - Administration	267	251	(16)	0.05	0.04	0.00	205	226	21	0.04	0.04	0.00	786	725	(61)	0.05	0.04	0.00
Small Equipment	0	0	0	0.00	0.00	0.00	0	0	0	0.00	0.00	0.00	126	0	(126)	0.01	0.00	(0.01)
Contract Services	3,716	7,695	3,979	0.68	1.38	0.70	3,231	6,951	3,720	0.64	1.38	0.74	10,178	22,343	12,165	0.63	1.38	0.74
Contract Svcs-Security	0	78	78	0.00	0.01	0.01	223	70	(153)	0.04	0.01	(0.03)	223	228	5	0.01	0.01	0.00
Professional Services - Admin	0	3,482	3,482	0.00	0.62	0.62	0	3,145	3,145	0.00	0.62	0.62	0	10,110	10,110	0.00	0.62	0.62
Legal Consultants	9,388	33,973	24,585	1.71	6.09	4.38	11,698	30,685	18,987	2.33	6.09	3.76	48,921	98,627	49,706	3.05	6.09	3.04

Grand Traverse Pavilions - SNF
SNF Income Statement
3/1/2025 to 3/31/2025

Facility #

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	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
Administrative (con't)																		
Dues & Memberships	3,639	4,039	400	0.66	0.72	0.06	3,500	3,648	148	0.70	0.72	0.03	10,639	11,725	1,086	0.66	0.72	0.06
License & Fees	0	459	459	0.00	0.08	0.08	0	414	414	0.00	0.08	0.08	36	1,331	1,295	0.00	0.08	0.08
Education & Training - Admin	0	574	574	0.00	0.10	0.10	0	519	519	0.00	0.10	0.10	0	1,665	1,665	0.00	0.10	0.10
Travel	1,268	0	(1,268)	0.23	0.00	(0.23)	1,784	0	(1,784)	0.35	0.00	(0.35)	3,052	0	(3,052)	0.19	0.00	(0.19)
Board Meeting Expenses	0	18	18	0.00	0.00	0.00	0	16	16	0.00	0.00	0.00	0	51	51	0.00	0.00	0.00
Miscellaneous Expenses	0	124	124	0.00	0.02	0.02	47	112	65	0.01	0.02	0.01	47	355	308	0.00	0.02	0.02
TOTAL Administrative	90,965	132,716	41,751	16.53	23.78	7.26	91,697	119,525	27,828	18.23	23.72	5.49	296,499	384,942	88,443	18.48	23.76	5.28
Finance																		
Salary & Wages - Financial Ma	27,684	26,831	(853)	5.03	4.81	(0.22)	24,032	24,234	202	4.78	4.81	0.03	80,031	77,893	(2,138)	4.99	4.81	(0.18)
Longevity - Financial Mgt	499	240	(259)	0.09	0.04	(0.05)	499	216	(283)	0.10	0.04	(0.06)	1,497	692	(805)	0.09	0.04	(0.05)
FICA - Fin Mgmt	1,754	2,071	317	0.32	0.37	0.05	2,296	1,870	(426)	0.46	0.37	(0.09)	7,933	6,012	(1,921)	0.49	0.37	(0.12)
Workers Comp - Fin Mgmt	8	16	8	0.00	0.00	0.00	8	14	6	0.00	0.00	0.00	24	45	21	0.00	0.00	0.00
MERS DB - Financial Management	5,053	5,053	0	0.92	0.91	(0.01)	5,053	5,053	0	1.00	1.00	0.00	15,158	15,155	(3)	0.94	0.94	(0.01)
MERS DC:Financial Management	0	303	303	0.00	0.05	0.05	0	274	274	0.00	0.05	0.05	0	882	882	0.00	0.05	0.05
Health Ins - Financial Mgmt	2,351	1,627	(724)	0.43	0.29	(0.14)	2,672	1,470	(1,202)	0.53	0.29	(0.24)	8,246	4,723	(3,523)	0.51	0.29	(0.22)
Dental Ins - Financial Mgmt	340	84	(256)	0.06	0.02	(0.05)	114	76	(38)	0.02	0.02	(0.01)	610	241	(369)	0.04	0.01	(0.02)
Office Supplies	1,626	1,511	(115)	0.30	0.27	(0.02)	1,566	1,365	(201)	0.31	0.27	(0.04)	5,817	4,387	(1,430)	0.36	0.27	(0.09)
Copy Supplies	504	1,417	913	0.09	0.25	0.16	449	1,280	831	0.09	0.25	0.16	1,598	4,114	2,516	0.10	0.25	0.15
Computer Supplies	2,729	2,340	(389)	0.50	0.42	(0.08)	3,752	2,113	(1,639)	0.75	0.42	(0.33)	9,344	6,792	(2,552)	0.58	0.42	(0.16)
Postage	761	647	(114)	0.14	0.12	(0.02)	1,139	584	(555)	0.23	0.12	(0.11)	2,195	1,877	(318)	0.14	0.12	(0.02)
Small Equipment - IT	362	3,099	2,737	0.07	0.56	0.49	7,811	2,799	(5,012)	1.55	0.56	(1.00)	12,443	9,001	(3,442)	0.78	0.56	(0.22)
Professional Services - Finan	1,000	0	(1,000)	0.18	0.00	(0.18)	1,775	0	(1,775)	0.35	0.00	(0.35)	3,775	0	(3,775)	0.24	0.00	(0.24)
Audit Expenses	6,100	6,000	(100)	1.11	1.08	(0.03)	0	0	0	0.00	0.00	0.00	6,100	6,000	(100)	0.38	0.37	(0.01)
IT Consultants	351	1,618	1,267	0.06	0.29	0.23	1,303	1,461	158	0.26	0.29	0.03	1,653	4,695	3,042	0.10	0.29	0.19
Printing & Binding	962	597	(365)	0.17	0.11	(0.07)	596	539	(57)	0.12	0.11	(0.01)	2,098	1,733	(365)	0.13	0.11	(0.02)
Data Processing	3,727	4,086	359	0.68	0.73	0.06	6,320	3,690	(2,630)	1.26	0.73	(0.52)	13,096	11,862	(1,234)	0.82	0.73	(0.08)
Maintenance Agreements Softwa	29,916	27,383	(2,533)	5.44	4.91	(0.53)	35,294	24,733	(10,561)	7.02	4.91	(2.11)	107,022	79,496	(27,526)	6.67	4.91	(1.76)
Equipment Repairs	0	29	29	0.00	0.01	0.01	0	26	26	0.00	0.01	0.01	0	85	85	0.00	0.01	0.01
Communication Equip Repairs	2,115	2,115	0	0.38	0.38	(0.01)	3,006	1,910	(1,096)	0.60	0.38	(0.22)	5,663	6,138	475	0.35	0.38	0.03
Education & Training - Fin Mgt	260	156	(104)	0.05	0.03	(0.02)	3,088	141	(2,947)	0.61	0.03	(0.59)	3,538	449	(3,089)	0.22	0.03	(0.19)
Travel - Mileage	0	24	24	0.00	0.00	0.00	0	21	21	0.00	0.00	0.00	0	68	68	0.00	0.00	0.00
Other Insurance	28,154	28,694	540	5.12	5.14	0.03	28,154	25,917	(2,237)	5.60	5.14	(0.45)	84,462	83,307	(1,155)	5.26	5.14	(0.12)
Telephone-Snf	5,743	5,733	(10)	1.04	1.03	(0.02)	6,183	5,178	(1,005)	1.23	1.03	(0.20)	18,111	16,640	(1,471)	1.13	1.03	(0.10)
Internet	1,583	2,871	1,288	0.29	0.51	0.23	1,844	2,871	1,027	0.37	0.57	0.20	5,880	8,609	2,729	0.37	0.53	0.16
Cellular Phone	2,662	2,968	306	0.48	0.53	0.05	2,700	2,968	268	0.54	0.59	0.05	8,055	8,900	845	0.50	0.55	0.05
Television - SNF	2,195	2,194	(1)	0.40	0.39	(0.01)	2,098	1,982	(116)	0.42	0.39	(0.02)	6,397	6,371	(26)	0.40	0.39	(0.01)
Bond Interest Expense	23,588	23,589	1	4.29	4.23	(0.06)	23,588	23,589	1	4.69	4.68	(0.01)	70,765	70,761	(4)	4.41	4.37	(0.04)
Bank Charges	2,192	2,414	222	0.40	0.43	0.03	3,964	2,414	(1,550)	0.79	0.48	(0.31)	9,678	7,240	(2,438)	0.60	0.45	(0.16)
TOTAL Finance	154,217	155,710	1,493	28.02	27.91	(0.11)	169,306	138,788	(30,518)	33.65	27.54	(6.12)	491,189	444,168	(47,021)	30.62	27.42	(3.20)
Human Resources																		
Salary & Wages - Human Resour	27,388	22,344	(5,044)	4.98	4.00	(0.97)	24,626	20,181	(4,445)	4.89	4.00	(0.89)	76,568	64,866	(11,702)	4.77	4.00	(0.77)
Longevity - Human Resources	595	234	(361)	0.11	0.04	(0.07)	595	212	(383)	0.12	0.04	(0.08)	1,785	682	(1,103)	0.11	0.04	(0.07)
FICA - Human Res	2,288	1,727	(561)	0.42	0.31	(0.11)	1,563	1,560	(3)	0.31	0.31	0.00	5,739	5,014	(725)	0.36	0.31	(0.05)
Workers Comp - Human Res	7	11	4	0.00	0.00	0.00	7	10	3	0.00	0.00	0.00	21	29	8	0.00	0.00	0.00
MERS DB - Human Resources	3,018	3,018	0	0.55	0.54	(0.01)	3,018	3,018	0	0.60	0.60	0.00	9,054	9,053	(1)	0.56	0.56	(0.01)
MERS DC:Human Resources	1,000	507	(493)	0.18	0.09	(0.09)	795	458	(337)	0.16	0.09	(0.07)	2,658	1,471	(1,187)	0.17	0.09	(0.07)
Health Ins - Human Resources	1,550	1,334	(216)	0.28	0.24	(0.04)	950	1,205	255	0.19	0.24	0.05	3,899	3,874	(25)	0.24	0.24	0.00

Grand Traverse Pavilions - SNF
SNF Income Statement
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Facility #

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	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual	Budget	\$	Var	Actual / Day	Budget / Day	Var / Day	Actual	Budget	\$	Var	Actual / Day	Budget / Day	Var / Day	Actual	Budget	\$	Var
Human Resources (con't)																		
Dental Ins - Human Resources	631	131	(500)	0.11	0.02	(0.09)		250	118	(132)	0.05	0.02	(0.03)	1,148	378	(770)	0.07	0.02
Life Insurance	280	163	(117)	0.05	0.03	(0.02)		0	147	147	0.00	0.03	0.03	603	474	(129)	0.04	0.03
Employee Recogn	50	3,073	3,023	0.01	0.55	0.54		29	2,775	2,746	0.01	0.55	0.54	273	8,919	8,646	0.02	0.55
Other Fringe Benefit - Cobra	0	117	117	0.00	0.02	0.02		0	106	106	0.00	0.02	0.02	0	339	339	0.00	0.02
Contract Services - HR	4,449	3,652	(797)	0.81	0.65	(0.15)		2,928	3,299	371	0.58	0.65	0.07	9,755	10,606	851	0.61	0.65
Employee Advertising/Recruit	2,373	1,921	(452)	0.43	0.34	(0.09)		10,916	1,735	(9,181)	2.17	0.34	(1.83)	18,725	5,573	(13,152)	1.17	0.34
CNA Registry Fee	120	173	53	0.02	0.03	0.01		160	156	(4)	0.03	0.03	0.00	400	500	100	0.02	0.03
Testing Fees	0	2,922	2,922	0.00	0.52	0.52		0	2,639	2,639	0.00	0.52	0.52	175	8,480	8,305	0.01	0.52
Education & Training - Hum Res	0	356	356	0.00	0.06	0.06		0	322	322	0.00	0.06	0.06	300	1,033	733	0.02	0.06
TOTAL Human Resources	43,747	41,683	(2,064)	7.95	7.47	(0.48)		45,837	37,941	(7,896)	9.11	7.53	(1.58)	131,102	121,291	(9,811)	8.17	7.49
Community Relations and Volunteer Services																		
Workers Comp - Vol & Comm Rel	5	0	(5)	0.00	0.00	0.00		5	0	(5)	0.00	0.00	0.00	10	0	(10)	0.00	0.00
Marketing and Fund Raising	1,900	2,038	138	0.35	0.37	0.02		0	1,841	1,841	0.00	0.37	0.37	1,900	5,918	4,018	0.12	0.37
TOTAL Community Relations and Volunteer Services	1,905	2,038	133	0.35	0.37	0.02		5	1,841	1,836	0.00	0.37	0.36	1,910	5,918	4,008	0.12	0.37
Maintenance																		
Salary & Wages - ES	80,689	69,917	(10,772)	14.66	12.53	(2.13)		74,674	63,151	(11,523)	14.84	12.53	(2.31)	234,473	202,985	(31,488)	14.62	12.53
Longevity - Environmental Serv	2,319	336	(1,983)	0.42	0.06	(0.36)		2,319	304	(2,015)	0.46	0.06	(0.40)	6,957	980	(5,977)	0.43	0.06
FICA - Environ Serv	5,904	5,374	(530)	1.07	0.96	(0.11)		5,012	4,854	(158)	1.00	0.96	(0.03)	16,931	15,605	(1,326)	1.06	0.96
Workers Comp - Plant Ops	905	566	(339)	0.16	0.10	(0.06)		457	511	54	0.09	0.10	0.01	1,819	1,643	(176)	0.11	0.10
MERS DB - Env. Serv.	6,110	6,110	0	1.11	1.09	(0.02)		6,110	6,110	0	1.21	1.21	0.00	18,331	18,332	1	1.14	1.13
MERS DC:Environmental Services	1,899	966	(933)	0.35	0.17	(0.17)		1,338	873	(465)	0.27	0.17	(0.09)	4,595	2,808	(1,787)	0.29	0.17
Health Ins - Env Serv	9,020	6,370	(2,650)	1.64	1.14	(0.50)		7,246	5,753	(1,493)	1.44	1.14	(0.30)	24,603	18,494	(6,109)	1.53	1.14
Health Ins - Retirees - EVS	3,680	2,222	(1,458)	0.67	0.40	(0.27)		1,680	2,007	327	0.33	0.40	0.06	7,540	6,450	(1,090)	0.47	0.40
Dental Ins - Env Serv	860	377	(483)	0.16	0.07	(0.09)		628	341	(287)	0.12	0.07	(0.06)	2,313	1,095	(1,218)	0.14	0.07
Uniforms - Plant Ops	152	943	791	0.03	0.17	0.14		745	852	107	0.15	0.17	0.02	2,085	2,740	655	0.13	0.17
Supplies - Plant Ops	10,689	8,014	(2,675)	1.94	1.44	(0.51)		11,216	7,239	(3,977)	2.23	1.44	(0.79)	32,083	23,266	(8,817)	2.00	1.44
Small Equipment	1,737	6,480	4,743	0.32	1.16	0.85		10,131	5,853	(4,278)	2.01	1.16	(0.85)	14,622	18,817	4,195	0.91	1.16
Building Repairs	20,892	16,039	(4,853)	3.80	2.87	(0.92)		14,119	14,487	368	2.81	2.87	0.07	41,978	46,567	4,589	2.62	2.87
Equipment Repairs	4,125	5,006	881	0.75	0.90	0.15		2,137	4,522	2,385	0.42	0.90	0.47	8,276	14,535	6,259	0.52	0.90
Vehicle Repair	656	1,109	453	0.12	0.20	0.08		4,212	1,001	(3,211)	0.84	0.20	(0.64)	7,453	3,218	(4,235)	0.46	0.20
Elevator	1,000	1,181	181	0.18	0.21	0.03		1,000	1,067	67	0.20	0.21	0.01	3,000	3,431	431	0.19	0.21
Lawn, Tree and Brush Services	0	1,029	1,029	0.00	0.18	0.18		0	930	930	0.00	0.18	0.18	0	2,989	2,989	0.00	0.18
Snow Removal - Contract	0	1,070	1,070	0.00	0.19	0.19		4,259	967	(3,291)	0.85	0.19	(0.65)	7,525	3,110	(4,414)	0.47	0.19
Building Rental	320	0	(320)	0.06	0.00	(0.06)		0	0	0	0.00	0.00	0.00	320	0	(320)	0.02	0.00
Education & Training - ES	0	114	114	0.00	0.02	0.02		790	103	(687)	0.16	0.02	(0.14)	841	332	(509)	0.05	0.02
Vehicle Fuel	963	1,152	189	0.17	0.21	0.03		2,568	1,041	(1,527)	0.51	0.21	(0.30)	3,531	3,349	(182)	0.22	0.21
Parking Garage Expenses	753	1,814	1,061	0.14	0.33	0.19		1,300	1,639	339	0.26	0.33	0.07	3,553	5,270	1,717	0.22	0.33
Water	2,885	3,754	869	0.52	0.67	0.15		3,254	3,390	136	0.65	0.67	0.03	9,351	10,897	1,546	0.58	0.67
Sewer	7,449	8,265	816	1.35	1.48	0.13		8,460	7,465	(995)	1.68	1.48	(0.20)	24,250	23,997	(253)	1.51	1.48
Electric	18,805	24,916	6,112	3.42	4.47	1.05		18,316	22,504	4,188	3.64	4.47	0.82	55,395	72,333	16,938	3.45	4.47
Natural Gas	11,481	8,583	(2,898)	2.09	1.54	(0.55)		12,550	7,753	(4,797)	2.49	1.54	(0.96)	41,397	24,921	(16,476)	2.58	1.54
Refuse Disposal	11,788	3,381	(8,407)	2.14	0.61	(1.54)		1,033	3,054	2,021	0.21	0.61	0.40	13,260	9,818	(3,442)	0.83	0.61
TOTAL Maintenance	205,081	185,088	(19,993)	37.26	33.17	(4.09)		195,554	167,771	(27,783)	38.87	33.29	(5.58)	586,480	537,982	(48,498)	36.56	33.21
Housekeeping																		
Salary & Wages - Housekeeping	68,858	73,205	4,347	12.51	13.12	0.61		54,644	66,120	11,476	10.86	13.12	2.26	175,448	212,530	37,082	10.94	13.12
Longevity - Housekeeping	2,081	892	(1,189)	0.38	0.16	(0.22)		2,081	805	(1,276)	0.41	0.16	(0.25)	6,243	2,588	(3,655)	0.39	0.16
FICA - Housekeeping	4,723	5,668	945	0.86	1.02	0.16		3,742	5,120	1,378	0.74	1.02	0.27	12,364	16,457	4,093	0.77	1.02

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	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
Housekeeping (con't)																		
Workers Comp - Housekeeping	671	718	47	0.12	0.13	0.01	671	649	(22)	0.13	0.13	0.00	2,013	2,089	76	0.13	0.13	0.00
MERS DB - Housekeeping	947	947	0	0.17	0.17	0.00	947	947	0	0.19	0.19	0.00	2,841	2,843	2	0.18	0.18	0.00
MERS DC:Housekeeping	2,617	2,026	(591)	0.48	0.36	(0.11)	1,589	1,830	241	0.32	0.36	0.05	5,901	5,882	(19)	0.37	0.36	0.00
Health Ins - Housekeeping	8,561	9,023	462	1.56	1.62	0.06	8,645	8,150	(495)	1.72	1.62	(0.10)	28,152	26,193	(1,959)	1.75	1.62	(0.14)
Dental Ins - Housekeeping	602	591	(11)	0.11	0.11	0.00	600	534	(66)	0.12	0.11	(0.01)	1,852	1,717	(135)	0.12	0.11	(0.01)
Uniforms - Housekeeping	665	136	(529)	0.12	0.02	(0.10)	0	122	122	0.00	0.02	0.02	914	392	(522)	0.06	0.02	(0.03)
Supplies - Housekeeping	10,675	9,304	(1,371)	1.94	1.67	(0.27)	9,503	8,404	(1,099)	1.89	1.67	(0.22)	29,653	27,014	(2,639)	1.85	1.67	(0.18)
Contract Services-Hskpg	196	724	528	0.04	0.13	0.09	0	654	654	0.00	0.13	0.13	641	2,102	1,461	0.04	0.13	0.09
TOTAL Housekeeping	100,596	103,234	2,638	18.28	18.50	0.22	82,423	93,335	10,912	16.38	18.52	2.14	266,022	299,807	33,785	16.58	18.51	1.92
Laundry																		
Salary & Wages - Laundry	31,015	30,598	(417)	5.64	5.48	(0.15)	30,442	27,636	(2,806)	6.05	5.48	(0.57)	95,158	88,831	(6,327)	5.93	5.48	(0.45)
Longevity - Laundry	1,058	204	(854)	0.19	0.04	(0.16)	1,058	184	(874)	0.21	0.04	(0.17)	3,174	592	(2,582)	0.20	0.04	(0.16)
FICA - Laundry	2,571	2,356	(215)	0.47	0.42	(0.04)	2,486	2,128	(358)	0.49	0.42	(0.07)	7,804	6,844	(960)	0.49	0.42	(0.06)
Workers Comp - Laundry	215	262	47	0.04	0.05	0.01	215	237	22	0.04	0.05	0.00	645	764	119	0.04	0.05	0.01
MERS DB - Laundry	2,210	2,210	0	0.40	0.40	(0.01)	2,210	2,210	0	0.44	0.44	0.00	6,630	6,630	0	0.41	0.41	0.00
MERS DC:Laundry	767	350	(417)	0.14	0.06	(0.08)	316	316	0	0.06	0.06	0.00	1,416	1,016	(400)	0.09	0.06	(0.03)
Health Ins - Laundry	3,391	2,539	(852)	0.62	0.46	(0.16)	3,253	2,293	(960)	0.65	0.45	(0.19)	10,335	7,369	(2,966)	0.64	0.45	(0.19)
Dental Ins - Laundry	307	183	(124)	0.06	0.03	(0.02)	238	166	(72)	0.05	0.03	(0.01)	804	533	(271)	0.05	0.03	(0.02)
Supplies - Laundry	7,031	4,833	(2,198)	1.28	0.87	(0.41)	4,865	4,366	(499)	0.97	0.87	(0.10)	17,304	14,035	(3,269)	1.08	0.87	(0.21)
Linen Replacements - Laundry	1,849	1,833	(16)	0.34	0.33	(0.01)	3,516	1,656	(1,860)	0.70	0.33	(0.37)	7,477	5,321	(2,156)	0.47	0.33	(0.14)
TOTAL Laundry	50,413	45,368	(5,045)	9.16	8.13	(1.03)	48,600	41,192	(7,408)	9.66	8.17	(1.49)	150,748	131,935	(18,812)	9.40	8.14	(1.25)
Dietary																		
Small Equipment - Dietary	447	1,108	661	0.08	0.20	0.12	0	1,001	1,001	0.00	0.20	0.20	447	3,220	2,773	0.03	0.20	0.17
Contract Svcs-Dining	245,898	235,569	(10,329)	44.68	42.22	(2.46)	229,660	235,569	5,909	45.65	46.74	1.09	703,333	706,706	3,373	43.84	43.62	(0.22)
TOTAL Dietary	246,345	236,677	(9,668)	44.76	42.42	(2.34)	229,660	236,570	6,910	45.65	46.94	1.29	703,780	709,926	6,146	43.87	43.82	(0.05)
Therapy																		
Salary & Wages - Therapy	155,648	148,554	(7,094)	28.28	26.62	(1.66)	137,622	134,178	(3,444)	27.35	26.62	(0.73)	440,490	431,287	(9,203)	27.46	26.62	(0.83)
Longevity-Therapy	2,591	408	(2,183)	0.47	0.07	(0.40)	2,591	368	(2,223)	0.52	0.07	(0.44)	7,773	1,180	(6,593)	0.48	0.07	(0.41)
FICA - Therapy	11,452	11,396	(55)	2.08	2.04	(0.04)	9,630	10,293	663	1.91	2.04	0.13	32,796	33,082	286	2.04	2.04	0.00
Workers Comp - Therapy	359	525	166	0.07	0.09	0.03	359	474	115	0.07	0.09	0.02	1,077	1,523	446	0.07	0.09	0.03
MERS DB - Therapy	20,628	20,628	0	3.75	3.70	(0.05)	20,628	20,628	0	4.10	4.09	(0.01)	61,885	61,888	3	3.86	3.82	(0.04)
MERS DC:Therapy	2,272	154	(2,118)	0.41	0.03	(0.39)	1,179	140	(1,039)	0.23	0.03	(0.21)	4,754	449	(4,305)	0.30	0.03	(0.27)
Health Ins - Therapy Services	13,049	9,542	(3,507)	2.37	1.71	(0.66)	10,240	8,618	(1,622)	2.04	1.71	(0.33)	36,737	27,698	(9,039)	2.29	1.71	(0.58)
Dental Ins - Therapy	1,128	508	(620)	0.20	0.09	(0.11)	697	458	(239)	0.14	0.09	(0.05)	2,716	1,472	(1,244)	0.17	0.09	(0.08)
Supplies - Therapy	97	537	440	0.02	0.10	0.08	748	485	(263)	0.15	0.10	(0.05)	845	1,556	711	0.05	0.10	0.04
Small Equipment - Therapy	3,630	296	(3,334)	0.66	0.05	(0.61)	0	267	267	0.00	0.05	0.05	3,630	859	(2,771)	0.23	0.05	(0.17)
Professional Service - Medica	1,506	942	(564)	0.27	0.17	(0.10)	2,384	850	(1,534)	0.47	0.17	(0.31)	5,061	2,732	(2,329)	0.32	0.17	(0.15)
Advertising-Wellness Center	0	67	67	0.00	0.01	0.01	0	61	61	0.00	0.01	0.01	0	197	197	0.00	0.01	0.01
Consultant - Therapy	4,419	5,048	629	0.80	0.90	0.10	3,940	4,559	619	0.78	0.90	0.12	12,596	14,651	2,055	0.79	0.90	0.12
Pool Maintenance	892	872	(20)	0.16	0.16	(0.01)	707	788	81	0.14	0.16	0.02	4,110	2,531	(1,579)	0.26	0.16	(0.10)
Dues & Memberships - Therapy	0	42	42	0.00	0.01	0.01	0	38	38	0.00	0.01	0.01	0	119	119	0.00	0.01	0.01
Education & Training - Therapy	0	45	45	0.00	0.01	0.01	0	41	41	0.00	0.01	0.01	0	131	131	0.00	0.01	0.01
Travel - Therapy	0	9	9	0.00	0.00	0.00	0	8	8	0.00	0.00	0.00	0	24	24	0.00	0.00	0.00
TOTAL Therapy	217,672	199,573	(18,099)	39.55	35.77	(3.78)	190,726	182,254	(8,472)	37.91	36.16	(1.75)	614,469	581,379	(33,090)	38.30	35.89	(2.41)
Ancillary																		
Medical Supplies	2,608	3,273	665	0.47	0.59	0.11	1,632	2,956	1,324	0.32	0.59	0.26	6,921	9,503	2,582	0.43	0.59	0.16
Oxygen	4,421	3,265	(1,156)	0.80	0.59	(0.22)	3,622	2,949	(673)	0.72	0.59	(0.13)	11,441	9,480	(1,961)	0.71	0.59	(0.13)

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	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
Ancillary (con't)																		
Legend Drugs	36,059	37,558	1,499	6.55	6.73	0.18	17,816	33,923	16,107	3.54	6.73	3.19	80,710	109,041	28,331	5.03	6.73	1.70
Lab Services	2,938	1,812	(1,126)	0.53	0.32	(0.21)	2,575	1,637	(938)	0.51	0.32	(0.19)	7,563	5,264	(2,299)	0.47	0.32	(0.15)
Radiology Services	2,373	1,309	(1,064)	0.43	0.23	(0.20)	1,366	1,182	(184)	0.27	0.23	(0.04)	4,444	3,800	(644)	0.28	0.23	(0.04)
Misc Medical Services	82	265	183	0.01	0.05	0.03	0	239	239	0.00	0.05	0.05	108	771	663	0.01	0.05	0.04
TOTAL Ancillary	48,480	47,482	(998)	8.81	8.51	(0.30)	27,012	42,886	15,874	5.37	8.51	3.14	111,187	137,859	26,672	6.93	8.51	1.58
Diversional Therapy																		
Salary & Wages - Life Enrichm	29,599	39,006	9,407	5.38	6.99	1.61	28,354	35,231	6,877	5.64	6.99	1.35	84,964	113,244	28,280	5.30	6.99	1.69
Longevity - Life Enrichment	1,214	0	(1,214)	0.22	0.00	(0.22)	1,214	0	(1,214)	0.24	0.00	(0.24)	3,642	0	(3,642)	0.23	0.00	(0.23)
FICA - Life Enrichment	2,967	2,984	17	0.54	0.53	0.00	2,603	2,695	92	0.52	0.53	0.02	8,365	8,662	297	0.52	0.53	0.01
Workers Comp - Life Enrichme	94	105	11	0.02	0.02	0.00	94	95	1	0.02	0.02	0.00	282	303	21	0.02	0.02	0.00
MERS DB - Life Enrichment	2,204	2,204	0	0.40	0.39	(0.01)	2,204	2,204	0	0.44	0.44	0.00	6,613	6,614	1	0.41	0.41	0.00
MERS DC:Life Enrichment	1,031	933	(98)	0.19	0.17	(0.02)	1,033	842	(191)	0.21	0.17	(0.04)	3,040	2,705	(335)	0.19	0.17	(0.02)
Health Ins - Life Enrichment	3,452	2,529	(923)	0.63	0.45	(0.17)	4,383	2,284	(2,099)	0.87	0.45	(0.42)	12,731	7,339	(5,392)	0.79	0.45	(0.34)
Dental Ins - Life Enrichment	343	220	(123)	0.06	0.04	(0.02)	315	199	(116)	0.06	0.04	(0.02)	1,001	640	(361)	0.06	0.04	(0.02)
Supplies - Diversional Therapy	1,054	747	(307)	0.19	0.13	(0.06)	1,087	674	(413)	0.22	0.13	(0.08)	3,163	2,164	(999)	0.20	0.13	(0.06)
Activity Supplies - Eden	709	688	(21)	0.13	0.12	(0.01)	709	622	(87)	0.14	0.12	(0.02)	2,131	1,998	(133)	0.13	0.12	(0.01)
Educ. & Training- Activities	0	15	15	0.00	0.00	0.00	0	14	14	0.00	0.00	0.00	0	45	45	0.00	0.00	0.00
Special Functions	210	856	646	0.04	0.15	0.12	151	773	622	0.03	0.15	0.12	777	2,487	1,710	0.05	0.15	0.11
Activity Expenses	0	47	47	0.00	0.01	0.01	0	43	43	0.00	0.01	0.01	0	140	140	0.00	0.01	0.01
TOTAL Diversional Therapy	42,877	50,334	7,457	7.79	9.02	1.23	42,147	45,676	3,529	8.38	9.06	0.69	126,709	146,341	19,632	7.90	9.03	1.14
Human Services																		
Salary & Wages - Human Serv	23,125	21,220	(1,905)	4.20	3.80	(0.40)	21,290	19,167	(2,123)	4.23	3.80	(0.43)	63,061	61,606	(1,455)	3.93	3.80	(0.13)
Longevity - Human Services	600	0	(600)	0.11	0.00	(0.11)	600	0	(600)	0.12	0.00	(0.12)	1,800	0	(1,800)	0.11	0.00	(0.11)
FICA - Human Serv	1,401	1,623	222	0.25	0.29	0.04	1,224	1,466	242	0.24	0.29	0.05	3,970	4,714	744	0.25	0.29	0.04
Workers Comp - Human Serv	7	21	14	0.00	0.00	0.00	7	19	12	0.00	0.00	0.00	21	62	41	0.00	0.00	0.00
MERS DB - Human Services	757	757	0	0.14	0.14	0.00	757	757	0	0.15	0.15	0.00	2,272	2,275	3	0.14	0.14	0.00
MERS DC:Human Services	1,055	793	(262)	0.19	0.14	(0.05)	481	716	235	0.10	0.14	0.05	2,003	2,299	296	0.12	0.14	0.02
Health Ins - Human Services	3,435	2,643	(792)	0.62	0.47	(0.15)	1,410	2,387	977	0.28	0.47	0.19	8,281	7,673	(608)	0.52	0.47	(0.04)
Dental Ins - Human Services	274	94	(180)	0.05	0.02	(0.03)	173	85	(88)	0.03	0.02	(0.02)	721	271	(450)	0.04	0.02	(0.03)
Education & Training - Hum Ser	0	102	102	0.00	0.02	0.02	48	92	44	0.01	0.02	0.01	48	294	246	0.00	0.02	0.02
TOTAL Human Services	30,654	27,253	(3,401)	5.57	4.88	(0.69)	25,991	24,689	(1,302)	5.17	4.90	(0.27)	82,177	79,194	(2,983)	5.12	4.89	(0.23)
Child Care																		
Salary & Wages - CC Asst. CDC	13,281	15,698	2,417	2.41	2.81	0.40	10,715	14,179	3,464	2.13	2.81	0.68	36,870	45,572	8,702	2.30	2.81	0.51
Salary & Wages - Facilitator	9,547	8,358	(1,189)	1.73	1.50	(0.24)	7,713	7,549	(164)	1.53	1.50	(0.04)	24,983	24,265	(718)	1.56	1.50	(0.06)
Longevity - Child Day Care	817	0	(817)	0.15	0.00	(0.15)	817	0	(817)	0.16	0.00	(0.16)	2,451	0	(2,451)	0.15	0.00	(0.15)
FICA - CDC	1,720	1,840	120	0.31	0.33	0.02	1,369	1,662	293	0.27	0.33	0.06	4,806	5,344	538	0.30	0.33	0.03
Workers Comp - CDC	43	0	(43)	0.01	0.00	(0.01)	43	0	(43)	0.01	0.00	(0.01)	129	0	(129)	0.01	0.00	(0.01)
MERS DB - CDC	1,123	1,123	0	0.20	0.20	0.00	1,123	1,123	0	0.22	0.22	0.00	3,370	3,371	1	0.21	0.21	0.00
MERS DC-Child Care	695	623	(71)	0.13	0.11	(0.01)	393	563	170	0.08	0.11	0.03	1,486	1,810	324	0.09	0.11	0.02
Health Ins - CDC	2,042	2,067	25	0.37	0.37	0.00	1,973	1,867	(106)	0.39	0.37	(0.02)	6,057	6,003	(54)	0.38	0.37	(0.01)
Dental Ins - CDC	278	147	(131)	0.05	0.03	(0.02)	211	133	(78)	0.04	0.03	(0.02)	766	425	(341)	0.05	0.03	(0.02)
Uniforms - CDC	293	0	(293)	0.05	0.00	(0.05)	0	0	0	0.00	0.00	0.00	293	0	(293)	0.02	0.00	(0.02)
Teaching/Educational Supplies	0	18	18	0.00	0.00	0.00	0	16	16	0.00	0.00	0.00	0	53	53	0.00	0.00	0.00
Small Equipment - CDC	643	102	(541)	0.12	0.02	(0.10)	0	92	92	0.00	0.02	0.02	1,152	294	(858)	0.07	0.02	(0.05)
Meals - CDC	2,503	662	(1,840)	0.45	0.12	(0.34)	2,405	598	(1,807)	0.48	0.12	(0.36)	7,527	1,926	(5,601)	0.47	0.12	(0.35)
Dietary Snacks - CDC	0	510	510	0.00	0.09	0.09	0	460	460	0.00	0.09	0.09	0	1,478	1,478	0.00	0.09	0.09
Special Functions - CDC	0	7	7	0.00	0.00	0.00	124	6	(118)	0.02	0.00	(0.02)	124	17	(107)	0.01	0.00	(0.01)

Grand Traverse Pavilions - SNF
SNF Income Statement
3/1/2025 to 3/31/2025

Facility #

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	CURRENT PERIOD						PRIOR PERIOD						YEAR TO DATE					
	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day	Actual \$	Budget \$	Var \$	Actual / Day	Budget / Day	Var / Day
Child Care (con't)																		
Indirect Costs-Childcare	1,400	1,400	0	0.25	0.25	0.00	1,400	1,400	0	0.28	0.28	0.00	4,200	4,200	0	0.26	0.26	0.00
Miscellaneous Exp-Childcare	0	68	68	0.00	0.01	0.01	0	61	61	0.00	0.01	0.01	102	196	94	0.01	0.01	0.01
TOTAL Child Care	34,385	32,623	(1,761)	6.25	5.85	(0.40)	28,286	29,709	1,423	5.62	5.89	0.27	94,315	94,954	638	5.88	5.86	(0.02)
Equipment Depreciation																		
Depreciation - Office	2,304	2,304	0	0.42	0.41	(0.01)	2,304	2,304	0	0.46	0.46	0.00	6,911	6,908	(3)	0.43	0.43	0.00
Depreciation Exp - Nursing	4,138	4,138	0	0.75	0.74	(0.01)	4,138	4,138	0	0.82	0.82	0.00	12,413	12,409	(4)	0.77	0.77	(0.01)
Depreciation - Dietary	1,375	1,375	0	0.25	0.25	0.00	1,375	1,375	0	0.27	0.27	0.00	4,125	4,123	(2)	0.26	0.25	0.00
Depreciation - Furniture	662	662	0	0.12	0.12	0.00	662	662	0	0.13	0.13	0.00	1,986	1,985	(1)	0.12	0.12	0.00
Depreciation - Maintenance	1,634	1,634	0	0.30	0.29	0.00	1,634	1,634	0	0.32	0.32	0.00	4,903	4,905	2	0.31	0.30	0.00
Depreciation - Vehicle	877	877	0	0.16	0.16	0.00	877	877	0	0.17	0.17	0.00	2,631	2,631	0	0.16	0.16	0.00
Depreciation-Equip Well, Ctr	200	200	0	0.04	0.04	0.00	200	200	0	0.04	0.04	0.00	600	600	0	0.04	0.04	0.00
TOTAL Equipment Depreciation	11,189	11,190	1	2.03	2.01	(0.03)	11,189	11,190	1	2.22	2.22	0.00	33,568	33,561	(7)	2.09	2.07	(0.02)
TOTAL SNF Operating Expenses	2,725,328	2,710,139	(15,188)	495.15	485.69	(9.47)	2,479,074	2,479,295	221	492.76	491.92	(0.84)	7,800,501	7,893,515	93,014	486.22	487.25	1.03
Net Operating Income	66,710	108,259	(41,549)	12.12	19.40	(7.45)	114,699	56,715	57,984	22.80	11.25	11.50	359,490	279,289	80,201	22.41	17.24	4.95
SNF Building Depreciation																		
Depreciation - Land Improv	1,594	1,594	0	0.29	0.29	0.00	1,594	1,594	0	0.32	0.32	0.00	4,782	4,782	0	0.30	0.30	0.00
Depreciation - Building	38,499	38,499	0	6.99	6.90	(0.10)	38,499	38,499	0	7.65	7.64	(0.01)	115,498	115,500	2	7.20	7.13	(0.07)
Depreciation - Parking Structr	5,437	5,437	0	0.99	0.97	(0.01)	5,437	5,437	0	1.08	1.08	0.00	16,311	16,312	1	1.02	1.01	(0.01)
Depreciation - Bldg Improv	12,328	12,328	0	2.24	2.21	(0.03)	12,328	12,328	0	2.45	2.45	0.00	36,985	36,988	3	2.31	2.28	(0.02)
Depreciation-Bldg Imp WellCtr	2,654	2,654	0	0.48	0.48	(0.01)	2,654	2,654	0	0.53	0.53	0.00	7,961	7,958	(3)	0.50	0.49	0.00
TOTAL SNF Building Depreciation	60,512	60,512	0	10.99	10.84	(0.15)	60,512	60,512	0	12.03	12.01	(0.02)	181,537	181,540	3	11.32	11.21	(0.11)
Net Income	6,197	47,747	(41,549)	1.13	8.56	(7.45)	54,187	(3,797)	57,984	10.77	(0.75)	11.50	177,953	97,749	80,204	11.09	6.03	4.95

Grand Traverse Pavilions - SNF
Cottage Income Statement
3/1/2025 to 3/31/2025

Facility #

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Include Adjustment Periods: NO Include Closing Periods: NO

	CURRENT PERIOD			PRIOR PERIOD			YEAR TO DATE		
	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$
Cottage Revenue									
Room Rental-Cottage-Private	195,508	273,544	(78,035)	193,055	247,072	(54,017)	598,158	794,159	(196,001)
Room Rental-Cottage-Priv Insur	62,350	27,311	35,039	61,520	24,668	36,852	186,358	79,288	107,070
Respite-Cottages	21,125	2,976	18,149	19,575	2,688	16,887	60,850	8,640	52,210
Registration Fee - Cottages	250	170	80	0	153	(153)	500	494	6
Ancillary Rev - Cottages	614	10,192	(9,578)	676	9,205	(8,529)	1,845	29,588	(27,743)
Meal Plan	27,455	28,252	(797)	23,623	25,518	(1,895)	79,825	82,020	(2,195)
Personal Care Services- Privat	1,680	1,359	321	1,568	1,227	341	5,227	3,945	1,282
Contractual Discount-Private	(7,795)	0	(7,795)	(7,795)	0	(7,795)	(23,385)	0	(23,385)
Contractual Allow MA Waiver	4,844	0	4,844	0	0	0	4,844	0	4,844
Contractual Allowance PACE	(16,778)	(5,602)	(11,176)	(16,778)	(5,602)	(11,176)	(51,386)	(16,811)	(34,575)
Scholarships Private Pay	(2,988)	(4,772)	1,784	(2,662)	(4,310)	1,648	(8,362)	(13,852)	5,490
TOTAL Cottage Revenue	286,266	333,430	(47,164)	272,781	300,619	(27,838)	854,474	967,471	(112,997)
Cottage Other Revenue									
Beauty Shop Income	167	499	(332)	489	451	38	1,062	1,450	(388)
Donation Income - Cottages	0	4,772	(4,772)	0	4,310	(4,310)	0	13,852	(13,852)
TOTAL Cottage Other Revenue	167	5,271	(5,104)	489	4,761	(4,272)	1,062	15,302	(14,240)
Total Income	286,433	338,701	(52,268)	273,270	305,380	(32,110)	855,536	982,773	(127,237)
Cottage Operating Expenses									
Salary & Wages - Admin - Cott	17,180	17,030	(150)	15,232	15,382	150	48,121	49,439	1,318
Salary & Wages - ES Cottages	10,155	8,606	(1,549)	8,844	7,773	(1,071)	27,754	24,985	(2,769)
Salary & Wages - Hskpg Cottage	4,300	7,560	3,260	3,393	6,828	3,435	11,639	21,950	10,311
Salary & Wages - RN Cottages	10,660	7,687	(2,973)	6,698	6,944	246	24,772	22,319	(2,453)
Salary & Wages - LPN Cottages	1,984	1,624	(360)	1,835	1,467	(368)	4,374	4,717	343
Salary & Wages - CNA Cottages	42,361	76,101	33,740	35,926	68,736	32,810	120,811	220,936	100,125
Salary & Wages - UW Cottages	80,305	56,677	(23,628)	75,884	51,192	(24,692)	248,316	164,544	(83,772)
Longevity - Cottages	3,730	0	(3,730)	3,730	0	(3,730)	11,190	0	(11,190)
Longevity - Cottages Admin	940	255	(685)	940	230	(710)	2,820	737	(2,083)
FICA Admin Cottages	1,275	1,303	28	1,154	1,177	23	3,591	3,780	189
FICA - Env Serv Cottages	757	658	(99)	706	595	(111)	2,133	1,911	(221)
FICA - Cottage Housekeeping	323	578	256	253	522	270	875	1,680	805
FICA - RN LPN CNA and UW - Co	9,672	10,870	1,198	9,128	9,818	690	28,369	31,557	3,188
Workers Comp - Cottages	2,728	939	(1,788)	1,076	848	(228)	4,880	2,728	(2,151)
Workers Comp - Cottage Admin	0	6	6	0	6	6	0	20	20
MERS DB - Cottages	7,182	7,182	0	7,182	7,182	0	21,545	21,542	(3)
MERS DB - Cottages Admin	2,166	2,166	0	2,166	2,166	0	6,499	6,503	4
MERS DC-Cottage	3,658	2,477	(1,181)	2,294	2,237	(57)	8,176	7,190	(986)
Health Ins - Cottages	12,485	11,183	(1,302)	10,699	11,183	484	37,670	33,546	(4,124)
Dental Ins - Cottages	1,123	728	(394)	922	728	(194)	3,167	2,180	(987)
Supplies - Cottages	0	14	14	0	13	13	229	41	(188)
Supplies Plant Ops - Cottages	2,351	37	(2,314)	17	34	17	5,580	110	(5,470)
Supplies Laundry - Cottages	1,838	62	(1,776)	0	56	56	1,838	179	(1,659)
Activity Supplies - Cottages	407	526	119	531	475	(55)	1,333	1,530	197
Small Equipment	1,092	0	(1,092)	3,965	0	(3,965)	5,057	0	(5,057)
Nursing Supplies - Cottages	730	330	(400)	1,235	298	(937)	2,430	954	(1,476)

Date: Apr 17, 2025
Time: 13:48:50 EDT
User: Lindsey Dood

Grand Traverse Pavilions - SNF
Cottage Income Statement
3/1/2025 to 3/31/2025

Facility #

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	CURRENT PERIOD			PRIOR PERIOD			YEAR TO DATE		
	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$	Actual \$	Budget \$	Var \$
Cottage Operating Expenses (con't)									
Contract Services-Dining	65,311	63,084	(2,227)	60,773	63,084	2,311	186,858	189,249	2,391
Contract Svcs:Security-Cottag	0	228	228	663	228	(435)	663	678	15
Advertising - Cottages	146	5,472	5,326	3,946	4,942	996	7,242	15,884	8,642
Referral Fees	0	729	729	0	729	729	0	2,190	2,190
Printing & Binding - Comm Rel	0	52	52	0	52	52	0	150	150
Building Repairs - Cottages	8,399	842	(7,557)	1,967	842	(1,125)	11,180	2,521	(8,659)
Equipment Repairs - Cottages	0	137	137	0	137	137	6,542	416	(6,126)
Elevator-Cottages	1,000	351	(649)	1,000	351	(649)	3,000	1,056	(1,944)
Telephone - Cottages	760	357	(403)	320	357	37	1,400	1,070	(330)
Water - Cottages	683	1,736	1,053	878	1,736	858	2,354	5,207	2,853
Sewer - Cottages	1,248	1,668	420	1,783	1,668	(115)	4,582	5,004	422
Electric - Cottages	4,831	5,726	895	5,476	5,726	250	15,580	17,182	1,602
Natrual Gas - Cottages	4,789	1,974	(2,815)	7,735	1,974	(5,761)	23,525	5,925	(17,600)
Refuse Disposal - Cottages	623	657	34	0	657	657	1,246	1,969	723
Television - Cottages	999	1,570	571	1,006	1,570	564	3,511	4,707	1,196
Special Functions - Cottages	21	106	85	100	106	6	155	312	157
Beauty Shop Services	134	403	269	394	403	9	854	1,210	356
Indirect Costs-Cottages	20,000	20,000	0	20,000	20,000	0	60,000	60,000	0
Bond Interest Expense	3,820	3,278	(542)	3,820	3,278	(542)	11,459	9,828	(1,631)
Miscellaneous Exp - Cottages	0	52	52	0	52	52	0	154	154
Depreciation - Equip Cottages	917	917	0	917	917	0	2,751	2,752	1
TOTAL Cottage Operating Expenses	333,082	323,938	(9,143)	304,586	304,699	113	976,070	952,542	(23,528)
Net Operating Income	(46,649)	14,762	(61,411)	(31,315)	681	(31,997)	(120,534)	30,231	(150,765)
Cottage Building Depreciation									
Depreciation Bldg - Cottages	19,018	19,018	0	19,018	19,018	0	57,055	57,057	2
Depreciation-Cottage Bldg Impr	4,304	4,304	0	4,304	4,304	0	12,911	12,907	(4)
TOTAL Cottage Building Depreciation	23,322	23,322	0	23,322	23,322	0	69,966	69,964	(2)
Net Income	(69,971)	(8,560)	(61,411)	(54,637)	(22,641)	(31,996)	(190,500)	(39,733)	(150,767)

Grand Traverse Pavilions - SNF
Balance Sheet
As Of 3/31/2025

	CURRENT PERIOD	PRIOR PERIOD	PREVIOUS YEAR
	Actual \$	Actual \$	Actual \$
Assets	0	0	0
Current Assets			
Cash			
County Held Cash			
Cash - County	6,795,933	7,136,674	7,701,794
Cash - Deposits (Cottages)	79,157	87,767	87,767
Cash - M.O.E.	3,319	3,319	3,319
TOTAL County Held Cash	6,878,409	7,227,761	7,792,881
Other Cash			
A/P Cash Clearing Account	15,228	15,228	15,228
Cash - Resident Trust	14,443	14,443	14,626
Cash-Payroll	6,705	6,705	6,705
Cash - Advance Pay Funding Ac	31,331	31,282	31,398
TOTAL Other Cash	67,707	67,658	67,956
TOTAL Cash	6,946,116	7,295,419	7,860,837
Accounts Receivable	4,728,390	4,319,113	4,040,893
Other Receivables			
Medicaid QAS Settlement Rec	707,416	669,023	824,570
Interest Receivable	30,000	0	0
Grants Receivable	(4,300)	0	36,048
Due from Foundation	6,944	6,944	6,944
MA Wage Pass Through Receiv	86,455	79,274	83,696
TOTAL Other Receivables	826,514	755,241	951,257
Inventory	173,266	173,266	173,266
Prepaid Expenses	0	0	0
Other Current Assets			
Prepaid Insurance - General	65,360	(5,860)	6,300
Prepaid Insurance - Work Comp.	26,621	25,541	0
TOTAL Other Current Assets	91,982	19,681	6,300
TOTAL Current Assets	12,766,269	12,562,720	13,032,553
Non-Current Assets			
Property & Equipment	15,054,107	15,122,041	15,306,973
Other Non Current Assets			
Due from PACE North	1,213,334	1,307,982	1,307,535
Deferred Outflows-Pension Plan	1,784,863	1,784,863	1,784,863
Deferred Outflows-OPEB	221,999	221,999	221,999
TOTAL Other Non Current Assets	3,220,196	3,314,844	3,314,397
TOTAL Non-Current Assets	18,274,303	18,436,885	18,621,371
TOTAL Assets	31,040,571	30,999,605	31,653,924
Liabilities & Equity			
Liabilities			
Current Liabilities			
Accounts Payable	916,816	1,162,890	1,129,756
Accrued Expenses	1,598,082	1,307,677	1,799,915
Other Current Liabilities			
Current Portion of Bonds Paya	725,000	725,000	725,000
Interest Payable	55,509	28,643	122,167

Grand Traverse Pavilions - SNF
Balance Sheet
As Of 3/31/2025

	CURRENT PERIOD	PRIOR PERIOD	PREVIOUS YEAR
	Actual \$	Actual \$	Actual \$
Other Current Liabilities (con't)			
Medicaid Cost Settle. Payable	3,029,000	2,996,000	2,930,000
TOTAL Other Current Liabilities	3,809,509	3,749,643	3,777,167
TOTAL Current Liabilities	6,324,407	6,220,209	6,706,839
Non-Current Liabilities			
Long-Term Liabilities			
Net Pension Liabilities	5,471,525	5,471,525	5,471,525
Pension Bonds (Non-Union) Iss	4,420,000	4,420,000	4,420,000
Pension Bonds (Union) Issued	3,970,000	3,970,000	4,190,000
Bonds Payable-Series 2017 Haw	1,380,000	1,380,000	1,380,000
Def Los on Adv Refund-'17	(37,417)	(37,959)	(39,044)
TOTAL Long-Term Liabilities	15,204,108	15,203,566	15,422,481
Other Non-Current Liabilities			
Deferred Inflow-OPEB	782,915	782,915	782,915
TOTAL Other Non-Current Liabilities	782,915	782,915	782,915
TOTAL Non-Current Liabilities	15,987,023	15,986,481	16,205,396
TOTAL Liabilities	22,311,430	22,206,690	22,912,235
Equity			
Equity			
RETAINED EARNINGS - PRIOR	10,499,269	10,499,269	10,499,269
Contributed Capital	126,540	126,540	126,540
TOTAL Equity	10,625,809	10,625,809	10,625,809
Net Income (Loss)	(1,896,668)	(1,832,895)	(1,884,121)
TOTAL Equity	8,729,142	8,792,915	8,741,689
TOTAL Liabilities & Equity	31,040,571	30,999,605	31,653,924

Grand Traverse Pavilions - SNF
Cash Flow Statement
3/1/2025 to 3/31/2025

Facility #

Page # 1

	CURRENT PERIOD	PRIOR PERIOD	YEAR TO DATE
	Actual \$	Actual \$	Actual \$
Cash from Operating Activity	0	0	0
Net Income	(63,773)	(451)	(12,547)
Net Cash provided by Operating Activities			
Depreciation and Amortization	96,483	96,483	289,449
Changes in Working Capital Items			
Accounts Receivable	(409,278)	(28,330)	(687,498)
Prepaid Expenses	(72,301)	27,074	(85,682)
Due to/from	(30,000)	0	(30,000)
Inventory	0	0	0
Accounts Payable	(246,263)	12,630	(213,786)
Other Assets			
Medicaid Settlement Receivable	0	0	0
Employee Retention Credit Receivable	0	0	0
Due From Foundation	0	0	0
Due From Grants			
Grants Receivable	4,300	0	40,348
TOTAL Due From Grants	4,300	0	40,348
Deferred Outflows			
TOTAL Deferred Outflows	0	0	0
Due From Pace North	94,648	(359)	94,201
Medicare Settlements Receivable	0	0	0
Medicaid Wage Pass Through Rec	(7,180)	7,008	(2,759)
QAS Receivable	(38,392)	212,746	117,154
QMI Receivable	0	0	0
TOTAL Other Assets	53,375	219,395	248,944
Accrued Payroll & Other Expenses	317,460	68,693	(267,646)
Other Liabilities			
TOTAL Other Liabilities	0	0	0
Other Accrued Liabilities			
Medicare Advanced Payment	0	0	0
Deferred Inflows			
TOTAL Deferred Inflows	0	0	0
CPE and Medicaid Audit Reserve	33,000	33,000	99,000
QAS Payable	0	0	0
Net Pension Liability	0	0	0
TOTAL Other Accrued Liabilities	33,000	33,000	99,000
TOTAL Changes in Working Capital Items	(354,006)	332,461	(936,667)
TOTAL Net Cash provided by Operating Activities	(257,523)	428,944	(647,219)
TOTAL Cash from Operating Activity	(321,297)	428,493	(659,766)
Cash from Investing Activity			
Fixed Asset Purchase	(28,006)	(6,949)	(34,955)
TOTAL Cash from Investing Activity	(28,006)	(6,949)	(34,955)
Cash from Financing Activities			
Long Term Debt	0	0	(220,000)
Short Term Debt/Notes Payable	0	0	0
TOTAL Cash from Financing Activities	0	0	(220,000)
Net Cash Activity	(349,303)	421,544	(914,721)
CASH BEG OF PERIOD	7,295,419	6,873,874	7,860,837
Cash Beginning Balances as of 2/28/2025	7,295,419	6,873,874	7,860,837
Net Cash Activity	(349,303)	421,544	(914,721)
Cash Ending Balance	6,946,116	7,295,419	6,946,116

Grand Traverse Pavilions					
Irregular payments					
2025					
Grand Traverse County	union pension bond principal	January	220,000.00	Amortization changes each year	Pmts done in 2039, prin. Gradually inc.
Grand Traverse County	union pension bond interest	January	93,581.25	Amortization changes each year	Expensed monthly
Grand Traverse County	Unemployment claims for 2024	January	11,547.00	We share an unemployment account	Billed by the County annually based on paid claims
AFP Specialty	Fire Panel Testing	January	18,495.54	Older invoices received in late December	Expensed in December; billing information updated
Midwest Pools Inc.	Pool bottom refinishing	January	13,625.00	Capital purchase	
Northern Michigan Glass	Front Doors	January	15,465.00	Capital purchase	
Acrisure	Cyber liability annual premium	January	12,287.50	Expensed monthly	
Warner Norcross	Attorney Fees	January	52,740.22	December fees paid in January	Expensed in December
Brown & Brown	Mgmt Liability annual premium	January	31,860.00	Expensed monthly	
Payroll	3 payrolls in the month (26 per year)	January	750,000.00	Biweekly pay, two 3 pay period months each year	
West Bend Insurance	Insured portion of Workers Compensation Exp	January	34,401.60	Down payment	Followed by 8 payments of \$11,019.80; expensed monthly
Grand Traverse County	non-union pension bond interest payment	February	53,675.00	Amortization changes each year	Expensed monthly, Paid twice each year
Otis Elevator	Two service contracts	February	7,031.88	Late billings for part of 2024	Estimate expensed monthly
CMS--Medicare	Penalties related to Survey	February	29,347.50		
State of Michigan	Quality Assurance Supplement Reconciliation	February	(259,721.82)	Annual reconciliation-- refund in 2025	
Payroll	Perfect Attendance	February	9,000.00	Quarterly with an annual bonus	for those with perfect attendance
Nationwide Insurance	Liability, property and auto insurance	March	97,900.33	Installment payment 1 of 3	Calendar year policy; expensed monthly
Warner Norcross	Attorney Fees for January	March	28,282.50		
State of Michigan	Outstation worker payments per contract	March	18,725.00	1/2 Paid back to GTP by Pace	Contract renews 10/1--want decision by 6/2 each year
State of Michigan	Quality Assurance Assessment	March	264,677.40	4 months retroactive increase	
State of Michigan	Quality Measures Incentive Assessment	March	22,908.80	4 months retroactive increase	
Ginop Sales	Kubota	March	28,006.00	Board Approved Kubota Utility vehicle	
Projected					
Grand Traverse County	Hawthorn cottage bond principal payment	April	230,000.00	Level principle payments	Pmts done in 2031-level principle pmts
Grand Traverse County	Hawthorn cottage bond interest payment	April	21,907.50	Amortization changes each year	Expensed monthly
Grand Traverse County	Rent--Pace Bond interest	April	41,171.25	Interest decreases each year	Paid by Pace to GTP
Relias	elearning program	April	39,000.00	Annual expense; billed 10/1 each year	Employee e learning module
NetSmart Technologies	Annual Pmt for legacy healthcare record access	April	25,200.00	Annual payment	annual pmt for legacy healthcare record access
TES Construction	50% down on two rooms	April	112,500.00		
Warner Norcross	Attorney Fees for Feb	April	9,750.00		
Payroll	Perfect Attendance	May	5,000.00	Quarterly payment-\$100 grossed up for FICA	for those with perfect attendance
Backflow Man	Backflow valve testing/repairs	May	5,000.00	Required annual testing	
MCMFCF	Annual Dues	May	12,100.00	This is the 2024-25 amount	
Plante Moran	Cost Report Preparation	June	12,000.00	Medicare & Medicaid Cost Reports-annual	Benchmarking survey and MA rate projec.
Nationwide Insurance	Liability, property and auto insurance	June	97,900.33	Installment payment 2 of 3	Calendar year policy; expensed monthly
State of Michigan	Outstation worker payments per contract	June	37,450.00	1/2 due to be paid back to GTP from Pace	Contract renews 10/1--want decision by 6/3
Grand Traverse County	union pension bond interest payment	July	89,896.25	Amortization changes each year	Expensed monthly
Otis Elevator	Elevator contracts	July	11,000.00	Annual expense for elevator maintenance	
Brightly Software, Inc.	Maintenance management software	July	11,000.00	Annual renewal for software license	
State of Michigan	2019 Audit payment--after Circuit Court decision	July???	334,731.63	Dif between audited cost and allowed costs	for claims between 10/1/20 and 9/30/21 (1 year)
State of Michigan	2022 Audit payment-audit underway Jan 2025	July??	??	Dif between audited cost and allowed costs	for claims between 10/1/21 to 9/30/23 (2 years)
Payroll	Perfect Attendance	August	5,000.00	Quarterly payment-\$100 grossed up for FICA	for those with perfect attendance
Grand Traverse County	non-union pension bond principal	August	275,000.00	Amortization changes each year	Pmts done in 2039, prin. Gradually increase
Grand Traverse County	non-union pension bond interest	August	53,675.00	Amortization changes each year	Expensed monthly
Payroll	3 payrolls in the month (26 per year)	August	750,000.00		
Leading Age	Annual Dues	September	30,000.00	Annual Dues	Updated for actual 24-25 invoice (higher by \$325.00)
Nationwide Insurance	Liability, property and auto insurance	September	97,900.33	Installment payment 3 of 3	Calendar year policy; expensed monthly
MERS	Supplemental Pension Payment	October	31,000.00	Amount varies annually	Expense accrued monthly
Grand Traverse County	Hawthorn cottage bond interest payment	October	19,176.25	Amortization changes each year	Expensed monthly
Grand Traverse County	Rent--Pace Bond principal paid to County	October	160,000.00	Pmts done in 2037, prin inc by \$5k most years	To be paid by Pace to GTP, subject to sublease payment deferral agreement
Grand Traverse County	Rent-- Pace Bond interest paid to County	October	41,171.25	Interest decreases each year	To be paid by Pace to GTP, subject to sublease payment deferral agreement
Payroll	Perfect Attendance	October	6,000.00	Quarterly payment-\$100 grossed up for FICA	for those with perfect attendance
Relias	elearning program	October	39,000.00	Annual expense; billed 10/1 each year	Employee e learning module
NetSmart Technologies	Annual Pmt for legacy healthcare record access	October	25,200.00	Annual payment	annual pmt for legacy healthcare record access
Grand Traverse County	Rent--Pace Facility	October	31,250.00	Level lease payment	To be paid by Pace to GTP
Longevity Pay	Annual pay based on seniority and hours	November	85,000.00	Annual payment; expensed monthly	Per union agreement and handbook
State of Michigan	Outstation worker payments per contract	December	19,000.00	1/2 due to be paid back to GTP from Pace	Estimate--contract runs 10/1 to 9/30 each year
MERS	Defined Benefit Pension Contribution	December	-	Elective payment approved by board (if any)	\$1.2M in 2024
Retention Pay	Part of union contract and past practice for others	December	325,000.00		Includes employer taxes, expensed monthly

GRAND TRAVERSE PAVILIONS
Grand Traverse Medical Care

8

PURCHASE OF EQUIPMENT AND SERVICES REQUEST FORM

Following is a request for your approval to purchase the detailed equipment or services, with supporting documentation.

- A. Requesting Grand Traverse Pavilions Department: Environmental Services
- B. Item: Asphalt Sealing and line Striping
- C. Specifications: See attached
- D. Bids Solicited From:

1. <u>Grand Traverse Sealcoating & Striping</u>	City <u>Lake Ann, MI</u>	Date <u>03/25/2025</u>	
2. <u>Ace Seal Right, LLC</u>	City <u>Interlochen, MI</u>	Date <u>08/26/2024</u>	
3. <u>Molon Asphalt, Inc</u>	City <u>Traverse City, MI</u>	Date <u>10/10/2024</u>	
4. _____	City _____	Date _____	

E. Bids Received:

1. <u>Grand Traverse Sealcoating & Striping</u>	Date <u>03/25/2025</u>	\$ <u>9,603.00</u>	
2. <u>Ace Seal Right, LLC</u>	Date <u>08/26/2024</u>	\$ <u>8,205.00</u>	
3. <u>Molon Asphalt, Inc</u>	Date <u>10/10/2026</u>	\$ <u>11,956.00</u>	
4. _____	Date _____	\$ _____	

F. Variances in Bidder's Equipment or Services Being Offered:

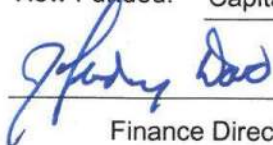
Asphalt repairs approved 10/24/2024. Remaining asphalt work needed includes Sealing and Line striping

G. Recommendation: Grand Traverse Sealcoating & Striping

H. Justification for Recommendation: Engaging the same contractor for all related work streamlines schedules and enhances accountability, ensuring cohesive project management and a smoother path to completion.

I. Purchase Budgeted: Yes ☒ No ☐

How Funded: Capital Budget



Finance Director

(Purchase up to \$1,500.00)

4-17-25

Date



Administrator/CEO

(Purchase up to \$5000.00)

4-17-25

Date

Mary Marois, Chair

Date

Grand Traverse County Department of Health & Human Services Board

(Purchase over \$5000.00)



Grand Traverse Pavilions

A COMMUNITY CARING FOR GENERATIONS

MEMORANDUM

10/17/2024

TO: DHHS Board

FROM: Ryan Hutchins
Environmental Services Director

RE: Asphalt Sealing and Striping and concrete pad removal

Attached please find 3 bids from Grand Traverse Sealcoating & Striping at \$9,603.00. Ace Seal Right, LLC at \$8,205.00. Molon Asphalt, Inc at \$11,956.00. This pricing is only for asphalt sealing and new line striping.

Grand Traverse Sealcoating & Striping was approved 10/24/2024 to complete all repairs. We requested a quote for the removal of our concrete pad (old front gate) at the entrance to the Main building. This cost came in at \$3150.00. The total for Sealing, Line Striping and concrete pad removal is \$12,753.00.

Also attached is the approval from 10/24/2024 for all asphalt repairs to include cracks and manhole drains. All of our asphalt surfaces are in need of repair and a visual refresh. Resealing and re-striping the parking areas will not only improve the overall appearance but also help protect and extend the lifespan of the asphalt. Industry best practices recommend resealing every couple years to maintain the integrity of the surface, prevent deterioration, and avoid more costly repairs in the future.

I highly recommend having the concrete pad removed during the repairs to avoid additional costs. Having the old front gate pad removed will improve appearance and provide better clearance for Buses, Trucks/trailers and snowplowing.

Thank you,

Ryan Hutchins
Environmental Services Director



QUOTE #1348

SENT ON:

Mar 25, 2025

RECIPIENT:

Grand Traverse Pavilions

1000 Pavilions Circle
Traverse City, MI 49684

SENDER:

Grand Traverse Sealcoating & Striping

18250 Carcajou Trail
Lake Ann, Michigan 49650

Phone: (231) 944-9713

Email: keith@misealcoating.com

Product/Service	Description	Qty.	Total
Asphalt Sealcoating	We thoroughly clean the asphalt using power wire brushes and high-force blowers to remove all loose debris. We then apply one coat of SafeSeal asphalt emulsion sealer and barricade access to allow for proper curing. *Our Mix Design* 500 Gallon Sealer Mix Design SafeSeal Asphalt Emulsion Sealer -Michigan Made & Produced in Grand Rapids- 10% (50 Gallons) Water Dilution 250 LBS Silica Sand (Additional Traction & Durability) 5 Gallons Black Elixir Additive 5 Gallons Iron Road Additive *Additive promotes accelerated curing times, toughness, adhesion, longevity and creates a deeper jet-black color for a pristine finish.	42100	\$7,678.00*
Hot Applied Crack Sealing	We thoroughly clean cracks approximately 1/4" to 3/4" wide of vegetation and moisture using power wire brushes or hot air heat lances. The cracks are then sealed with 380-degree liquefied Deery Super-Stretch rubber.	2670	\$2,537.00
Line Striping and Markings	74 Parking Stalls - Yellow 12 Grids - Yellow 8 Fire Lane - Red 6 Handicap Stalls - Blue 1 Grid - Blue 505' Curbing - Yellow	1	\$1,925.00
Full Depth Asphalt Repair	Repair damaged asphalt by saw cutting and removing. We then inspect the base aggregates, repair if needed, install new asphalt, level and vibratory compact. Repair area approximate sizes 16'x6' - 7'x7' - 7'x6' + 1 Drain Block Repair 23'x2' (Broken Area by Drain) - 6'x8' (Pothole by Dumpster)	1	\$6,574.00
Concrete Services	Remove the concrete entrance area, dispose of all materials, and replace it with asphalt. Additionally, repair the base materials as necessary.	1	\$3,150.00



QUOTE #1348

SENT ON:

Mar 25, 2025

Total

\$21,864.00

Reviews

Joe Trubiroha



Keith is the best. He's always prompt and does a great job. Thank you Keith

Ted Nelson



Keith at GTS&S serves our plowing needs exactly as agreed to. His work is timely, it is well done, and Keith's communications are perfect. We know we can count on Keith's service because he is a true professional in the industry.

Renee Beam



We had a small job that nonetheless required extra skill and artistry. Of the three or more contractors I contacted only G.T. Sealcoating was willing to take it on. I highly recommend Keith Davis and his team. Their workmanship was perfect and at a very reasonable price.

Accepted Payment Methods

Credit Card | Bank Transfer | Check | Cash

Thank you for the opportunity. We look forward to working with you on your project. Please let us know if you have any questions!

Terms | Final payment is to be made upon completion. 24% per annum will be charged on past due invoices over 30 days. All material is guaranteed as specified. All work to be completed in a workman like manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will become an extra charge over and above the estimate. All agreements contingent upon accidents, weather conditions or delays beyond our control.

Acceptance of this Estimate | The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Signature: _____

Date: _____

Proposal

Page# 55500 of 3050 Pages

(231) 499-8988

ACE SEAL RIGHT, LLC

10814 Elizabethtown Dr. • Interlochen, MI 49643
acesealright@gmail.com

f

Email rhutchins@gtpavilions.org

Phone 231-932-3022

Date 8/26/2024

PROPOSAL SUBMITTED TO Ryan Hutchins for Grand Traverse Pavilions

STREET 1000 Pavilion Cir

CITY, STATE, AND ZIP Traverse City MI 49684

ARCHITECT Kendrick Meyer

DATE OF PLANS

We hereby submit specification and estimates for:

Complete machine cleaning and edging of asphalt. \$525.00

All petroleum deposits to be degreased and treated with special oil spot primer. Yes

Apply one coat of coal tar asphalt emulsion sealer. \$5,850.00

Hot Melt Rubber Crack Repair \$2,200.00 for crack fill

Infrared Patchwork \$4,950.00 for (14) 6x8; (8) 4x6; (2) 1x2; 868 sq ft TOTAL

Infrared Patchwork

Lines \$1,150.00 Handicap \$300.00 Arrows \$980.00 stencil work

Cut and Replace \$2,250.00 for (1) 7x7 = 49 sq ft TOTAL (manhole collapsing)

We Propose hereby to furnish material and labor - complete in accordance with the above specifications for the sum of:

(w/out striping) fifteen thousand seven hundred seventy five dollars and _____ dollars (\$ 15,775.00)

(w/ striping) eighteen thousand two hundred five dollars and 00/100-----\$18,205.00

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from the above specifications involving extra cost will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents, or delay beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance. If driveway is shaded, sealcoating not warranted.

Authorized Signature Kendrick Meyer

Note - this proposal may be withdrawn by us if not accepted within _____ days.

Acceptance of Proposal - The above policies, specifications, and conditions are satisfactory and hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Legal fees and court costs incurred in collection of monies owed according to this contract will be paid by the customers.

Signature _____

Date of Acceptance _____

Signature _____

2900 Cass Rd
Traverse City, MI 49684
www.MolonAsphalt.com



231-946-8269
info@MolonAsphalt.com

Date of Proposal:
10-10-2024

Proposal Submitted to:
Grand Traverse Pavilions
Ryan Hutchins
1000 Pavilions Circle, Traverse City, MI 49684
231-932-3022 rhutchins@gtpavilions.org

Proposal Number:
6440

Proposal Jobsite Detail:
Commercial Sealcoat

Proposed Services:

Asphalt Services	Quantity	Amount
SEALANT - Thoroughly clean and edge proposed area removing all debris with brushes, edgers and blowers. Apply GEM Seal Black Diamond™ sealer mixed to manufacturers specifications.	44238 Sq.Ft.	\$8,847.00
CRACK FILL - Cracks 1/4" in width, and larger, to be cleaned and filled with commercial grade hot rubberized compound sealant.	4286 Ln.Ft.	\$4,928.00
ASPHALT REPAIR - Patchwork w/ sawcut edges.	552 Sq.Ft.	\$11,040.00
Striping Services		
Apply pavement markings back to existing markings.	3109 Lump Sum	\$3,109.00

We hereby propose to furnish the services and materials for the sum of: **\$27,924.00**

Additional Service Notes:

Sealcoat Detail: Apply two coats of sealant to all areas.

Crack Fill Detail: Clean cracks with Crack Jet heat lance to remove dirt, debris, weeds/grass and moisture before filling cracks with MDOT certified hot rubber crack sealant.

Asphalt Repair Detail: Sawcut and remove damaged/deteriorated areas, heat and tack edges, install new asphalt and compact.

Line Striping Detail: 1,439 ln ft yellow line / 496 ln ft of yellow painted curb / "FIRE LANE" yellow stenciled words x 8 / 214 ln ft ADA blue line / 6 blue ADA logos

Acceptance of Proposal

The above prices, specifications, and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified and in accordance with the stated terms and conditions. Payment will be made as outlined above.

Date of Acceptance: _____ Accepted by: _____

Proposal Prepared by:

Michael Wilson

Michael Wilson
Cell: 231-218-6034
Email: mwilson@molonasphalt.net

GRAND TRAVERSE PAVILIONS
Grand Traverse Medical Care

PURCHASE OF EQUIPMENT AND SERVICES REQUEST FORM

Following is a request for your approval to purchase the detailed equipment or services, with supporting documentation.

- A. Requesting Grand Traverse Pavilions Department: Environmental Services
- B. Item: Asphalt repairs
- C. Specifications: See attached
- D. Bids Solicited From:

1.	<u>Ace Seal Right, LLC</u>	City	<u>Interlochen, MI</u>	Date	<u>08/26/2024</u>
2.	<u>Grand Traverse Sealcoating & Striping</u>	City	<u>Lake Ann, MI</u>	Date	<u>09/12/2024</u>
3.	<u>Molon Asphalt, Inc</u>	City	<u>Traverse City, MI</u>	Date	<u>10/10/2024</u>
4.	<u></u>	City	<u></u>	Date	<u></u>

E. Bids Received:

1.	<u>Ace Seal Right, LLC</u>	Date	<u>08/26/2024</u>	\$	<u>9,925.00</u>
2.	<u>Grand Traverse Sealcoating & Striping</u>	Date	<u>09/12/2024</u>	\$	<u>9,111.00</u>
3.	<u>Molon Asphalt, Inc</u>	Date	<u>10/10/2024</u>	\$	<u>15,968.00</u>
4.	<u></u>	Date	<u></u>	\$	<u></u>

F. Variances in Bidder's Equipment or Services Being Offered:

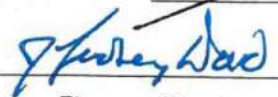
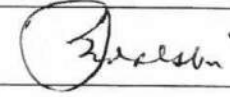
All similar for asphalt repairs.

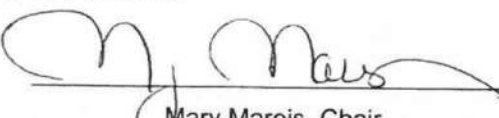
G. Recommendation: GT Sealcoating and Striping

H. Justification for Recommendation: Fast response to quote request. Good reputation throughout this area.

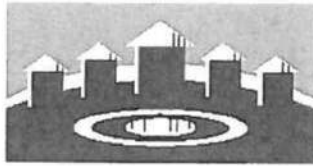
I. Purchase Budgeted: Yes No X

How Funded: Capital Budget CASH RESERVES

	<u>10/23/24</u>		<u>10/23/24</u>
Finance Director	Date	Administrator/CEO	Date
(Purchase up to \$1,500.00)		(Purchase up to \$5000.00)	

	<u>10/31/24</u>
Mary Marois, Chair	Date

Grand Traverse County Department of Health & Human Services Board
(Purchase over \$5000.00)



Grand Traverse Pavilions

A COMMUNITY CARING FOR GENERATIONS

MEMORANDUM

10/16/2024

TO: DHHS Board

FROM: Ryan Hutchins
Environmental Services Director

RE: Asphalt repairs around Main Building, parking lots and receiving

Attached please find full price bids from Grand Traverse Sealcoating & Striping at \$9,111.00. Ace Seal Right, LLC at \$9,925.00. Molon Asphalt, Inc at \$15,968.00.

All 3 companies provide the same asphalt repairs. The attached quotes are for all our asphalt in front of the main building to include both parking lots and receiving area. A highlighted map is attached. Repairs include cleaning and filling all cracks. Repairing any small, damaged areas and addressing all 3 drain/manhole covers to include repairing around drain covers and raising the receiving area drains to properly repair the drain block support structure underneath. These 3 drains are a safety concern due to the integrity of the surrounding asphalt. All repairs and crack filling will prolong the integrity of our asphalt and prevent any issues with vehicle traffic and snow plowing in the winter.

I recommend we award this bid to Grand Traverse Sealcoating & Striping for repairs to be completed this Fall, 2024 for a total of \$9,111.00.

Thank you,

Ryan Hutchins
Environmental Services Director

Proposal

Page# 55500 of 3050 Pages

(231) 499-8988



ACE SEAL RIGHT, LLC

10814 Elizabethtown Dr. • Interlochen, MI 49643

acesearight@gmail.com

Email rhutchins@gtpavilions.org

Phone 231-932-3022

Date 8/26/2024

PROPOSAL SUBMITTED TO Ryan Hutchins for Grand Traverse Pavilions

STREET 1000 Pavilion Cir

CITY, STATE, AND ZIP Traverse City MI 49684

ARCHITECT Kendrick Meyer

DATE OF PLANS

We hereby submit specification and estimates for:

Complete machine cleaning and edging of asphalt. \$525.00All petroleum deposits to be degreased and treated with special oil spot primer. YesApply one coat of coal tar asphalt emulsion sealer. \$5,850.00Hot Melt Rubber Crack Repair \$2,200.00 for crack fillInfrared Patchwork \$4,950.00 for (14) 6x8; (8) 4x6; (2) 1x2; 868 sq ft TOTAL

Infrared Patchwork _____

Lines \$1,150.00 Handicap \$300.00 Arrows \$980.00 stencil workCut and Replace \$2,250.00 for (1) 7x7 = 49 sq ft TOTAL (manhole collapsing)

We Propose hereby to furnish material and labor - complete in accordance with the above specifications for the sum of:

(w/out striping) fifteen thousand seven hundred seventy five dollars and _____ dollars (\$ 15,775.00)

(w/ striping) eighteen thousand two hundred five dollars and 00/100-----\$18,205.00

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from the above specifications involving extra cost will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents, or delay beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Compensation Insurance. If driveway is shaded, sealcoating not warranted.

Authorized Signature Kendrick Meyer

Note - this proposal may be withdrawn by us if not accepted within _____ days.

Acceptance of Proposal - The above policies, specifications, and conditions are satisfactory and hereby accepted.

You are authorized to do the work as specified. Payment will be made as outlined above.

Legal fees and court costs incurred in collection of monies owed according to this contract will be paid by the customers.

Signature _____

Date of Acceptance _____

Signature _____



QUOTE #1198

SENT ON:

Sep 12, 2024

RECIPIENT:

Grand Traverse Pavilions

1000 Pavilions Circle
Traverse City, MI 49684

SENDER:

Grand Traverse Sealcoating & Striping

18250 Carcajou Trail
Lake Ann, Michigan 49650

Phone: (231) 944-9713

Email: keith@misealcoating.com

Website: www.GrandTraverseSealcoating.com

Product/Service	Description	Qty.	Total
Asphalt Sealcoating	We thoroughly clean the asphalt using power wire brushes and high-force blowers to remove all loose debris. We then apply one coat of SafeSeal asphalt emulsion sealer and barricade access to allow for proper curing. *Our Mix Design* 500 Gallon Sealer Mix Design SafeSeal Asphalt Emulsion Sealer -Michigan Made & Produced in Grand Rapids- 10% (50 Gallons) Water Dilution 250 LBS Silica Sand (Additional Traction & Durability) 5 Gallons Black Elixir Additive 5 Gallons Iron Road Additive *Additive promotes accelerated curing times, toughness, adhesion, longevity and creates a deeper jet-black color for a pristine finish.	42100	\$7,678.00*
Hot Applied Crack Sealing	We thoroughly clean cracks approximately 1/4" to 3/4" wide of vegetation and moisture using power wire brushes or hot air heat lances. The cracks are then sealed with 380-degree liquefied Deery Super-Stretch rubber.	2670	\$2,537.00*
Line Striping and Markings	74 Parking Stalls - Yellow 12 Grids - Yellow 8 Fire Lane - Red 6 Handicap Stalls - Blue 1 Grid - Blue 505' Curbing - Yellow	1	\$1,925.00*
Full Depth Asphalt Repair	Repair damaged asphalt by saw cutting and removing. We then inspect the base aggregates, repair if needed, install new asphalt, level and vibratory compact. Repair area approximate sizes 16'x6' - 7'x7' - 7'x6' + 1 Drain Block Repair 23'x2' (Broken Area by Drain) - 6'x8' (Pothole by Dumpster)	1	\$6,574.00*

1 of 2 pages



QUOTE #1198

SENT ON:

Sep 12, 2024

Total

\$18,714.00

Accepted Payment Methods

Credit Card | Bank Transfer | Check | Cash

Thank you for the opportunity. We look forward to working with you on your project. Please let us know if you have any questions!

Terms | Final payment is to be made upon completion. 24% per annum will be charged on past due invoices over 30 days. All material is guaranteed as specified. All work to be completed in a workman like manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will become an extra charge over and above the estimate. All agreements contingent upon accidents, weather conditions or delays beyond our control.

Acceptance of this Estimate | The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

* Non-taxable

Signature: _____ Date: _____

2900 Cass Rd
Traverse City, MI 49684
www.MolonAsphalt.com



231-946-8269
info@MolonAsphalt.com

Date of Proposal:

10-10-2024

Proposal Submitted to:

Grand Traverse Pavilions

Ryan Hutchins

1000 Pavilions Circle, Traverse City, MI 49684

231-932-3022 rhutchins@gtpavilions.org

Proposal Number:

6440

Proposal Jobsite Detail:

Commercial Sealcoat

Proposed Services:

Asphalt Services

SEALANT - Thoroughly clean and edge proposed area removing all debris with brushes, edgers and blowers. Apply GEM Seal Black Diamond™ sealer mixed to manufacturers specifications.

Quantity

44238 Sq.Ft.

Amount

\$8,847.00

CRACK FILL - Cracks 1/4" in width, and larger, to be cleaned and filled with commercial grade hot rubberized compound sealant.

4286 Ln.Ft.

\$4,928.00

ASPHALT REPAIR - Patchwork w/ sawcut edges.

552 Sq.Ft.

\$11,040.00

Striping Services

Apply pavement markings back to existing markings.

3109 Lump Sum

\$3,109.00

We hereby propose to furnish the services and materials for the sum of: **\$27,924.00**

Additional Service Notes:

Sealcoat Detail: Apply two coats of sealant to all areas.

Crack Fill Detail: Clean cracks with Crack Jet heat lance to remove dirt, debris, weeds/grass and moisture before filling cracks with MDOT certified hot rubber crack sealant.

Asphalt Repair Detail: Sawcut and remove damaged/deteriorated areas, heat and tack edges, install new asphalt and compact.

Line Striping Detail: 1,439 In ft yellow line / 496 In ft of yellow painted curb / "FIRE LANE" yellow stenciled words x 8 / 214 In ft ADA blue line / 6 blue ADA logos

Acceptance of Proposal

The above prices, specifications, and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified and in accordance with the stated terms and conditions. Payment will be made as outlined above.

Date of Acceptance: _____ Accepted by: _____

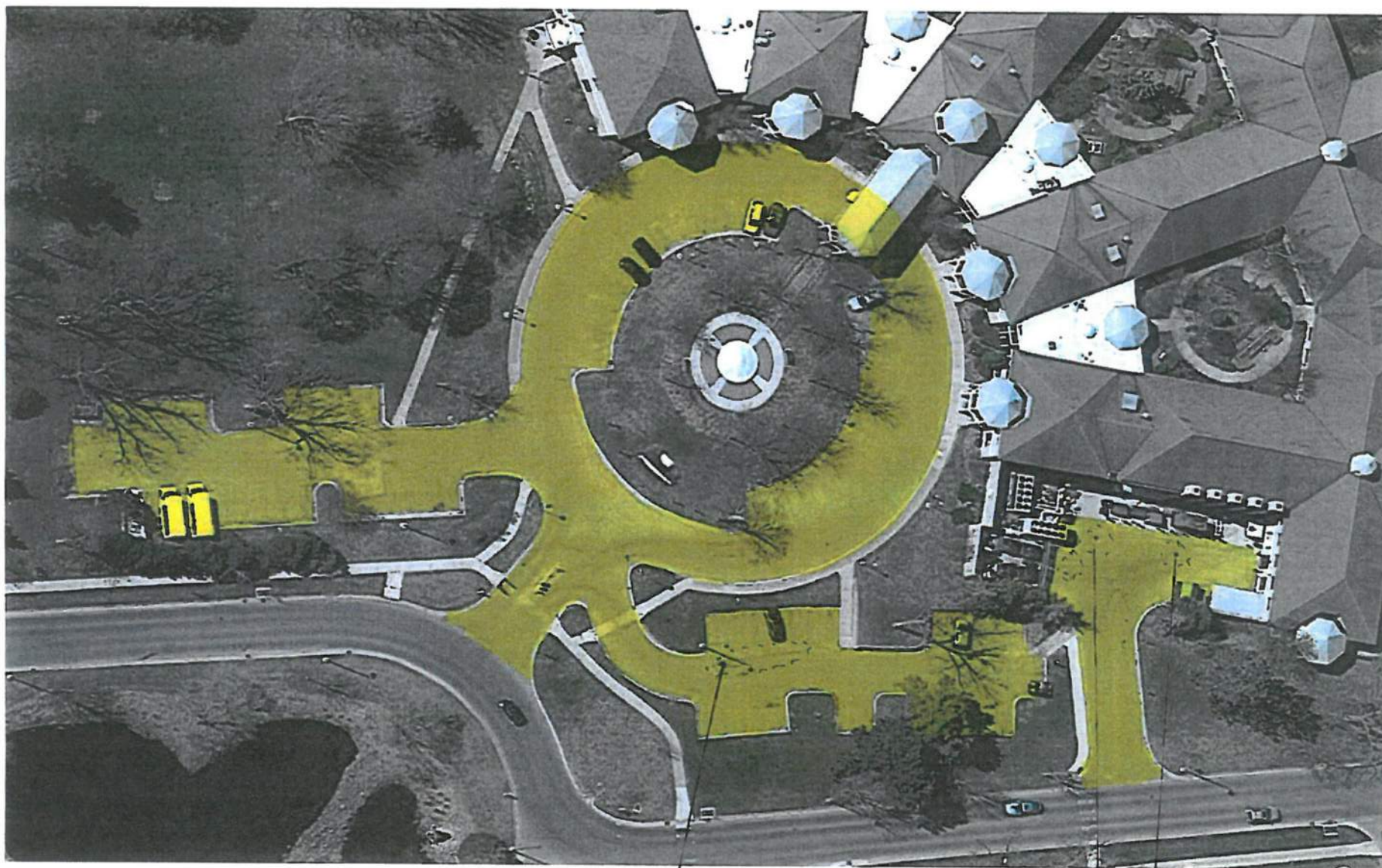
Proposal Prepared by:

Michael Wilson

Michael Wilson

Cell: 231-218-6034

Email: mwilson@molonasphalt.net



DRAIN/MANHOLE
SAFETY CONCERN

DRAINS/MANHOLE
SAFETY CONCERN

GRAND TRAVERSE PAVILIONS
Grand Traverse Medical Care

9

PURCHASE OF EQUIPMENT AND SERVICES REQUEST FORM

Following is a request for your approval to purchase the detailed equipment or services, with supporting documentation.

- A. Requesting Grand Traverse Pavilions Department: Environmental Services
- B. Item: New Commercial Dryer for Laundry replaces last 20-year-old Dryer.
- C. Specifications: See attached
- D. Bids Solicited From:

1.	<u>A&B Equipment & Sons Inc</u>	City <u>Saginaw, MI</u>	Date <u>02/06/2025</u>
2.	<u>Loomis Bros Equipment Co</u>	City <u>Fenton, MO</u>	Date <u>03/10/2025</u>
3.	<u>O'Dell Equipment</u>	City <u>Jefferson, IN</u>	Date <u>03/10/2025</u>
4.	<u></u>	City <u></u>	Date <u></u>

E. Bids Received:

1.	<u>A&B Equipment & Sons Inc</u>	Date <u>02/06/2025</u>	\$ <u>14,052.00</u>
2.	<u>Loomis Bros Equipment Co</u>	Date <u>03/10/2025</u>	\$ <u>17,211.00</u>
3.	<u>O'Dell Equipment</u>	Date <u>03/10/2025</u>	\$ <u>17,819.00</u>
4.	<u></u>	Date <u></u>	\$ <u></u>

F. Variances in Bidder's Equipment or Services Being Offered:

All Bid same Brand and style Commercial Dryer

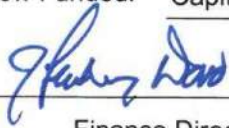
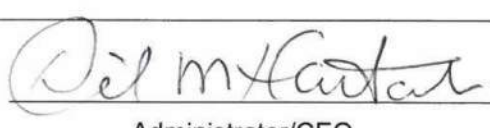
G. Recommendation: A&B Equipment & Sons Inc

H. Justification for Recommendation: They are the only Michigan based commercial equipment company.

Cheapest price and have installed previous 3 dryers.

I. Purchase Budgeted: Yes ☒ No ☐

How Funded: Capital Budget

	<u>4-17-25</u>		<u>4/17/25</u>
Finance Director	Date	Administrator/CEO	Date
(Purchase up to \$1,500.00)		(Purchase up to \$5000.00)	

Mary Marois, Chair
Grand Traverse County Department of Health & Human Services Board
(Purchase over \$5000.00)



Grand Traverse Pavilions

A COMMUNITY CARING FOR GENERATIONS

MEMORANDUM

04/17/2025

TO: DHHS Board

FROM: Ryan Hutchins
Environmental Services Director

RE: New Commercial Dryer for Laundry Dept.

Attached please find 3 full price bids from A&B Equipment & Sons Inc at \$14,052.00. Loomis Bros Equipment Co at \$17,211.00. O'Dell Equipment at \$17,819.00.

We received bids from the only three companies that carry our specific brand of commercial dryer, which is the same model currently in use at our facility. The purpose of this purchase is to replace our last remaining 20-year-old commercial dryer. This unit has consistently overheated, resulting in damaged clothing despite numerous repair attempts, all of which have failed to resolve the issue.

Additionally, the current dryer's lower height has left a large, unfinished opening in the wall above it. This opening contributes to excess dust and heat in the surrounding area. The new model stands taller, allowing the Environmental Services (ES) department to properly finish the wall and bring it into alignment with the installations around our three newer dryers.

I recommend awarding the contract to A&B Equipment & Sons. They are not only the lowest bidder but also the only Michigan-based vendor. Importantly, they have successfully installed our other three dryers, ensuring consistency and familiarity with our equipment setup.

Thank you,

Ryan Hutchins
Environmental Services Director

A&B Equipment & Sons, Inc
911 Veterans Memorial Pkwy
Saginaw, MI 48601



Sales Agreement/ Invoice

Date	Number
4/16/2025	25-0591

Bill To Address:
Grand Traverse Pavilions cjasso@gtpavilions.org 1000 Pavilions Circle Dr Traverse City, MI 49684

Work/ShipAddress
Grand Traverse Pavilions 1000 Pavilions Circle Dr Traverse City, MI 49684

PO #	Terms	Due Date	Sales Rep	WO #
	PREPAID		Doug	

Estimate 25-0591

Page 1 of 3

Item	Description	Qty	Price	Amount
M96	Milnor Dryer 95# - OPL -Gas -Reversing - Roller Driven. <ul style="list-style-type: none"> • 95 Lbs Capacity • 22.50 Cu.Ft. Basket Volume • 350,000 BTU/Hr Heat Input • 2,700 CFM Radial Airflow • Four Point Roller Support and Drive System • Stainless Steel Basket • Reversing Basket is Standard • 31-3/8" Door • 16" Exhaust Vent • Dimensions: 46-1/8" W x 34-1/4" D x 82-3/8" H • Electric: 208/240V/60 Three Phase A&B List Price: \$15,053.00	1.00	10,838.16	\$10,838.16
HPS-DISCOUNT	Your HPS membership entitles you to the special HPS discounted rate. Your HPS discount has been applied to the above item(s) and is reflected in the equipment prices shown above. A&B Equipment is the HPS laundry supplier (Contract #328) for HPS members. This contract requires all orders are paid in full at the time the order is placed.	1.00		
FREIGHT	Freight & Handling Charge	1.00	1,113.84	\$1,113.84
INSTALL-DELIVERSE TUP	Delivery and Setup of equipment: 1. Move equipment into the building (barrier free*) and set in place. 2. Bolt, Level & Grout equipment as necessary. 3. Connect equipment to all utility systems* including but not limited to; hot and cold water, sewer drain, electrical, if applicable, gas, compressed air, steam and condensate return and exhaust. 4. All utility system connections must be within three feet of connection point.* 5. Set up the machine to work properly and explain the operation to the customer. 6. Includes removal and haul away of old machine(s).	1.00	2,100.00	\$2,100.00
INSTALL-GEN-REQ	*General Installation Requirements. The facilities must meet the following requirements or additional charges will apply: 1) The structure is adequate for the installation & equipment foundation must meet manufacturer's recommendations. 2) Barrier-free Ingress & Egress; All doors, corridors, hallways, etc. must be of adequate size for moving the equipment into or out of equipment placement area, with no step-up or step-downs 3) All utility systems are within 3 feet of hook-up point 4) All Utility systems must meet all state & local codes & all tap-ins are of adequate size & type to connect to equipment	1.00		



Item	Description	Qty	Price	Amount
	5) Sealing roof penetrations is the responsibility of the buyer.			
WARRANTY	Warranty for above equipment: The above equipment is covered under a manufacturer's warranty agreement. The replacement parts for the above equipment will be supplied for the equipment by the manufacturer in accordance with manufacturer's warranty policy and for a duration stipulated by the manufacturer. Additionally, A&B Equipment will provide a 90 day limited labor warranty. Nuisance calls excluded.	1.00		
COMMENT	Price increase announced by the manufacturer. In order to avoid the price increase this signed agreement and payment must be received by May 1, 2025.	1.00		
N/A		1.00		

			Subtotal	\$14,052.00
			Sales Tax	\$0.00
			Total	\$14,052.00
		Phone	Email	Website
		989-753-4764	sales@ab-equipment.com	www.ab-equipment.com



Item	Description	Qty	Price	Amount
General Terms & Conditions				
1.	All prices are firm for 30 days for delivery As Soon As Possible unless otherwise stated.			
2.	All orders and sales agreements shall be valid only as and when accepted in writing by A&B Equipment & Sons, Inc. in Saginaw, Michigan here in after the "Seller".			
3.	The undersigned shall be here in after referred to as "Buyer".			
4.	All Orders shall be shipped F.O.B. point of shipment. Motor freight charges will be prepaid and added to your invoice unless expressly stated herein. Seller shall not be liable for any loss or damage sustained in transit or claims for shortage or damage sustained in transit. Claims for shortage or damage not attributable to carrier shall be deemed waived unless made to Seller in writing by registered mail within ten (10) days after date of receipt of shipment.			
5.	Seller shall not be liable for any delay or default due to Acts of God; or acts of admissions of the Federal or any State or Municipal Government or any branch or agency thereof; carrier shortages or other delays in transportation, or inability of manufacturer or supplier to obtain necessary labor, material or equipment; strikes, fires, floods, accidents or other causes beyond the control of Seller.			
6.	Shipping dates, where stated, are approximate and not guaranteed. If delivery of goods is delayed beyond the estimated delivery date, Buyer's sole remedy and relief shall be to cancel the particular order pursuant to which delivery was to be made. Such right of cancellation may only be excised if shipment is not made within sixty (60) days after the estimated date of shipment.			
7.	Representation and Warranties: The Seller has made no representations nor makes any representations, express or implied, regarding the equipment covered by this order, except that the Seller will deliver to the Buyer good title to said equipment free from all liens and encumbrances. Warranties by manufacturers of equipment covered by this order are limited to such written warranties as may accompany the individual items of equipment ordered hereunder. Seller has made no affirmation of fact that the goods would conform to any such affirmation or promise. Any description of the goods has been made for the sole purpose of identifying them. No description of the goods being sold has been made part of the basis of the bargain or has created or amounted to an express warranty that the goods would conform to any such description.			
8.	Buyer agrees at all times to indemnify and save harmless Seller and the manufacturers of the equipment covered by this order from and against all loss, damage, expense, claims, suits and causes of action whatsoever and where so ever alleged or asserted by any one on account of or in connection with the installation, condition, maintenance, use, or operation of the equipment covered by this order.			
9.	This Agreement may not be changed orally in any respect. This agreement contains the full and complete understanding between Seller and Buyer regarding the purchase, sale and delivery of the equipment enumerated herein.			
10.	If, for any reason, the Buyer requests delays in shipment or delivery beyond their original requested date, Seller will make every attempt to accommodate that delay. Should storage of the machinery be necessary, and adequate storage facilities not be available at Seller's and/or original manufacturing facility, we will advise the customer that arrangements must be made, at the Buyer's expense, to accept and store the equipment properly.			
11.	Some of the equipment included in this proposal may use "inverter" drive technology. Inverters can create line noise within building power grids. In rare instances, this line noise may interfere with the operation of alarm circuitry or electronic door locks. If this condition occurs, it can usually be resolved by installing an Inverter Reactor on the equipment at additional cost to the Customer			
12.	Orders accepted by Seller shall not be subject to cancellation except by our expressed written consent. In the event of a cancellation or alteration by Buyer, Buyer shall pay to Seller promptly upon receipt of an invoice, 25% of the purchase price as partial liquidated damages, plus Seller may demand that Buyer pay the reasonable cost and expenses of Seller incurred in connection with such order prior to receipt of notice of cancellation and any other damages suffered by Seller as a result of such cancellation.			
13.	It is expressly agreed that all installation or equipment set up by Seller, if any, is with the use of non-union labor, and buyer agrees to pay any excess cost incurred if union labor or prevailing wage labor has to be employed for any reason whatsoever. If installation or equipment set up is a part of this Agreement then the above General Installation Requirements must be met by the Buyer. If any modifications to the building or equipment are required to comply with the above General Installation Requirements, the Buyer will be responsible for any charges that are incurred for these modifications. All permit fees and/or hook up fees are the responsibility of the Buyer unless otherwise agreed to in writing.			
14.	Terms: All sales are payable in cash at the time of the order unless other arrangements are agreed to and in writing and signed by the Seller. Any Unpaid balance extending beyond a period of thirty (30) days will incur interest at the rate of 1 1/2 percent per month compounded until full payment is received.			
15.	Seller reserves the right to correct any clerical errors in this Agreement.			
16.	PUBLICITY - Buyer agrees that Seller may use pictures, videos, or testimonials from Buyer and/or Seller for any kind of marketing efforts and/or press releases.			
17.	Payment and Collections: I/we the undersigned have read, understand and agree to the terms set forth by this Agreement and I/we personally guarantee payment within the terms of this Agreement. I/we the undersigned agree to pay for attorney's fees, court costs and any other costs associated with collecting payment for this Agreement. The Buyer authorizes the Seller or its agents, to investigate my/our financial responsibility and creditworthiness.			
Accepted for Seller in Saginaw, Michigan		I/we the undersigned have read, understand and agree to the terms set forth by this Agreement. I/we understand that this Agreement contains multiple pages.		
By _____	Buyer Company Name (type or print): _____			
Date: ____/____/____	_____			
Agreement not valid unless signed by seller.	Buyer Signature: _____		Date: ____/____/____	
	Print name below line:		Title: _____	
	Buyer Signature: _____		Date: ____/____/____	
	Print name below line:		Title: _____	

O'DELL Equipment 800-333-0355

O'Dell Equipment Company is the leader in providing quality laundry machinery, design, sales and service to Kentucky, Tennessee, Indiana, and SW Virginia.

QUOTE #:
Date: 3/10/25

Bill To:
Grand Traverse Pavilions
1000 Pavilions Circle Dr.
Traverse City, MI 49684
CJasso@GTPavillions.org

Ship To:
Grand Traverse Pavilions
1000 Pavilions Circle Dr.
Traverse City, MI 49684
CJasso@GTPavillions.org

Expiration Date:
4/10/25

Salesperson	Contact Information	Payment terms	Lead Time
JESSE JEWELL	JesseJ@OdelEquipment.com	30% Deposit, Remaining upon completion	TBD

Qty	Description	Unit price	Line total
1	Milnor model 36021V7Z: 80 LB. Capacity Washer/Extractor; 300 G; MilTouch Control	\$ 30,356.00	\$ 30,356.00
1	Milnor dryer: M96: 95 lb. Capacity; Roller driven; Gas heated; 208-240/60/3Ph	\$ 11,898.00	\$ 11,898.00
	INSTALLATION, TRAINING AND START-UP OF ABOVE	\$ 3,955.00	\$ 3,955.00
	INBOUND FREIGHT	\$ 1,875.00	\$ 1,875.00
Subtotal			\$ 48,084.00
Sales Tax			NOT INCLUDED
Total			

Standard Manufacturer's warranty on durable defective parts, Non-Durable (*wear items*) are not warranty items. Freight is not a warranty item.

Respectfully submitted;
indicates agreement with above:

Signature

Jesse D. Jewell

_____ date _____

Buyer

_____ date _____

Delivery Check List

1. Unload Equipment At Site
2. Rig equipment into place
3. Level, bolt, grout
4. Mech/elect/plumbing
5. Proper concrete foundation
6. Start up and training
7. Remove & dispose

Buyer

<input type="checkbox"/>
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Seller

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Laundry Equipment Sales & Service

Corporate Office: 409 Biltmore Drive
Fenton, Missouri 63026
Phone: 800-783-6665
Fax: 636-600-4950
www.loomisbros.com
Customer Number: 1702

Proposal Reference: #TW031025 - 2154

EQUIPMENT PROPOSAL

Presented by:
Troy Willis
(317) 432-2648
twillis@loomisbros.com

Date: 3/10/2025

Contact Name: Catherine Jasso

Contact Phone: -

Contact Email: cjasso@gtpavilions.org

Grand Traverse Pavilions

1000 Pavilions Circle Dr.

Traverse City, MI 49684

QTY	DESCRIPTION	UNIT PRICE	EXT. PRICE
1	Milnor Model 36021V5J E-P Plus 208/240V 3P 150G 80#	\$28,714.00	\$28,714.00

Standard Features:

- RinSave® water saving technology
- 7 speeds (2 wash, 1 distribution, 1 RinSave, 3 extract)
- E-P Plus® programmable controller
- Back-lit LCD display
- Single-motor inverter drive
- Tall, lifting ribs
- Tapered roller bearings
- High M.A.F. (Mechanical Action Factor)
- Large cylinder perforations
- Fresh-water flushing chemical manifold
- Auto tension V-belt drive
- Six (6) liquid chemical injection ports
- Control reads in English/second language
- 5-year limited warranty on frame, cylinder & shell

**Please specify voltage required: _____ Initial: _____



1 **Milnor Model M96 95# NG OPL Micro 3P Rev.**

Standard Features:

- 95-lb. capacity
- 22.50 cu. ft basket volume
- 350,000 Btu/hr heat input, 2,700 cfm airflow
- Radial Airflow
- Steel door with gasketless glass
- 16" diameter vent connection
- Fits through standard 36" door
- Large 31 3/8" door
- Available in gas heat
- Four-Point Roller Support System
- Stainless steel basket
- Reversing basket

\$11,201.00

\$11,201.00



****Please specify voltage required:** _____ **Initial:** _____

Disclaimer: The images above are not to scale, used for illustrative purposes only, and may be subject to change during production or discretion of manufacturer.

ESTIMATED INBOUND FACTORY FREIGHT:

\$1,500.00

(Applicable freight to be added at time of invoicing)

INSTALLATION SERVICES INCLUDED:

\$4,510.00

Installation pricing is for site unseen and subject to change upon site visit

Installation pricing assumes ground-level installation with no rigging up or down stairs

Delivery, rig in, set & level, anchor & bolt as required

Connect to proper existing utilities within 5' – Includes vent, electric, and gas

Start-up, testing, and In-Service Training

PRICE IS FOR ABOVE SERVICES ONLY

CUSTOMER RESPONSIBILITIES:

Provide adequate ingress and egress for equipment

Provide proper concrete foundation for equipment

Utility services provided which meet all local codes

Disposal of crating and packaging materials

TERMS AND CONDITIONS

- 1 Above prices are firm for thirty (30) days from the date of this proposal, unless expressly stated herein.
- 2 All pricing is F.O.B. Factory. Motor freight charges will be prepaid and added to your invoice unless expressly stated herein.
- 3 Applicable taxes are to be added. If you are tax exempt, we require a copy of your tax exemption certificate applicable to laundry equipment.
- 4 Payment terms are 50% deposit with order; balance due Net 30 days following shipment of each item, with approved credit. Until the purchase price and all other sums due pursuant hereto are paid in full, Loomis Bros. Equipment Company retains a security interest in the Goods and in all proceeds of said Goods. Customer shall execute financing statement(s) on request and irrevocably authorizes Loomis to execute and file same.
- 5 Orders accepted by Loomis Bros. Equipment Company shall not be subject to cancellation except by our expressed written consent. Orders cancelled will be subject to a 15% cancellation charge.
- 6 If, for any reason, the customer requests delays in shipment or delivery beyond their original requested date, Loomis will make every attempt to accommodate that delay. If storage becomes necessary and the original manufacturing facility lacks adequate space, the customer must arrange for proper storage at their expense. Loomis Brothers will store the equipment for up to 45 days at no cost. Beyond 45 days, storage fees will apply: \$5.00 per 5x5 pallet per day and \$6.00 per pallet per day for larger equipment.
- 7 Customer is responsible to receive, offload, and install the equipment unless otherwise described within this proposal.
- 8 Some of the equipment included in this proposal may use "inverter" drive technology. Inverters can create line noise within building power grids. In rare instances, this line noise may interfere with the operation of alarm circuitry or electronic door locks. If this condition occurs, it can usually be resolved by installing an Inverter Reactor on the equipment at additional cost to the Customer.
- 9 If Purchaser is trading-in equipment as part of this sale, Purchaser warrants and represents that Purchaser has good title, free and clear of all liens and encumbrances and further Purchaser agrees to indemnify, defend, and hold harmless Seller from all costs or claims whatsoever arising out of the trade-in equipment.
- 10 It is expressly agreed that all installation by Loomis, if any, is with the use of non-union labor, and buyer agrees to pay any excess cost incurred if union labor has to be employed for any reason whatsoever.
- 11 Loomis Bros. Equipment Co. shall not be liable under any circumstances for consequential, incidental, indirect, or remote damages relating, in any way, to Goods quoted.
- 12 Shipping dates, where stated, are approximate and not guaranteed. If any delivery of Goods is delayed beyond the estimated delivery date, Customer's sole remedy and relief shall be to cancel the particular order pursuant to which delivery was to be made. Such right of cancellation may only be exercised if shipment is not made within forty-five (45) days after the estimated date of shipment.
- 13 In no event shall Loomis be liable for non-performance or delay in performance of orders or in shipment of Goods or for any damages suffered by Customer as a result thereof, when such nonperformance or delay is directly or indirectly caused by, or in any manner arises from fires, floods, earthquakes, other acts of God, accidents, riots, war, strikes, other labor difficulties, operation of law, government regulations or requirements, fuel, transport or materials shortage, or any other cause or causes beyond Loomis' control, whether or not they are similar in nature to any of those specified above.
- 14 WARRANTY on the above equipment is typically one (1) year on parts and 30 days on labor. Where manufacturers offer extended warranty beyond that stated above, Loomis would extend those to the Customer as written.
- 15 Manufacturers' parts warranties typically start one month from the shipping date.
- 16 Loomis Bros. Equipment Company reserves the right to correct any clerical errors in this Proposal.
- 17 PUBLICITY – Buyer agrees that Seller may use pictures, videos, or testimonials from Buyer and/or Loomis Bros. for any kind of marketing efforts and/or press releases.

CUSTOMER ACCEPTANCE: Purchaser represents that purchaser has READ and ACCEPTS without qualification, all of the terms and conditions of sale including those relating to machine specifications and installation responsibilities, and that all representations, written or oral made by Seller are incorporated herein.

Proposal Reference: #TW031025 - 2154

Total Amount: \$45,925.00

Company Name: _____ Date: _____

Authorized Signature: _____ Title: _____

(Please sign above, Initial: all pages, and return to Loomis Bros. Equipment Company, 409 Biltmore Drive, Fenton, MO 63026)

SUBTOTAL:	\$45,925.00
TAX EXEMPT	\$0.00
TOTAL DUE:	\$45,925.00
50% DOWN PAYMENT:	\$22,962.50

TERMS: 50% deposit with order; balance due Net30 days (with approved credit). Note: Applicable sales tax will be added/adjusted at time of invoicing.

Important Notice: Loomis Bros. Equipment Co. Policy Change on Credit Card Surcharge

Effective February 01, 2025, credit card payments will incur a 3% surcharge.

We value your business and appreciate your understanding as we make this adjustment. If you have any questions or concerns, please don't hesitate to contact our team at 1-800-783-6665.

Warranty Information:

Loomis Bros. Equipment Company 90-day Limited Labor Warranty The manufacturers of the equipment being offered do not provide a labor warranty of any kind. Loomis Bros. Equipment Company offers a ninety-day limited labor warranty on the equipment being offered. The labor covered in this warranty is the labor required to replace parts covered under the manufacturers warranty. This warranty also covers any work performed by Loomis Bros. Equipment Company personnel during the installation and start up of equipment purchased from Loomis Bros. Equipment Company. Adjustments required on a routine basis such as belts and photo sensors are not covered by this warranty. Basic cleaning, lint removal, tightening of screws and bolts, preventive maintenance and programming are not covered under this warranty. Modifications, repairs or adjustments required to accommodate auxiliary equipment not supplied by Loomis Bros. Equipment Company are not covered under this warranty.

Milnor Limited Parts Warranty – 3/5 Year (This is a summation of the manufacturer's warranty; a complete copy of the manufacturers warranty is available upon request) Pellerin Milnor Corporation, a manufacturer of washer extractors being offered provides a limited three-year parts F.O.B. factory warranty. Under this limited warranty the basket, shell, bearings & bearing housing seals, door & electric door interlock, and frame are covered 100% for five years. These parts are warranted against manufacturing and material defect. Parts which require routine replacement due to normal wear such as belts, gaskets, contact points, fuses, brake and clutch linings and similar parts are covered by a 90-Day Limited Warranty. Parts damaged through accident, abuse, misuse, lightning strikes, voltage spikes or fluctuations are also not covered under this warranty. Parts to be considered for warranty must be returned to Loomis Bros. Equipment Company with the required paperwork, freight prepaid within 30 days of failure. The manufacturer will, at their option, replace, and repair or issue credit for defective parts

AD Parts Warranty American Dryer Limited Parts Warranty (This is a summation of the manufacturer's warranty; a complete copy of the manufacturers warranty is available upon request) American Dryer Corporation, a manufacturer of dryers being offered provides a limited three-year parts F.O.B. factory warranty. In general this warranty covers defects in material and workmanship. Parts that require routine replacement due to normal wear such as belts, gaskets, fuses and similar parts are not covered under this warranty. Parts damaged through accident, abuse, misuse, improper installation, lightning strikes, voltage spikes or fluctuations are also not covered under this warranty. Parts to be considered for warranty must be returned to Loomis Bros. Equipment Company with the required paperwork, freight prepaid within 30 days of failure. The manufacturer will at its option replace, repair or issue credit for defective parts. The manufacturer takes no responsibility for injury, property damage, or other consequential or incidental damages arising directly or indirectly from the use of its products or from any defect in material of workmanship.

GRAND TRAVERSE PAVILIONS

1000 Pavilions Circle
Traverse City, MI 49684

APPLICATION FOR ATTENDING OR CONSULTING PRIVILEGES

Please Check One:

Medical Doctor ☐ Doctor of Osteopathy ☐ Physician Assistant ☐ Certified Nurse Practitioner ☒

ATTENDING x CONSULTING

NAME IN FULL Soraia Lynee Liggins

DATE 3/7/2025

RESIDENCE

TELEPHONE

ADDRESS

OFFICE ADDRESS

TELEPHONE

Premedical Education: School Hampton University

Date of Graduation 12/2007

Medical Education:	School	LIU-Brooklyn
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Date of Graduation 8/2016

Internship: Hospital

Dates

Residency: _____ Hospital: _____

Dates

MICHIGAN LICENSE: Date 4/25/2008

No. 4704264854

NPI# 1942723176

Hospital Staff Memberships:

Medical Society Memberships:

Specialty:

Board Certified: Yes x No Date 2/24/2027

In making application, I agree to the rules and policies of the Grand Traverse Medical Care which I understand are available upon request. I also agree to verification of my credentials by the Administrator of Munson Medical Center or other hospital where I have been accepted on staff.

SIGNED: Sorana Liggins DATE: 3/7/2025

APPROVED:

DISAPPROVED:

SIGNED:

Medical Director, Grand Traverse Medical Care

DATE:

APPROVED:

DISAPPROVED:

SIGNED:

Chair, Grand Traverse County Department of Health and Human Services
Board

DATE:

GRAND TRAVERSE PAVILIONS
1000 Pavilions Circle
Traverse City, MI 49684

APPLICATION FOR ATTENDING OR CONSULTING PRIVILEGES

Please Check One:

Medical Doctor ☐ Doctor of Osteopathy ☐ Physician Assistant ☐ Certified Nurse Practitioner ☒

ATTENDING ☐ CONSULTING ☒

NAME IN FULL Fatima Cortez DATE _____

RESIDENCE ADDRESS _____ TELEPHONE _____

OFFICE ADDRESS _____ TELEPHONE _____

Premedical Education: School _____ Date of Graduation 2012

Medical Education: School Walden University Date of Graduation 2024

Internship: Hospital _____ Dates _____

Residency: Hospital _____ Dates _____

MICHIGAN LICENSE: Date _____ No. 4704361503 UPIN# _____

Hospital Staff Memberships:

Munson Medical Center


Medical Society Memberships:

Specialty: Adult-Gerontology

Board Certified: Yes ☒ No ☐ Date _____

In making application, I agree to the rules and policies of the Grand Traverse Medical Care which I understand are available upon request. I also agree to verification of my credentials by the Administrator of Munson Medical Center or other hospital where I have been accepted on staff.

SIGNED:  DATE: February 20, 2025

APPROVED: 
DISAPPROVED: _____

SIGNED:  DATE: 3/12/25
Medical Director, Grand Traverse Medical Care

APPROVED: _____
DISAPPROVED: _____

SIGNED: _____ DATE: _____
Chairman, Grand Traverse County Department of Human Services Board

GRAND TRAVERSE PAVILIONS

1000 Pavilions Circle
Traverse City, MI 49684

APPLICATION FOR ATTENDING OR CONSULTING PRIVILEGES

Please Check One:

Medical Doctor ☐ Doctor of Osteopathy ☐ Physician Assistant ☐ Certified Nurse Practitioner ☒

ATTENDING

x 4-21-25

CONSULTING

X

NAME IN FULL Jamie Anumba

DATE 04/03/2025

RESIDENCE

TELEPHONE

ADDRESS

OFFICE ADDRESS

TELEPHONE

Premedical Education: School University of Detroit Mercy

Date of Graduation 2016

Medical Education: School Simmons University

Date of Graduation 2021

Internship: Hospital

Dates

Residency: Hospital

Dates

MICHIGAN LICENSE: Date 06/29/2025

No. 4704322481

NPI# 1851027320

Hospital Staff Memberships:

Medical Society Memberships:

Specialty:

Board Certified:

Yes

x

No

Date 07/02/21

In making application, I agree to the rules and policies of the Grand Traverse Medical Care which I understand are available upon request. I also agree to verification of my credentials by the Administrator of Munson Medical Center or other hospital where I have been accepted on staff.

SIGNED:

Jamie Anumba

DATE:

4/3/2025

APPROVED:

DISAPPROVED:

SIGNED:

Medical Director, Grand Traverse Medical Care

DATE:

4/21/25

APPROVED:

DISAPPROVED:

SIGNED:

Chair, Grand Traverse County Department of Health and Human Services Board

DATE:



Grand Traverse Pavilions
A COMMUNITY CARING FOR GENERATIONS

SCRAMBLE FORE SENIORS



FRIDAY, MAY 16TH
THE CROWN GOLF CLUB
T R A V E R S E C I T Y

9:30 AM Shotgun Start | Best Ball 4-player Scramble

Proxy Games | Silent Auction/Raffle | 2 drink tickets per player

Hole-in-One Prize: 2-year lease from Serra Subaru

Lunch to follow featuring smoked brisket and smoked
pork with sides and dessert during reception announcing
winners and auction prizes

\$125 per player

For more information: 231.932.3019 | gtpavilions.org/golf

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